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BEFORE THE ARIZONA CORPORATION COMMISSION

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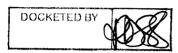
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AZ CORP COMMISSION DOCKET CONTROL

Arizona Corporation Commission

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IN THE MATTER OF THE APPLICATION OF **UNS** ELECTRIC. INC. THE **ESTABLISHMENT** OF JUST AND REASONABLE RATES AND CHARGES DESIGNED TO REALIZE A REASONABLE RATE OF RETURN ON THE FAIR VALUE OF THE PROPERTIES OF UNS ELECTRIC, INC. DEVOTED TO ITS OPERATIONS THROUGHOUT THE STATE OF ARIZONA AND REQUEST FOR APPROVAL RELATED FINANCING.

Docket No. E-04204A-06-0783

NOTICE OF FILING DIRECT TESTIMONY

The Residential Utility Consumer Office ("RUCO") hereby provides notice of filing the Direct Testimonies of Marylee Diaz, Cortez, CPA, William A. Rigsby, CRRA and Rodney L. Moore, in the above-referenced matter.

RESPECTFULLY SUBMITTED this 28th day of June 2007.

Dániel W. Pozefsky

Attorney

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2	of the foregoing filed this 28 th day of June 2007 with:
3	Docket Control Arizona Corporation Commission
4	1200 West Washington Phoenix, Arizona 85007
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UNS ELECTRIC, INC.

DOCKET NO. E-04204A-06-0783

OF

MARYLEE DIAZ CORTEZ, CPA

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JUNE 28, 2007

Direct Testimony of Marylee Diaz Cortez Docket No. E-04204A-06-0783

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INTRODUCTION

- Q. Please state your name, occupation, and business address.
- A. My name is Marylee Diaz Cortez. I am a Certified Public Accountant. I am the Chief of Accounting and Rates for the Residential Utility Consumer Office (RUCO) located at 1110 W. Washington, Phoenix, Arizona 85007.
- Q. Please state your educational background and qualifications in the utilityregulation field.
 - A. Appendix I, which is attached to this testimony, describes my educational background and includes a list of the rate case and regulatory matters in which I have participated.
 - Q. Please state the purpose of your testimony.
 - A. The purpose of my testimony is to discuss certain issues pertaining to operating income, rate base, and to present my recommendations on these issues. RUCO witness Rodney L. Moore also presents recommendations on these same ratemaking elements, as well as sponsors RUCO's overall revenue requirement recommendation. RUCO witness William A. Rigsby presents recommendations regarding cost of capital.

Q. 1 Please describe your work effort on this project. I obtained and reviewed data and performed analytical procedures 2 A. 3 necessary to understand the Company's application as it relates to 4 operating income, rate base, and the Company's overall revenue 5 requirements. Procedures performed included the issuance of seven sets 6 of data requests, review of other parties' data requests, conversations with 7 Company personnel, and the review of prior ACC Decisions pertaining to 8 this Company. 9 10 Q. Please identify the exhibits you are sponsoring. 11 A. I am sponsoring Schedules MDC-1 through MDC-4. 12 13 Please summarize the issues and recommendations you address in your Q. 14 testimony. 15 A. My testimony addresses the following issues: 16 **GENERATATION** 17 Capacity – Black Mountain Generating Station 18 Purchased Power and Fuel Adjustment Clause (PPFAC) 19 RATE BASE 20 Construction Work in Progress 21 Accumulated Deferred Income Taxes 22 **Working Capital**

	Direct Testimony of Marylee Diaz Cortez Docket No. E-04204A-06-0783			
1	OPERATING INCOME			
2		*	Miscellaneous Service Fees	
3		*	Bad Debt Expense	
4		*	Year-end Accruals	
5		*	Administrative and General Expense Capitalization	
6	i	*	Construction Work in Progress Property Taxes	
7		*	Corporate Cost Allocations	
8		*	Valencia Turbine Fuel	
9	OTHER ISSUES			
10		*	Demand-side Management (DSM)	
11				
12	GENERATION			
13	Black Mountain Generating Station			
14	Q.	What	is UNS Electric's current source of generation?	
15	A.	Curre	ntly, UNS Electric obtains its power through a full requirements	
16		Powe	r Supply Agreement (PSA) with Pinnacle West Capital Corporation	
17		(PWC	CC). This contract will expire on June 1, 2008. UNS Electric also	
18		owns	65 MW of generation capacity in Santa Cruz County that is used for	
19		reliab	ility must run circumstances.	
20				
24				

- Q. How does UNS plan to supply its customers with power once the PWCC contract expires?
 - A. According to the Company, it has developed a Procurement Plan that provides for a mix of market power purchases, resource acquisitions, and supply contracts to provide the capacity, energy, and reserves necessary to serve its customers. UNS Electric has already secured 100 MW of power supply contracts that it procured pursuant to a Request for Proposal (RFP) process. These contracts will become effective June 1, 2008 when the PWCC contract expires. The Company also plans to purchase a 90 MW generating station, the Black Mountain Generating Station, which its affiliate UniSource Energy Development Company (UEDC) plans to build.
 - Q. What changes is the Company requesting in its base rates and PPFAC mechanism to accommodate the changes in its power supply that will take place when the PWCC contract expires in June 2008?
 - A. The Company is proposing a "stepped in" rate increase that would take place in two phases. Step 1 would reflect any change in rates necessitated by the adjusted test year ended June 30, 2006 and Step 2 would incorporate the investment and expenses associated with the planned purchase of the Black Mountain Generating Station in June 2008. The Company proposes the following modifications to the PPFAC:

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circumvent the higher level of scrutiny typically afforded related party transactions and, in large part, pre-determine prudency.

The level of investment as well as the operating costs of the Black

juncture since construction, let alone operation of the plant, has not even

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- Q. Please explain.
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- Mountain Generating Station are not known and measurable at this
 - begun. Likewise, the proposal by definition does not provide a proper matching of costs because both the incremental costs as well as the cost savings resulting from the transaction are unknown. The investment is
 - thus violates the historical test year principle. Neither is the proposed

projected to take place more than two years outside of the test year and

- plant used and useful since it has not even been built yet. Further, the
- proposed transaction is a related party transaction which requires a high
- level of scrutiny to insure there are no related party abuses, and that it is
- equivalent to a transaction that would happen at an arm's length. Such
- scrutiny is not possible at this time since the plant is not built, the costs are
- unknown, and the transaction has not occurred. Lastly, approval of the
- Company's proposed Step 2 rates would result in piecemeal ratemaking,
- as it would consider only the incremental cost changes resulting from the
- acquisition of the generating station, but not changes in any of the other
- ratemaking elements.

- Q. What does RUCO recommend regarding the issue of the generatingstation and stepped-in rates?
 - A. RUCO recommends that the Commission deny the Company's request for stepped-in rates. As discussed above, this proposal is contrary to nearly every ratemaking principle. Probably the worst aspect of this proposal, however, is that it would require the Commission to grant rate base approval of an asset prior even to its existence. The very notion of this is unprecedented. Further, RUCO has concerns that premature rate base approval of this proposed asset might affect any future determination of prudency.
 - Q. How does RUCO propose that the Company recover its generation costs once the PWCC contract expires in the absence of stepped-in rates?
 - A. RUCO recommends the current PPFAC be modified in this proceeding so that it is capable of giving the Company an opportunity to recover its power costs, while still protecting ratepayers from large fluctuations in power costs. RUCO recognizes that at some point in time if and when the Black Mountain Generating Station actually exists, and its costs are known and measurable, that acquisition of this asset may be a good investment. However, that determination is impossible at this juncture. In the interim, once the proposed plant enters service, the Company can enter into a short term PPA with its affiliate UEDC to acquire the output of the plant and then file a request for acquisition and rate base recognition of this

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Q.

A.

PPFAC:

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What aspects of the Company's proposed PPFAC do you agree with?

RUCO agrees with the following aspects of the Company's proposed

1		1)	The new PPFAC will be self-adjusting based on a twelve-
2			month rolling average of fuel and purchased power costs;
3		2)	PPFAC will include costs from FERC accounts 501, 547,
4			555, 565;
5		3)	The bank threshold will be set at \$10 million for both under-
6			and over-recoveries;
7		4)	Carrying costs on the bank balance will be accrued at LIBOR
8			plus 1%.
9	Q.	What aspec	ts of the Company's proposed PPFAC do you disagree with?
10	A.	RUCO disa	grees with the following aspects of the Company-proposed
11		PPFAC:	
12		1)	Recovery of Letter of Credit Fees (LOC) through the PPFAC;
13		2)	Automatic instatement of a surcharge or surcredit when the
14			bank balance exceeds the \$10 million threshold;
15		3)	No cap on the amount the PPFAC can automatically adjust;
16			and
17		4)	Lack of incentive in the structure of the PPFAC for the
18			Company to mitigate costs.
19			
20	Q.	Please disc	uss the first of the shortcomings of the Company's proposed
21		PPFAC.	
22	A.	The purpose	e of a PPFAC is to allow the utility to recover fluctuations in its
23		cost of fuel	and purchase power. Historically, adjustors of this type have

been authorized because fuel and purchased power costs represent a high percentage of a utility's total operating costs, these costs tend to be volatile in nature, and are, in part, beyond the control of management. LOC fees however do not meet any of the above-cited reasons for automatic adjustment and, as such, should be included in the Company's other operating expenses, and not flowed through the PPFAC.

- Q. Please discuss the second shortcoming of the Company's proposed PPFAC.
- A. The Company's proposed PPFAC would allow the Company to automatically, with no Commission oversight, begin recovering the PPFAC bank balance once it exceeds the \$10 million threshold. RUCO believes this provision circumvents the Commission's authority to regulate the timing and manner in which excess bank balances are recovered from ratepayers. It is important that the Commission retain its ability to set the terms of excess PPFAC bank balances on a case-by-case basis in order to protect the public.

- Q. Please discuss the third shortcoming of the Company's proposed PPFAC.
- A. The Company proposed PPFAC has no cap limiting the amount by which adjustor can change over an annual period. This creates the potential for rate shock in a period of wildly escalating fuel and purchased power costs.

 The lack of a cap also exposes the Company's ratepayers to market risks,

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for which the Company is already compensated through its return on equity. While the use of a twelve-month rolling average somewhat tempers the magnitude of annual changes in the PPFAC rate, RUCO does not believe it provides adequate protections to ratepayers from unpredictable markets.

- Q. Has the Commission set caps on other utilities' fuel and purchased power adjustors?
- A. Yes. APS has a 4 mil annual cap on its Power Supply Adjustor (PSA). The Commission voted for renewal of this extra protection in APS' recent rate case. Because APS owns power plants to serve most of its load, APS' exposure to fluctuating costs is primarily related to the fuel its generating plants use. The Commission still deemed the extra protection of a cap warranted. UNS Electric will be exposed to potentially greater fluctuations than APS, given that it must secure its power primarily in the market.
- Q. Please discuss the fourth shortcoming of the Company's proposed PPFAC.
- A. The proposed PPFAC provides in large part a blank check for the Company to recover its fuel and purchased power cost, whatever these costs should be. The automatic flow-though characteristics of the proposed PPFAC provide no incentive for the Company to control and

contain its fuel and purchased power costs. This is particularly disturbing considering that the Company, at least in the short run, will be exposed nearly 100% to the purchased power markets. It is even more disturbing considering the probability of related party transactions for the procurement of power.

- Q. What are RUCO's recommendations to remedy the four shortcomings in the Company's proposed PPFAC?
- A. RUCO recommends the following modifications to the Company's proposed PPFAC:
 - Deny recovery of LOC fees in the PPFAC and limit PPFAC eligible costs to FERC accounts 501, 547, 555, and 565;
 - Deny automatic adjustment of the PPFAC when the \$10 million threshold is reached, and require the Company to instead file an application for recovery/refund of the excess balance for Commission consideration;
 - 3) Set a cap of 6 mils per year on the amount the PPFAC can increase. Amounts over the cap would accrue to the bank balance; and
 - 4) Require a 90/10 sharing between ratepayers and shareholders of any fuel and purchase power costs that exceed the base cost of fuel and purchased power.

- Q. With these modifications, does RUCO believe that the dual objective of allowing the Company an opportunity to recover its prudently incurred fuel and purchased power costs and protecting the ratepayer from wide rate swings and poor management decisions is met?
- A. Yes. The cap will temper wide rate swings in the event that the twelvemonth rolling average by itself cannot. The cap provides an extra protection that I believe is absolutely imperative given the fact that, at least in the short run, the Company will be subject primarily to the market for its power supply. Further, requiring Commission approval of recovery of any accrued bank balances that exceed the \$10 million threshold, rather than automatic flow through, allows the Commission discretion in determining the terms and amounts of recovery given the then-current circumstances. Finally, the 90/10 sharing mechanism provides the Company with real motivation to control its power supply costs and make wise and prudent choices in procuring power. These safeguards are imperative for an electric distribution company that, at least in the short run, will be virtually totally dependent on purchased power.

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RATE BASE

Rate Base Adjustment #3 – Construction Work in Progress (CWIP)

- Q. Is UNS Gas requesting the inclusion of its test year-end CWIP balance in rate base?
- A. Yes. The Company claims that this extraordinary treatment of CWIP is warranted for it to maintain its financial integrity, to fund its rapid growth, to mitigate regulatory lag, to make up for its large negative acquisition adjustment, and to prolong the period between rate cases.
- Q. Is this the accepted ratemaking treatment for CWIP?
- A. No. Utility regulation routinely excludes CWIP from rate base because it does not meet the used and useful ratemaking standard, which requires that assets actually be in service and providing a benefit to ratepayers before their inclusion in rates. Utility accounting already allows the accrual of interest, in the form of an Allowance for Funds Used During Construction (AFUDC), on the CWIP balances. These interest accruals are ultimately recovered over the life of the asset once it enters service through depreciation expense. Thus, rate base treatment of CWIP does not change a utility's level of earnings, merely the timing of earnings recovery.

- Q. Are you aware of any instances where utility commissions have made an exception to standard ratemaking treatment and included CWIP in rate base?
- A. Yes, but only as result of extraordinary circumstances. During the 1970's and 1980's many utility commissions made an exception and allowed CWIP in rate base. In most cases the exception was made due to the drain on cash flow caused by construction of nuclear plants. Due to the large outlays of cash required to build a nuclear plant coupled with the very long lead time before such plants enter service, many utilities became unable to service their debt due to lack of cash flows. The inclusion of CWIP was considered an emergency measure as well as a temporary measure. It historically has not been a routine ratemaking mechanism. In fact, Arizona Public Service Company was recently denied a similar request for the recognition of CWIP in rate base.¹
- Q. Do the reasons cited by the Company that warrant rate base treatment of CWIP meet the "extraordinary circumstance" standard just discussed?
- A. No. First, the Company's argument that CWIP in rate base is necessary to maintain financial integrity is without merit. Other than in extraordinary circumstances, this Commission has never allowed CWIP in rate base and Arizona utilities have not lost their financial integrity as a result. Likewise, the Company's growth argument is without merit as growth has a positive

¹ Decision No. ____, Docket Nos. E-01345A-05-0816, E-01345A-05-0826, AND E-01345A-05-0827.

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effect on the Company, generating more revenue and cash flow. Regulatory lag always has been a characteristic of rate of return regulation. It does not all of a sudden create a need to put CWIP in rate base. Regulatory lag is a two way street that works both for and against the Company. Types of regulatory lag that benefit the Company are plant retirements, accumulated depreciation, and expired amortizations. In all these instances the Company continues to earn a return on and recovery of assets that have already been recovered. Thus, the notion that we need to mitigate the regulatory lag that does not favor the Company, such as the Company suggests in its CWIP in rate base argument, yet continue to allow the effects of regulation that do benefit the Company, is clearly biased. The Company's argument that CWIP in rate base will lengthen the period between rate cases also has little merit. The Company currently has no CWIP in rate base and even so it has been ten years since its last rate case in 1995. In fact, no large Arizona utilities that I am aware of have CWIP in rate base, yet these utilities are not filing back-toback rate cases. Further, in my experience the Commission has favored, rather than disapproved of, utilities coming in for regular rate reviews. Finally, the Company's argument that the large negative acquisition it agreed to when it acquired Citizens gas properties now justifies the inclusion of CWIP in rate base, is disingenuous at best.

- 1 Q. Why do you say this argument is disingenuous at best?
 - A. At the time of the settlement agreement, the Company touted the negative acquisition as an attractive feature of the agreement that would provide substantial benefits to ratepayers. Company witness, and then-UniSource Vice President Steven Glaser stated the following in his testimony in that proceeding:

A further benefit of the settlement is that Citizens' gas customers will have use of approximately \$30.7 million of facilities and Citizens' electric customers will have use of approximately \$93.6 million of facilities that they will never have to pay for because UniSource has agreed not to seek recovery of the negative acquisition adjustments.²

It is hardly appropriate to now use the benefit of the negative acquisition adjustment as a reason to increase rates by including CWIP in rate base.

Q. What adjustment are you recommending?

A. I have decreased rate base by \$10,761,154 to remove the Company-requested CWIP balances.

Rate Base Adjustment #4 - Accumulated Deferred Income Taxes - CIAC

- Q. Have you reviewed the Company's test-year accumulated deferred income tax balances?
- A. Yes. I have reviewed every item that comprises the test-year balance of \$3,390,766 and the adjusted test-year balance of \$1,154,741.

² Rebuttal Testimony of Steven Glaser, Docket No. E-01933A-02-0914, page 2.

- 1 Q. Do you agree with these balances?
- 2 A. Yes, for the most part. However, there is one deferred tax asset balance of \$888,390 with which I disagree.
- 5 Q. Why do you disagree with the inclusion of this deferred tax item in rate base?
 - A. According to the Company, this deferred tax asset balance is attributable to CIAC taxes that were self-paid by UNS Electric. However, the Company has no related CIAC liability on its books and records. My review of the Company's Schedule B-1, FERC Form 1, and the test-year general ledger shows no FERC account 271 for CIAC.
 - Q. What adjustment are you recommending?
 - A. I have removed the CIAC related deferred tax asset of \$888,390 from rate base. It is inappropriate to charge ratepayers for deferred taxes related to CIAC when the Company has not credited its rate base for the CIAC liabilities that created the tax asset.

Rate Base Adjustment #5 – Accumulated Deferred Income Taxes – A&G Capitalization Q. Are you proposing any other adjustments to the Company's proforma ADIT balance? A. Yes. As will be discussed in the Operating Income section of my

A. Yes. As will be discussed in the Operating Income section of my testimony, I have made an adjustment (Operating Adjustment #10) to remove a double count in capitalized A&G expense. This adjustment will impact ADIT and, accordingly, I have increased the proforma test year ADIT balance by \$116,258 to reflect this impact.

Rate Base Adjustment #6 - Working Capital

- Q. Have you reviewed the Company's working capital calculations?
 - A. Yes. The Company's working capital request is comprised of a thirteenmonth average balance for its prepayment and material and supplies accounts, and its cash working capital request is based on a lead/lag study.

- Q. Do you agree with the Company's methodology?
- A. Yes. Further, I have reviewed the Company's individual lag day calculations and find them to be reasonable. The only difference between the Company's calculation and RUCO's is the different level of expense recommendations. These adjustments result in a net increase in cash working capital of \$1,615,255.

OPERATING INCOME

Operating Adjustment #1 – Miscellaneous Service Fees

- Q. Is the Company requesting a change in its miscellaneous service fees?
 - A. Yes. The Company has prepared cost-of-service studies of its connect/reconnect and establishment/re-establishment fees. These studies indicate the cost to perform these services exceeds the current tariffs for these services.

- Q. Do you agree that these service fees should be set at cost-of-service?
- A. Yes. These services should be priced at their actual cost. If they are not, it will have the effect of having the general body of ratepayers subsidizing the customers who utilize these services.

- Q. Are the Company's proposed tariffs for these services priced at cost-of-service?
- A. Yes and no. Interestingly, the Company's proposed tariffs for establishment and connect services during business hours are at the cost indicated in its cost-of-service studies, however, it has priced these services for after business hours at a price below cost.

- 1 Q. Are you proposing an adjustment to the proposed tariffs for after business hours services?
 - A. Yes. These services need to be set at cost so the customers requesting these services are the ones that will pay the cost of these services. As shown on Schedule MDC-3, I have increased the Company's \$75 fee for after hours service to \$125, which is the cost indicated in the Company's cost-of-service study. This adjustment increases test year revenue by \$48,648.

Operating Adjustment #6 - Bad Debt Expense

- Q. Has the Company made an adjustment to increase its actual test year recorded bad debt expense?
- A. Yes. The Company has calculated an average bad debt write-off percentage based on the ratio between its 2004 and 2005 account receivable write-offs and its 2004 and 2005 retail revenue. This calculation results in a bad debt write-off percentage of .36792%, which is then applied to adjusted test year revenues of \$157,516,223, rendering proforma bad debt expense of \$579,538.
- Q. Do you agree with this calculation?
- A. No. The Company's calculation overstates proforma bad debt expense because it improperly uses balance sheet accrual information to quantify test year expenses. Specifically, the Company uses balance sheet

accrual account receivable write-offs to establish its bad debt expense ratio. These accruals in 2004 and 2005 were significantly higher than the amount of bad debts actually expensed on the Company's test-year income statement. Thus, when this bad debt accrual ratio is applied to test-year proforma revenues it overstates the proforma amount of bad debt expense.

Q. What adjustment have you made?

A. I have recalculated the bad debt percentage using the ratio between the actual bad debt expensed during the test year to actual test-year retail revenue. This calculation, unlike the Company's calculation, is internally consistent because it utilizes the amount of bad debts actually expensed to derive adjusted bad debt expense. As shown on Schedule MDC-3, this decreases test year expenses by \$203,038.

Operating Adjustment #7 – Fleet Fuel Expense

- Q. Has the Company proposed an adjustment to its test year level of fuel expense for its fleet of vehicles?
- A. Yes. The Company has proposed an adjustment to annualize its fuel expense to reflect the additional employees it has included in its payroll annualization adjustment.

- 1 Q. Do you agree with this adjustment in concept?
 - A. Yes. The Company's payroll annualization has the effect of increasing payroll expense to recognize payroll attributable to the year-end level of employees for the entire year. The Company's proposed fleet fuel adjustment recognizes the additional fuel expense attributable to these additional employees, as well as annualizes the average cost of gasoline. Thus, conceptually, the adjustment is necessary to match these two items of expense.
 - Q. Do you agree with the Company's calculation of the fleet fuel expense adjustment?
 - A. No. The Company's calculation was based on the average fuel prices during June, July, and August of 2006. Pursuant to a data request, the Company has provided more recent data showing the average gasoline price for the first five months of 2007. Using this more recent data my adjustment results in an annualized level of fuel expense that is \$53,250 less than the annualized level proposed by the Company.

Operating Adjustment #9 - Year End Accruals

- Q. Has the Company proposed an adjustment to correct certain out-of-period expenses?
- A. Yes. The Company has identified a number of expenses recorded in the test year that relate to prior periods as well as identified certain expenses

that were recorded outside the test year that were incurred during the test vear.

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Q. Do you agree with this adjustment?

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6 costs that incurred during the test year. However, the Company failed to

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reverse one of the prior period expenses that it had identified. This

Yes. It is appropriate to adjust the test year to accurately reflect those

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expense was incurred in April 2004 but not recorded to expense until August 2005. Thus, this \$6,256 expense should not be included in the

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test year expenses as it relates to a period prior to the test year.

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Accordingly, I have reduced test year expense by this amount.

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Operating Adjustment #10 - A&G Capitalization

Administrative and General Expense capitalization.

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Q. Please discuss the Company's proposed adjustment to test-year

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The Company proposes an adjustment that increases test year expenses

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Α.

by \$301,187 to reclassify costs that were capitalized during the test year

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Q. Do you agree with this adjustment?

to the income statement.

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No. This adjustment will result in a double count of these costs. During

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the test year the Company accounted for it's A&G expenses using a

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capitalization rate of 52.6%. Using this rate, UNS Electric capitalized

\$663,975 in A&G expenses. These amounts now reside in either the Company's plant-in-service accounts or its CWIP accounts. Both of these accounts will earn a return in the proposed rates either through the return on rate base in the case of plant-in-service or through AFUDC in the case of CWIP. Further, the test-year capitalized A&G expenses of \$663,975 will be recovered dollar for dollar through depreciation expense. Thus, the test-year accounting for these capitalized costs provides for their recovery in this rate case. If the Company's adjustment to reclassify some of these capitalized expenses to the income statement is accepted, ratepayers will be required to pay for them twice — once through depreciation expenses and return on rate base and again as part of operating expenses.

- Q. What adjustment have you made?
- A. I have reversed the Company's proposed adjustment and decreased proforma operating expenses by \$301,187 to remove the double count.

Q. Are there any other problems with this proposed adjustment in addition to the double count?

A. Yes. In addition to the double count, the Company has quantified its proposed adjustment by using the new capitalization ratio it calculated for its gas division, as opposed to the new ratio it's calculated for the electric division. Correction of this error would increase the proposed capitalization rate from 28.7% to 31%. This error is somewhat moot

however, since the entire adjustment appropriately should be reversed to remove the double count.

Operating Adjustment #11 – CWIP Property Taxes

- Q. Has the Company proposed an adjustment for property taxes related to its CWIP balances?
- A. Yes. The Company proposes to increase test-year expenses for both depreciation on its CWIP balances and property tax on its CWIP balances. I will not discuss the CWIP deprecation portion of this adjustment because it is addressed by Mr. Moore in his testimony. The property tax portion of this adjustment represents only the adjustment attributable to CWIP, and the Company has proposed a separate property tax adjustment for its overall plant. This separate property tax adjustment, related to the overall plant, is also addressed in the testimony of Mr. Moore.

- Q. Do you agree with the property tax portion of the Company's CWIP expense adjustment?
- A. No. As discussed previously in the rate base section of my testimony, CWIP is not used and useful and, as such, historically has not been afforded rate base recognition. Likewise, the property tax attributable to CWIP balances should not be included in test-year operating expense. My adjustment removes the Company's proforma CWIP property taxes of \$239,697 from test-year expenses.

Operating Expense Adjustment #12 – Corporate Cost Allocations

- 2 Q. Did you review the Company's Corporate Cost allocations?
 - A. Yes. During the test year UNS Electric received \$613,584 in corporation cost allocations from Tucson Electric Company (TEP). After making a proforma adjustment to that amount, the Company is requesting corporate cost allocations totaling \$710,736.

8 Q. Have you reviewed these cost allocations?

A. The Company provided a list of each individual charge that comprised the test-year corporate cost allocations. I reviewed each cost item as well as requested copies of the invoices supporting certain allocations. I considered this review an important aspect of RUCO's audit, since the allocated expenses are related party transactions that require a high level of scrutiny.

Q. As a result of your review are you recommending an adjustment?

- A. Yes. I found three categories of expenses that are not appropriately recovered from ratepayers. These categories and the amounts allocated are as follows:
 - 1) Meals and Entertainment Discretionary \$13,773
 - 2) Travel Meals and Entertainment \$6,799
 - 3) Advertising Corporate Relations/Communications \$92,410

1	UNS Electric's test-year share of these costs was 8.86%, or \$10,010.				
2	Accordingly, I have removed these costs from test-year expenses.				
3					
4	Operating Adjustment #14 - Valencia Turbine Fuel				
5	Q.	Has the Company proposed a proforma adjustment to include the cost of			
6		fuel to operate its Valencia Turbines in base rates?			
7	A.	Yes. The Company has increased test-year operating expenses by			
8		\$266,198 to include the Valencia fuel costs.			
9					
10	Q.	Why were there no costs included in the test year for Valencia fuel?			
11	A.	According to the Company's response to RUCO data request 2.03, the			
12		cost of the Valencia fuel was included in the test year PPFAC.			
13	 -				
14	Q.	Why is the Company transferring the recovery of this fuel expense from			
15		the PPFAC to base rates?			
16	A.	According to the Company's response to RUCO data request 2.03, the			
17		proforma adjustment was made to increase the base cost of fuel, yet the			
18		response also indicates that these fuel costs would be passed through the			
19		Company's proposed PPFAC.			
20					
21	Q.	Won't this result in a double-count?			
22	A.	Yes. RUCO, like the Company, is also proposing a PPFAC that			
23		automatically adjusts based on a twelve-month rolling average. Thus,			

A. Yes. During the test year the Company paid ECOS Consulting \$49,920 to develop the Residential New Construction DSM Program (Energy Smart Homes). Going forward, the Company has proposed that the cost of all DSM programs be recovered through a DSM surcharge adjustor. I have therefore removed the ECOS Consulting costs from test year expenses because on a going forward basis these costs will be recovered through the DSM surcharge, and therefore will not recur as a part of base rates.

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OTHER ISSUES

Demand Side Management (DSM)

- Q. Is the Company proposing any changes to its existing DSM programs and expenditures?
- A. Yes. During the test year the Company spent approximately \$460,000 on two DSM programs; Low Income Weatherization and Energy Smart

The Company is proposing to more than double its DSM Homes. 2 expenditures to \$950,000. The additional funding would be used to 3 expand the two existing DSM programs and to add a Residential HVAC Retro fit program, Shade Tree program, Education and Outreach program, 4 Direct Load Control program, and Commercial Facilities Efficiency 5 6 program. The Company requests the \$950,000 funding be recovered 7 through a surcharge that would true-up annually.

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- Q. Does RUCO support this proposal?
- A. Yes. RUCO recognizes the value and desirability of cost-effective DSM programs. The additional funding proposed will allow for enhancement of existing programs, new programs, and consequently more savings through DSM. The more the cost of energy and generation increase, the more valuable a resource DSM becomes.

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- Does RUCO believe the surcharge should be allowed to collect more than Q. the requested \$950,000, if spent on cost effective DSM programs?
- Yes. To the extent that any given DSM program is approved through the Α. Commission pre-approval process the prudent and cost-effective expenditures of the program should be recoverable through the adjustor surcharge.

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- Q. Does RUCO support the combining of the UNS Electric and Gas DSMprograms, as proposed by the Company?
 - A. Yes. RUCO supports the promotion of efficiency and economies of scale where practicable.

Rules and Regulations Changes

- Q. Is the Company proposing any changes to its rules and regulations of service?
- 9 A. Yes. The Company has proposed several changes to its rules and regulations of service. RUCO takes issue with one of the proposed changes.
 - Q. Which proposed change does RUCO take issue with.
 - A. The Company proposes to shorten the period of time customers have to pay their gas bills before a late fee is assessed from 15 days to 10 days, and to shorten the time customers have to pay a past due bill prior to notice of shut off from 30 days to 15 days.
 - Q. Why does RUCO take issue with these proposed changes?
 - A. The proposed changes are unreasonable. The proposed payment due dates are so short that a UNS Gas customer on vacation could foreseeably come home and find their electricity shut-off. Since electricity is a vital service to most, a more flexible payment schedule should prevail.

on its customers.

proposed changes in payment due dates.

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A. Yes.

Does this conclude your direct testimony? Q.

As a regulated utility, UNS Electric already receives a working capital

allowance to bridge differences between receipt of revenues and payment

of expenses, and should not have to impose unreasonable payment terms

RUCO recommends the Commission deny the

APPENDIX I

Qualifications of Marylee Diaz Cortez

EDUCATION:

University of Michigan, Dearborn

B.S.A., Accounting 1989

CERTIFICATION:

Certified Public Accountant - Michigan Certified Public Accountant - Arizona

EXPERIENCE:

Audit Manager

Residential Utility Consumer Office

Phoenix, Arizona 85007 July 1994 - Present

Responsibilities include the audit, review and analysis of public utility companies. Prepare written testimony, schedules, financial statements and spreadsheet models and analyses. Testify and stand cross-examination before Arizona Corporation Commission. Advise and work with outside consultants. Work with attorneys to achieve a coordination between technical issues and policy and legal concerns. Supervise, teach, provide guidance and review the work of subordinate accounting staff.

Senior Rate Analyst Residential Utility Consumer Office Phoenix, Arizona 85004 October 1992 - June 1994

Responsibilities included the audit, review and analysis of public utility companies. Prepare written testimony and exhibits. Testify and stand cross-examination before Arizona Corporation Commission. Extensive use of Lotus 123, spreadsheet modeling and financial statement analysis.

Auditor/Regulatory Analyst Larkin & Associates - Certified Public Accountants Livonia, Michigan August 1989 - October 1992

Performed on-site audits and regulatory reviews of public utility companies including gas, electric, telephone, water and sewer throughout the continental United States.

Prepared integrated proforma financial statements and rate models for some of the largest public utilities in the United States. Rate models consisted of anywhere from twenty to one hundred fully integrated schedules. Analyzed financial statements, accounting detail, and identified and developed rate case issues based on this analysis. Prepared written testimony, reports, and briefs. Worked closely with outside legal counsel to achieve coordination of technical accounting issues with policy, procedural and legal concerns. Provided technical assistance to legal counsel at hearings and depositions. Served in a teaching and supervisory capacity to junior members of the firm.

RESUME OF RATE CASE AND REGULATORY PARTICIPATION

Utility Company	Docket No.	<u>Client</u>
Potomac Electric Power Co.	Formal Case No. 889	Peoples Counsel of District of Columbia
Puget Sound Power & Light Co.	Cause No. U-89-2688-T	U.S. Department of Defense - Navy
Northwestern Bell-Minnesota	P-421/EI-89-860	Minnesota Department of Public Service
Florida Power & Light Co.	890319-EI	Florida Office of Public Counsel
Gulf Power Company	890324-EI	Florida Office of Public Counsel
Consumers Power Company	Case No. U-9372	Michigan Coalition Against Unfair Utility Practices
Equitable Gas Company	R-911966	Pennsylvania Public Utilities Commission
Gulf Power Company	891345-EI	Florida Office of Public Counsel

Utility Company	Docket No.	Client
Jersey Central Power & Light	ER881109RJ	New Jersey Department of Public Advocate Division of Rate Counsel
Green Mountain Power Corp.	5428	Vermont Department of Public Service
Systems Energy Resources	ER89-678-000 & EL90-16-000	Mississippi Public Service Commission
El Paso Electric Company	9165	City of El Paso
Long Island Lighting Co.	90-E-1185	New York Consumer Protection Board
Pennsylvania Gas & Water Co.	R-911966	Pennsylvania Office of Consumer Advocate
Southern States Utilities	900329-WS	Florida Office of Public Counsel
Central Vermont Public Service Co.	5491	Vermont Department of Public Service
Detroit Edison Company	Case No. U-9499	City of Novi
Systems Energy Resources	FA-89-28-000	Mississippi Public Service Commission
Green Mountain Power Corp.	5532	Vermont Department of Public Service

<u>Utility Company</u>	Docket No.	<u>Client</u>
United Cities Gas Company	176-717-U	Kansas Corporation Commission
General Development Utilities	911030-WS & 911067-WS	Florida Office of Public Counsel
Hawaiian Electric Company	6998	U.S. Department of Defense - Navy
Indiana Gas Company	Cause No. 39353	Indiana Office of Consumer Counselor
Pennsylvania American Water Co.	R-00922428	Pennsylvania Office of Consumer Advocate
Wheeling Power Co.	Case No. 90-243-E-42T	West Virginia Public Service Commission Consumer Advocate Division
Jersey Central Power & Light Co.	EM89110888	New Jersey Department of Public Advocate Division of Rate Counsel
Golden Shores Water Co.	U-1815-92-200	Residential Utility Consumer Office
Consolidated Water Utilities	E-1009-92-135	Residential Utility Consumer Office
Sulphur Springs Valley Electric Cooperative	U-1575-92-220	Residential Utility Consumer Office
North Mohave Valley Corporation	U-2259-92-318	Residential Utility Consumer Office

Utility Company	Docket No.	Client
Graham County Electric Cooperative	U-1749-92-298	Residential Utility Consumer Office
Graham County Utilities	U-2527-92-303	Residential Utility Consumer Office
Consolidated Water Utilities	E-1009-93-110	Residential Utility Consumer Office
Litchfield Park Service Co.	U-1427-93-156 & U-1428-93-156	Residential Utility Consumer Office
Pima Utility Company	U-2199-93-221 & U-2199-93-222	Residential Utility Consumer Office
Arizona Public Service Co.	U-1345-94-306	Residential Utility Consumer Office
Paradise Valley Water	U-1303-94-182	Residential Utility Consumer Office
Paradise Valley Water	U-1303-94-310 & U-1303-94-401	Residential Utility Consumer Office
Pima Utility Company	U-2199-94-439	Residential Utility Consumer Office
SaddleBrooke Development Co.	U-2492-94-448	Residential Utility Consumer Office
Boulders Carefree Sewer Corp.	U-2361-95-007	Residential Utility Consumer Office
Rio Rico Utilities	U-2676-95-262	Residential Utility Consumer Office
Rancho Vistoso Water	U-2342-95-334	Residential Utility Consumer Office
Arizona Public Service Co.	U-1345-95-491	Residential Utility Consumer Office
Citizens Utilities Co.	E-1032-95-473	Residential Utility Consumer Office

Utility Company	Docket No.	Client
Citizens Utilities Co.	E-1032-95-417 et al.	Residential Utility Consumer Office
Paradise Valley Water	U-1303-96-283 & U-1303-95-493	Residential Utility Consumer Office
Far West Water	U-2073-96-531	Residential Utility Consumer Office
Southwest Gas Corporation	U-1551-96-596	Residential Utility Consumer Office
Arizona Telephone Company	T-2063A-97-329	Residential Utility Consumer Office
Far West Water Rehearing	W-0273A-96-0531	Residential Utility Consumer Office
SaddleBrooke Utility Company	W-02849A-97-0383	Residential Utility Consumer Office
Vail Water Company	W-01651A-97-0539 & W-01651B-97-0676	Residential Utility Consumer Office
Black Mountain Gas Company & Northern States Power Company	G-01970A-98-0017 & G-03493A-98-0017	Residential Utility Consumer Office
Paradise Valley Water Company & Mummy Mountain Water Company	W-01303A-98-0678 & W-01342A-98-0678	Residential Utility Consumer Office
Bermuda Water Company	W-01812A-98-0390	Residential Utility Consumer Office
Bella Vista Water Company & Nicksville Water Company	W-02465A-98-0458 & W-01602A-98-0458	Residential Utility Consumer Office
Paradise Valley Water Company	W-01303A-98-0507	Residential Utility Consumer Office
Pima Utility Company	SW-02199A-98-0578	Residential Utility Consumer Office
Far West Water & Sewer Company	WS-03478A-99-0144 Interim Rates	Residential Utility Consumer Office

Utility Company	Docket No.	Client
Vail Water Company	W-01651B-99-0355 Interim Rates	Residential Utility Consumer Office
Far West Water & Sewer Company	WS-03478A-99-0144	Residential Utility Consumer Office
Sun City Water and Sun City West	W-01656A-98-0577 & SW-02334A-98-0577	Residential Utility Consumer Office
Southwest Gas Corporation & ONEOK, Inc.	G-01551A-99-0112 & G-03713A-99-0112	Residential Utility Consumer Office
Table Top Telephone	T-02724A-99-0595	Residential Utility Consumer Office
U S West Communications & Citizens Utilities Company	T-01051B-99-0737 & T-01954B-99-0737	Residential Utility Consumer Office
Citizens Utilities Company	E-01032C-98-0474	Residential Utility Consumer Office
Southwest Gas Corporation	G-01551A-00-0309 & G-01551A-00-0127	Residential Utility Consumer Office
Southwestern Telephone Company	T-01072B-00-0379	Residential Utility Consumer Office
Arizona Water Company	W-01445A-00-0962	Residential Utility Consumer Office
Litchfield Park Service Company	W-01427A-01-0487 & SW-01428A-01-0487	Residential Utility Consumer Office
Bella Vista Water Co., Inc.	W-02465A-01-0776	Residential Utility Consumer Office
Generic Proceedings Concerning Electric Restructuring Issues	E-00000A-02-0051	Residential Utility Consumer Office
Arizona Public Service Company	E-01345A-02-0707	Residential Utility Consumer Office
Qwest Corporation	RT-00000F-02-0271	Residential Utility Consumer Office

Utility Company	Docket No.	Client
Arizona Public Service Company	E-01345A-02-0403	Residential Utility Consumer Office
Citizens/UniSource	G-01032A-02-0598 E-01032C-00-0751 E-01933A-02-0914 E-01302C-02-0914 G-01302C-02-0914	Residential Utility Consumer Office
Arizona-American Water Company	WS-01303A-02-0867	Residential Utility Consumer Office
Arizona Public Service Company	E-01345A-03-0437	Residential Utility Consumer Office
UniSource	E-04230A-03-0933	Residential Utility Consumer Office
Arizona Public Service Company	E-01345A-04-0407	Residential Utility Consumer Office
Qwest Corporation	T-01051B-03-0454 & T-00000D-00-0672	Residential Utility Consumer Office
Tucson Electric Power Company	E-01933A-04-0408	Residential Utility Consumer Office
Arizona-American Water Company	W-1303A-05-0280	Residential Utility Consumer Office
Southwest Gas Corporation	G-01551A-04-0876	Residential Utility Consumer Office
Arizona-American Water Company	W-1303A-05-0405	Residential Utility Consumer Office
Arizona-American Water Company	W-1303A-05-0718	Residential Utility Consumer Office
Arizona Public Service Company	E-01345A-06-0009	Residential Utility Consumer Office
Black Mountain Sewer Corporation	SW-02361A-05-0657	Residential Utility Consumer Office

Utility Company	Docket No.	<u>Client</u>
Arizona Public Service Company	E-01345A-05-0816	Residential Utility Consumer Office
Arizona-American Water Company	WS-1303A-06-0014	Residential Utility Consumer Office
Tucson Electric Power Company	E-01933A-05-0650	Residential Utility Consumer Office
UNS Gas, Inc.	G-04204A-06-0463 et al.	Residential Utility Consumer Office

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NO.	<u>NO.</u> -	TITLE
MDC-1	1 & 2	RATE BASE ADJUSTMENT NO. 6 - ALLOWANCE FOR WORKING CAPITAL
MDC-3	1	OPERATING INCOME ADJUSTMENT NO. 1 - SERVICE FEES AND LATE FEES
MDC-4	1	OPERATING INCOME ADJUSTMENT NO. 6 - BAD DEBT EXPENSE
MDC-5	1	OPERATING INCOME ADJUSTMENT NO. 7 - FLEET FUEL EXPENSE

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 RATE BASE ADJUSTMENT # 6 - WORKING CAPITAL

DOCKET NO. E-04204A-06-0783 SCHEDULE MDC-1 PAGE 1 OF 2

LINE NO.	DESCRIPTION	AMOUNT	REFERENCE
1 2	MATERIALS & SUPPLIES PER UNS MATERIALS & SUPPLIES PER RUCO	\$5,650,559 5,650,559	SCH. B-5, PG. 1 SCH. B-5, PG. 1
3	ADJUSTMENT PREPAYMENTS PER UNS	0	LINE 2 - LINE 1
4		351,825	SCH. B-5, PG. 1
5	PREPAYMENTS PER RUCO	<u>351,825</u>	SCH. B-5, PG. 1
6	ADJUSTMENT	0	LINE 5 - LINE 4
7	CASH WORKING CAPITAL PER UNS	(2,634,713)	SCH. B-5, PG. 2
8	CASH WORKING CAPITAL PER RUCO	(1,019,458)	SCHEDULE MDC-
9	ADJUSTMENT	1,615,255	LINE 8 - LINE 7
10	TOTAL ADJUSTMENT (See RLM-4, Column (G))	\$1,615,255	SUM LINES 3, 6 & 9

DOCKET NO. E-04204A-06-0783 SCHEDULE MDC-1 PAGE 2 OF 2

LEAD/LAG DAY SUMMARY

		(A) COMPANY	(B)	(C) RUCO	(D)		(E)
LINE		EXPENSES	RUCO	EXPENSES	(LEAD)/LAG		DOLLAR
NO.	DESCRIPTION	AS FILED	ADJUSTM'TS	AS ADJUSTED	DAYS		DAYS
	Operating Expenses:						
	Non-Cash Expenses						
1	Bad Debts Expense	\$ 579,538	\$ (203,038)	\$ 376,500	0	\$	_
2	Depreciation	15,594,232	(4,375,714)	11,218,518	0	\$	-
3	Amortization Amortization	(3,781,658)	3,781,658	-	0	\$	-
4	Deferred Income Taxes	494,521		494,521	0	\$	
5	Total Non-Cash Expenses	\$ 12,886,633	\$ (797,094)	\$ 12,089,539		\$	-
	Other Operating Expenses:						
6	Salaries & Wages (UNS Dir.Emp's)	\$ 4,571,466	\$ -	\$ 4,571,466	23.33	\$	106,652,302
7	Incentive Pay (UNS Dir. Emp's)	98,247	(98,247)	-	267.00		
8	Purchased Power	106,021,950	(266,198)	105,755,752	33.79		3,573,486,860
9	Transmission Other	7,009,878	-	7,009,878	40.67		285,091,738
10	Meter Reading	730,556	(774)	729,782	33.67		24,571,776
11	Customer Records & Collections	2,982,604	(92,900)	2,889,704	34.94		100,966,248
12	Office Supplies and Expenses	535,854	(40,614)	495,240	50.89		25,202,761
13	Injuries and Damages	512,417	(63,289)	449,128	70.52		31,672,495
14	Pensions and Benefits	1,172,133	(103,004)	1,069,129	51.37		54,921,159
15	Support Services - TEP(Dir. Labor)	5,631,155	- -	5,631,155	44.77		252,106,809
16	Property Taxes	3,096,371	(649,598)	2,446,773	213.00		521,162,752
17	Payroll Taxes	348,088	(8,320)	339,768	19.87		6,751,190
18	Current Income Taxes	1,342,818	2,341,386	3,684,204	41.42		152,599,735
19	Interest on Customer Deposits	217,492		217,492	182.50		39,692,290
20	Other Operations and Maintenance	2,587,216	(749,803)	1,837,413	41.21		75,719,793
21	Total Other Operating Expenses	\$136,858,245	\$ 268,640	\$137,126,885		\$	5,250,597,908
22	Total Operating Expenses	\$149,744,878	\$ (528,454)	\$149,216,424		\$	5,250,597,908
	Other Cash Working Capital Elements:	Ф 5 040 457	A (400.070)	Ф E 240 404	00.00	•	470 000 FCF
23	Interest on Long-Term Debt	\$ 5,819,157	\$ (499,676)	\$ 5,319,481	90.22	\$	479,923,565
24	Revenue Taxes and Assessments	13,983,561	\$ (499,676)	13,983,561 \$ 19.303.042	45.71	\$	639,188,573
25	Total Other Cash Working Capital	\$ 19,802,718	\$ (499,676)	\$ 19,303,042		<u> </u>	1,119,112,138
26	TOTAL			£169 510 465		\$	6,369,710,046
20	TOTAL			\$168,519,465		Φ	6,369,710,046
27	Expense Lag Line	23, Col. (E) / (D)	37.80				
28	Revenue Lag Com	pany Workpapers	35.59				
29	Net Lag	Line 25 - Line 24	(2.21)				
30	-		\$168,519,465				
	RUCO Adjusted Expenses	Col. (C), Line 23					
31	Cash Working Capital Line 26 X L	ine27 / 365 Days	(1,019,458)				
32	Company As Filed Co. Scho	edule B-5, Page 1	(2,634,713)				
33	ADJUSTMENT (See MDC-2, Pg 1, L 9)	Line 28 - Line 29	1,615,255				

References:

Column (A): - Company Schedule B-5, Page 3

Column (B): RUCO Operating Income Adjustments (See Schedule RLM-7)

Column (C): Column (B) - (A)

Column (D): Company Schedule B-5, Page 3

Column (E): Column (C) X Column (D)

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 OPERATING ADJ #1 - SERVICE FEES

DOCKET NO. E-04204A-06-0783 SCHEDULE MDC-2

NESCRIPTION	Z	# OF LINITS	л П	
		SIND LO#		YEVENOR
ESTABLISHMENT/RE-ESTABLISHMENT	ENT	24,862	\$30.00	745,860
CONNECT/RECONNECT - BUSINESS HOURS	S HOURS	2,190	\$30.00	65,700
CONNECT/RECONNECT - AFTER BUSINESS HOURS	SINESS HOURS	426	\$125.00	53,250
ESTABLISHMENT/RE-ESTABLISHMENT - AFTER BUSINESS HOURS	NT - AFTER BUSINESS HOURS	547	\$125.00	68,375
METER REREAD		62	\$20.00	1,240
TOTAL REVENUE FROM SERVICE FEES	S			934,425
TEST YEAR REVENUE FROM SERVICE FEES	FEES			885,777
INCREASE IN REVENUE				\$48,648

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 OPERATING ADJ #6 - BAD DEBT EXPENSE

DOCKET NO. E-04204A-06-0783 SCHEDULE MDC-3

LINE			
NO.	DESCRIPTION	<u>AMOUNT</u>	REFERENCE
1	TEST YEAR RETAIL REVENUES	\$153,864,975	UNSE(0783)01732
2	LATE FEES AND MISC SERVICE	813,854	UNSE(0783)01732
3	WEATHER ADJUSTMENT	(410,061)	UNSE(0783)01732
4	CUSTOMER ANNUALIZATION	3,249,883	UNSE(0783)01732
5	CARES DISCOUNT ANNUALIZATION	(52,937)	COMPANY SCH. C-2, PG. 1
6	TOTAL REVENUE	157,465,714	SUM LINES 1 THROUGH 5
7	BAD DEBT EXPENSE RATIO	0.2391%	NOTE (a)
8	ANNUALIZED BAD DEBT EXPENSE	376,500	LINE 6 x LINE 7
9	BAD DEBTS PER COMPANY	579,538	UNSE(0783)01732
10	DECREASE IN BAD DEBT EXPENSE	(\$203,038)	LINE 8 -LINE 9
	NOTE (a) TEST YEAR BAD DEBT EXPENSE TEST YEAR REVENUE RATIO	\$356,982 149,302,474 0.2391%	

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 OPERATING ADJ #7 - FLEET FUEL EXPENSE

DOCKET NO. E-04204A-06-0783 SCHEDULE MDC-4

LINE <u>NO.</u>	DESCRIPTION	AMOUNT	REFERENCE
1	AVERAGE CONSTRUCTION FTE	109.2	UNSE(0783)02106
2	AVERAGE MILES DRIVEN	14,293	UNSE(0783)02106
3	CONSTRUCTION FTE FOR JULY 2006	114.5	UNSE(0783)02106
4	2006/2007 MILEAGE	1,636,549	LINE 2 x LINE 3
5	MILES PER GALLON	7.63	UNSE(0783)02106
6	GALLONS PURCHASED	214,497	UNSE(0783)02106
7	2007 AVERAGE PRICE PER GALLON	2.77	DR STF 11.24
8	PROFORMA FUEL EXPENSE	594,157	LINE 6 x LINE 7
9	PER COMPANY	647,407	CO. SCH. C-2, PG 3
10	FUEL EXPENSE ADJUSTMENT	(\$53,250)	LINE 8 - LINE 9

UNS ELECTRIC, INC.

DOCKET NO. E-04204A-06-0783

DIRECT TESTIMONY

OF

WILLIAM A. RIGSBY, CRRA

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JUNE 28, 2007

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17	ATTACHMENT C – Value Line Selected Yields for June 8, 2007
18	SCHEDULES WAR-1 THROUGH WAR-9

INTRODUCTION

- 2 | Q. Please state your name, occupation, and business address.
 - A. My Name is William A. Rigsby. I am a Public Utilities Analyst V employed by the Residential Utility Consumer Office ("RUCO") located at 1110 W. Washington, Suite 220, Phoenix, Arizona 85007.

Q. Please describe your qualifications in the field of utility regulation and your educational background.

A. I have been involved with utility regulation in Arizona since 1994. During that period of time I have worked as a utilities rate analyst for both the Arizona Corporation Commission ("ACC" or "Commission") and for RUCO. I hold a Bachelor of Science degree in the field of finance from Arizona State University and a Master of Business Administration degree, with an emphasis in accounting, from the University of Phoenix. I have also been awarded the professional designation, Certified Rate of Return Analyst ("CRRA") by the Society of Utility and Regulatory Financial Analysts ("SURFA"). The CRRA designation is awarded based upon experience and the successful completion of a written examination. Appendix I, which is attached to this testimony, further describes my educational background and also includes a list of the rate cases and regulatory matters that I have been involved with.

- Q. What is the purpose of your testimony?
- A. The purpose of my testimony is to present recommendations that are based on my analysis of UNS Electric, Inc.'s ("UNS" or "Company") application for a permanent rate increase ("Application") for the Company's electric distribution operations in Mohave and Santa Cruz Counties. UNS filed the Application with the ACC on December 15, 2006. The Company has chosen the fiscal year ended June 30, 2006 for the test year in this proceeding.

Q. Briefly describe UNS.

A. UNS is a wholly owned subsidiary of UniSource Energy Services, which is owned by UniSource Energy Corporation ("UniSource" or "Parent"), an Arizona corporation, based in Tucson, that is publicly traded on the New York Stock Exchange ("NYSE")¹. UniSource is also the parent company of Tucson Electric Power, the second largest investor owned electric utility in the state. In addition to the electric distribution operations of UNS, UniSource also provides natural gas distribution service through its other subsidiary UNS Gas, Inc., to customers in Northern Arizona and Santa Cruz County.

¹ NYSE ticker symbol UNS.

- Q. Please explain your role in RUCO's analysis of UNS' Application.
- A. I reviewed UNS' Application and performed a cost of capital analysis to determine a fair rate of return on the Company's invested capital. In addition to my recommended capital structure, my direct testimony will present my recommended costs of common equity and my recommended cost of debt (the Company has no preferred stock). The recommendations contained in this testimony are based on information obtained from Company responses to data requests, the Company's Application and from market-based research that I conducted during my analysis.

Q. Is this your first case involving UNS?

A. No. In 2003 I was involved with UniSource's acquisition of UniSource Energy Corporation's gas and electric assets from Citizens' Utilities Company. The UNS entity was the result of that acquisition and the Company's present rates were established in that proceeding. More recently I provided cost of capital testimony in a rate case proceeding that involved UNS Gas, Inc.²

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² Docket No. G-04204A-06-0463

- Q. Were you also responsible for conducting an analysis on the Company'sproposed revenue level, rate base and rate design?
 - A. No. RUCO witnesses Marylee Diaz Cortez, CPA and Rodney L. Moore handled those aspects of the Company's Application.
- 6 Q. What areas will you address in your testimony?
- 7 A. I will address the cost of capital issues associated with the case.
- 9 Q. Please identify the exhibits that you are sponsoring.
- 10 A. I am sponsoring Schedules WAR-1 through WAR-9.

SUMMARY OF TESTIMONY AND RECOMMENDATIONS

- Q. Briefly summarize how your cost of capital testimony is organized.
- A. My cost of capital testimony is organized into seven sections. First, the introduction I have just presented and second, the summary of my testimony that I am about to give. Third, I will present the findings of my cost of equity capital analysis, which utilized both the discounted cash flow ("DCF") method, and the capital asset pricing model ("CAPM"). These are the two methods that RUCO and ACC Staff have consistently used for calculating the cost of equity capital in rate case proceedings in the past, and are the methodologies that the ACC has given the most weight to in setting allowed rates of returns for utilities that operate in the Arizona jurisdiction. In this second section I will also provide a brief overview of

the current economic climate that UNS is operating in. Fourth, I will discuss my recommended cost of debt. Fifth, I will compare my recommended capital structure with the Company-proposed capital structure. Sixth, I will explain my weighted cost of capital recommendation and seventh, I will comment on UNS' cost of capital testimony. Schedules WAR-1 through WAR-9 will provide support for my cost of capital analysis.

- Q. Please summarize the recommendations and adjustments that you will address in your testimony.
- A. Based on the results of my analysis of UNS, I am making the following recommendations:

Cost of Equity Capital – I am recommending a 9.30 percent cost of equity capital. This 9.30 percent figure is based on the results that I obtained in my cost of equity analysis, which employed both the DCF and CAPM methodologies.

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Cost of Debt - I am recommending that the Commission adopt the Company-proposed 6.36 percent cost of short-term debt and 8.22 percent cost of long-term debt. This is based on my review of the costs associated with UNS' various debt instruments and credit facilities.

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<u>Capital Structure</u> — I am recommending that the Company-proposed capital structure, which is comprised of 3.97 percent short-term debt, 47.18 percent long-term debt and 48.85 percent common equity, be adopted by the Commission.

<u>Cost of Capital</u> – Based on the results of my recommended capital structure, cost of common equity, and cost of debt analyses, I am recommending an 8.67 percent cost of capital for UNS. This figure represents the weighted cost of my recommended cost of common equity and my recommended costs of short and long-term debt.

- Q. Why do you believe that your recommended 8.67 percent cost of capital is an appropriate rate of return for UNS to earn on its invested capital?
- A. The 8.67 percent cost of capital figure that I have recommended meets the criteria established in the landmark Supreme Court cases of Bluefield Water Works & Improvement Co. v. Public Service Commission of West Virginia (262 U.S. 679, 1923) and Federal Power Commission v. Hope Natural Gas Company (320 U.S. 391, 1944). Simply stated, these two cases affirmed that a public utility that is efficiently and economically managed is entitled to a return on investment that instills confidence in its financial soundness, allows the utility to attract capital, and also allows the utility to perform its duty to provide service to ratepayers. The rate of

Q.

return adopted for the utility should also be comparable to a return that investors would expect to receive from investments with similar risk.

The <u>Hope</u> decision allows for the rate of return to cover both the operating expenses and the "capital costs of the business" which includes interest on debt and dividend payment to shareholders. This is predicated on the belief that, in the long run, a company that cannot meet its debt obligations and provide its shareholders with an adequate rate of return will not continue to supply adequate public utility service to ratepayers.

- Do the <u>Bluefield</u> and <u>Hope</u> decisions indicate that a rate of return sufficient to cover all operating and capital costs is guaranteed?
- A. No. Neither case *guarantees* a rate of return on utility investment. What the <u>Bluefield</u> and <u>Hope</u> decisions *do allow*, is for a utility to be provided with the *opportunity* to earn a reasonable rate of return on its investment. That is to say that a utility, such as UNS, is provided with the opportunity to earn an appropriate rate of return if the Company's management exercises good judgment and manages its assets and resources in a manner that is both prudent and economically efficient.

COST OF EQUITY CAPITAL

- Q. What is your recommended cost of equity capital for UNS?
- A. Based on the results of my DCF and CAPM analyses, which ranged from 7.89 percent to 11.56 percent for a sample of electric providers, I am recommending a 9.30 percent cost of equity capital for UNS. My recommended 9.30 percent figure represents an average of the results of my DCF and CAPM analyses, which utilized a sample of publicly traded electric companies.

10 Discounted Cash Flow (DCF) Method

- Q. Please explain the DCF method that you used to estimate UNS' cost of equity capital.
- A. The DCF method employs a stock valuation model known as the constant growth valuation model, that bears the name of Dr. Myron J. Gordon (i.e. the Gordon model), the professor of finance who was responsible for its development. Simply stated, the DCF model is based on the premise that the current price of a given share of common stock is determined by the present value of all of the future cash flows that will be generated by that share of common stock. The rate that is used to discount these cash flows back to their present value is often referred to as the investor's cost of capital (i.e. the cost at which an investor is willing to forego other investments in favor of the one that he or she has chosen).

Another way of looking at the investor's cost of capital is to consider it from the standpoint of a company that is offering its shares of stock to the investing public. In order to raise capital, through the sale of common stock, a company must provide a required rate of return on its stock that will attract investors to commit funds to that particular investment. In this respect, the terms "cost of capital" and "investor's required return" are one in the same. For common stock, this required return is a function of the dividend that is paid on the stock. The investor's required rate of return can be expressed as the percentage of the dividend that is paid on the stock (dividend yield) plus an expected rate of future dividend growth. This is illustrated in mathematical terms by the following formula:

 $k = (D_1 \div P_0) + g$

where: k = the required return (cost of equity, equity capitalization rate),

 $D_1 \div P_0$ = the dividend yield of a given share of stock calculated by dividing the expected dividend by the current market price of the given share of stock, and

g = the expected rate of future dividend growth.

used to determine UNS' cost of equity capital. It is similar to one of the models used by the Company.

This formula is the basis for the standard growth valuation model that I

Q. In determining the rate of future dividend growth for UNS, what assumptions did you make?

A. There are two primary assumptions regarding dividend growth that must be made when using the DCF method. First, dividends will grow by a constant rate into perpetuity, and second, the dividend payout ratio will remain at a constant rate. Both of these assumptions are predicated on the traditional DCF model's basic underlying assumption that a company's earnings, dividends, book value and share growth all increase at the same constant rate of growth into infinity. Given these assumptions, if the dividend payout ratio remains constant, so does the earnings retention ratio (the percentage of earnings that are retained by the company as opposed to being paid out in dividends). This being the case, a company's dividend growth can be measured by multiplying its retention ratio (1 - dividend payout ratio) by its book return on equity. This can be stated as q = b x r.

that earnings, the dividend payout ratio and book value have with dividend growth?

Q.

A. RUCO consultant Stephen Hill illustrated this relationship in a Citizens

Utilities Company 1993 rate case by using a hypothetical utility.³

Would you please provide an example that will illustrate the relationship

Table I

	Year 1	Year 2	Year 3	Year 4	Year 5	Growth
Book Value	\$10.00	\$10.40	\$10.82	\$11.25	\$11.70	4.00%
Equity Return	10%	10%	10%	10%	10%	N/A
Earnings/Sh.	\$1.00	\$1.04	\$1.082	\$1.125	\$1.170	4.00%
Payout Ratio	0.60	0.60	0.60	0.60	0.60	N/A
Dividend/Sh	\$0.60	\$0.624	\$0.649	\$0.675	\$0.702	4.00%

Table I of Mr. Hill's illustration presents data for a five-year period on his hypothetical utility. In Year 1, the utility had a common equity or book value of \$10.00 per share, an investor-expected equity return of ten percent, and a dividend payout ratio of sixty percent. This results in earnings per share of \$1.00 (\$10.00 book value x 10 percent equity return) and a dividend of \$0.60 (\$1.00 earnings/sh. x 0.60 payout ratio) during Year 1. Because forty percent (1 - 0.60 payout ratio) of the utility's earnings are retained as opposed to being paid out to investors, book value increases to \$10.40 in Year 2 of Mr. Hill's illustration. Table I

³ Citizens Utilities Company, Arizona Gas Division, Docket No. E-1032-93-111, Prepared Testimony, dated December 10, 1993, p. 25.

presents the results of this continuing scenario over the remaining fiveyear period.

The results displayed in Table I demonstrate that under "steady-state" (i.e. constant) conditions, book value, earnings and dividends all grow at the same constant rate. The table further illustrates that the dividend growth rate, as discussed earlier, is a function of (1) the internally generated funds or earnings that are retained by a company to become new equity, and (2) the return that an investor earns on that new equity. The DCF dividend growth rate, expressed as $g = b \times r$, is also referred to as the internal or sustainable growth rate.

- Q. If earnings and dividends both grow at the same rate as book value, shouldn't that rate be the sole factor in determining the DCF growth rate?
- A. No. Possible changes in the expected rate of return on either common equity or the dividend payout ratio make earnings and dividend growth by themselves unreliable. This can be seen in the continuation of Mr. Hill's illustration on a hypothetical utility.

			i abie ii			
	Year 1	Year 2	Year 3	Year 4	Year 5	Growth
Book Value	\$10.00	\$10.40	\$10.82	\$11.47	\$12.158	5.00%
Equity Return	10%	10%	15%	15%	15%	10.67%
Earnings/Sh	\$1.00	\$1.04	\$1.623	\$1.720	\$1.824	16.20%
Payout Ratio	0.60	0.60	0.60	0.60	0.60	N/A
Dividend/Sh	\$0.60	\$0.624	\$0.974	\$1.032	\$1.094	16.20%

Table II

In the example displayed in Table II, a sustainable growth rate of four percent⁴ exists in Year 1 and Year 2 (as in the prior example). In Year 3, Year 4 and Year 5, however, the sustainable growth rate increases to six percent.⁵ If the hypothetical utility in Mr. Hill's illustration were expected to earn a fifteen-percent return on common equity on a continuing basis, then a six percent long-term rate of growth would be reasonable. However, the compound growth rates for earnings and dividends, displayed in the last column, are 16.20 percent. If this rate were to be used in the DCF model, the utility's return on common equity would be expected to increase by fifty percent every five years, [(15 percent + 10 percent) – 1]. This is clearly an unrealistic expectation.

Although it is not illustrated in Mr. Hill's hypothetical example, a change only in the dividend payout ratio will eventually result in a utility paying out more in dividends than it earns. While it is not uncommon for a utility in the real world to have a dividend payout ratio that exceeds one hundred percent on occasion, it would be unrealistic to expect the practice to continue over a sustained long-term period of time.

⁴ [(Year 2 Earnings/Sh – Year 1 Earnings/Sh) \div Year 1 Earnings/Sh] = [(\$1.04 - \$1.00) \div \$1.00] = [\$0.04 \div \$1.00] = 4.00%

⁵ [(1 – Payout Ratio) x Rate of Return] = [(1 - 0.60) x 15.00%] = 0.40 x 15.00% = 6.00%

- Q. Other than the retention of internally generated funds, as illustrated in Mr. Hill's hypothetical example, are there any other sources of new equity capital that can influence an investor's growth expectations for a given company?
- A. Yes, a company can raise new equity capital externally. The best example of external funding would be the sale of new shares of common stock. This would create additional equity for the issuer and is often the case with utilities that are either in the process of acquiring smaller systems or providing service to rapidly growing areas.
- Q. How does external equity financing influence the growth expectations held by investors?
- A. Rational investors will put their available funds into investments that will either meet or exceed their given cost of capital (i.e. the return earned on their investment). In the case of a utility, the book value of a company's stock usually mirrors the equity portion of its rate base (the utility's earning base). Because regulators allow utilities the opportunity to earn a reasonable rate of return on rate base, an investor would take into consideration the effect that a change in book value would have on the rate of return that he or she would expect the utility to earn. If an investor believes that a utility's book value (i.e. the utility's earning base) will increase, then he or she would expect the return on the utility's common stock to increase. If this positive trend in book value continues over an

for sustained long-term growth.

base or investor expectations.

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A.

Q. Please provide an example of how external financing affects a utility's book value of equity.

As I explained earlier, one way that a utility can increase its equity is by

selling new shares of common stock on the open market. If these new

shares are purchased at prices that are higher than those shares sold

previously, the utility's book value per share will increase in value. This

would increase both the earnings base of the utility and the earnings

expectations of investors. However, if new shares sold at a price below

the pre-sale book value per share, the after-sale book value per share

declines in value. If this downward trend continues over time, investors

might view this as a decline in the utility's sustainable growth rate and will

have lower expectations regarding growth. Using this same logic, if a new

stock issue sells at a price per share that is the same as the pre-sale book

value per share, there would be no impact on either the utility's earnings

extended period of time, an investor would have a reasonable expectation

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- Q. Please explain how the external component of the DCF growth rate is determined.
- A. In his book, The Cost of Capital to a Public Utility,⁶ Dr. Gordon (the individual responsible for the development of the DCF or constant growth model) identified a growth rate that includes both expected internal and external financing components. The mathematical expression for Dr. Gordon's growth rate is as follows:

$$g = (br) + (sv)$$

10 DCF expected growth rate, where: g 11 the earnings retention ratio, b = 12 r the return on common equity, 13 the fraction of new common stock sold that = S 14 accrues to a current shareholder, and 15 funds raised from the sale of stock as a fraction V 16 of existing equity. 17 and 1-[(BV)÷(MP)] ٧ 18 where: BV book value per share of common stock, and

MP

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the market price per share of common stock.

⁶ Gordon, M.J., <u>The Cost of Capital to a Public Utility</u>, East Lansing, MI: Michigan State University, 1974, pp. 30-33.

- Q. Did you include the effect of external equity financing on long-term growth rate expectations in your analysis of expected dividend growth for the DCF model?
 - A. Yes. The external growth rate estimate (sv) is displayed on Page 1 of Schedule WAR-4, where it is added to the internal growth rate estimate (br) to arrive at a final sustainable growth rate estimate.
 - Q. Please explain why your calculation of external growth on page 2 of Schedule WAR-4, is the current market-to-book ratio averaged with 1.0 in the equation $[(M \div B) + 1] \div 2$.
 - A. The market price of a utility's common stock will tend to move toward book value, or a market-to-book ratio of 1.0, if regulators allow a rate of return that is equal to the cost of capital (one of the desired effects of regulation).

 As a result of this situation, I used [(M ÷ B) + 1] ÷ 2 as opposed to the current market-to-book ratio by itself to represent investor's expectations that, in the future, a given utility will achieve a market-to-book ratio of 1.0.
 - Q. Has the Commission ever adopted a cost of capital estimate that included this assumption?
 - A. Yes. In the most recent Southwest Gas Corporation rate case⁷, the Commission adopted the recommendations of ACC Staff's cost of capital witness, Stephen Hill, who I noted earlier in my testimony. In that case,

⁷ Decision No. 68487, Dated February 23, 2006 (Docket No. G-01551A-04-0876)

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Mr. Hill used the same methods that I have used in arriving at the inputs for the DCF model. His final recommendation for Southwest Gas Corporation was largely based on the results of his DCF analysis, which incorporated the same valid market-to-book ratio assumption that I have used consistently in the DCF model as a cost of capital witness for RUCO.

- Q. How did you develop your dividend growth rate estimate?
- A. I analyzed data on a proxy group consisting of eight electric utility companies that have similar operating characteristics to UNS.

- Q. Why did you use a proxy group methodology as opposed to a direct analysis of UNS?
- A. One of the problems in performing this type of analysis is that the utility applying for a rate increase is not always a publicly traded company, as is the case with UNS itself. Although shares of UNS' parent company, UniSource, are traded on the NYSE, there is no financial data available on dividends paid on *publicly held* shares of UNS. Consequently it was necessary to create a proxy by analyzing publicly traded electric

Q. Are there any other advantages to the use of a proxy?

companies with similar risk characteristics.

A. Yes. As I noted earlier, the U.S. Supreme Court ruled in the <u>Hope</u> decision that a utility is entitled to earn a rate of return that is

commensurate with the returns on investments of other firms with comparable risk. The proxy technique that I have used derives that rate of return. One other advantage to using a sample of companies is that it reduces the possible impact that any undetected biases, anomalies, or measurement errors may have on the DCF growth estimate.

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- Q. What criteria did you use in selecting the companies that make up your proxy for UNS?
- A. All of the electric utility companies in my sample, with the exception of MG Energy Inc., are publicly traded on the NYSE and are followed by The Value Line Investment Survey's ("Value Line") electric utility (east, central and west) industry segments. MG Energy Inc. is traded on the NASDAQ⁸ which is also a major U.S. stock exchange. Each of the companies in the proxy are engaged in the provision of regulated electric utility services. Attachment A of my testimony contains Value Line's most recent evaluation of the electric utility proxy group that I used for my cost of common equity analysis.

- Q. What companies are included your proxy?
- A. The eight electric companies included in my proxy (and their NYSE/NASDAQ ticker symbols) are CH Energy Group, Inc. ("CHG"), Cleco Corporation ("CNL"), Hawaiian Electric Industries, Inc. ("HE"), MG

⁸ National Association of Securities Dealers Automated Quotation system

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- Energy, Inc. ("PSD"), and UIL Holdings ("UIL").

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A.

Q. Briefly describe the regions of the U.S. served by the eight electric utilities that make up your sample proxy.

The eight electric utilities listed above provide electric and natural gas

services to customers in New England (i.e. NU which serves Connecticut,

New Hampshire and the western half of Massachusetts; NST which

Energy Inc. ("MGEE"), Northeast Utilities ("NU"), NSTAR ("NST"), Puget

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serves the eastern half of Massachusetts including Boston; and UIL which
provides electricity to the southern portion of Connecticut), the Middle
Atlantic region (i.e. CHG which serves 293,000 customers in the Mid-

Hudson Valley region of New York state), the Midwest (i.e. MGEE which

provides service to customers in the Madison, Wisconsin area), the South

14 (i.e. CNL which supplies electricity to 267,000 customers in the central

part of Louisiana), the Pacific Northwest (i.e. PSD which serves western

Washington state), and the Hawaiian islands (i.e. HE which provides

electrical service to 434,000 customers on the islands of Oahu, Maui,

Molokai, Lanai and Hawaii).

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- Q. Did the Company's witness also perform a similar analysis using electric utility companies?
- A. Yes, the Company's witness, Kentton C. Grant performed a similar analysis of publicly traded electric utility companies.

- Q. Does your sample of electric utilities include all of the same companiesthat Mr. Grant included in his sample?
 - A. Yes. My sample includes the same eight electric utility companies that Mr.

 Grant included in his sample.
 - Q. Please explain your DCF growth rate calculations for the sample companies used in your proxy.
 - A. Schedule WAR-5 provides retention ratios, returns on book equity, internal growth rates, book values per share, numbers of shares outstanding, and the compounded share growth for each of the utilities included in the sample for the historical observation period 2002 to 2006. Schedule WAR-5 also includes Value Line's projected 2007, 2008 and 2010-12 values for the retention ratio, return on book equity, book value per share growth rate, and number of shares outstanding for the electric utility companies in my sample.
 - Q. Please describe how you used the information displayed in Schedule WAR-5 to estimate each comparable utility's dividend growth rate.
 - A. In explaining my analysis, I will use Hawaiian Electric Industries, Inc., (NYSE symbol HE) as an example. The first dividend growth component that I evaluated was the internal growth rate. I used the "b x r" formula (described on pages 9 and 10 of my testimony) to multiply HE's earned return on common equity by its earnings retention ratio for each year in

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the 2002 to 2006 observation period to derive the utility's annual internal growth rates. I used the mean average of this five-year period as a benchmark against which I compared the projected growth rate trends provided by Value Line. Because an investor is more likely to be influenced by recent growth trends, as opposed to historical averages, the five-year mean noted earlier was used only as a benchmark figure. As shown on Schedule WAR-5, Page 1, HE's sustainable internal growth rate ranged from 2.65 percent in 2002 to 0.67 percent in 2006. The company's growth rates experienced a declining pattern during the majority of the observation period, which resulted in a 1.58 percent average over the 2002 to 2006 time frame. Value Line's analysts are forecasting a further decline through 2007 before the trend reverses itself and growth increases to a level of 3.50 percent during the 2010-12 period. Value Line believes that earnings will increase by 4.00 percent but dividend growth will remain Value Line has also decreased its book value growth projection downward from 2.50 percent to 0.50 percent. Based on the aforementioned projections, I believe that a 3.35 percent rate of internal sustainable growth is reasonable for HE.

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- Q. Please continue with the external growth rate component portion of your analysis.
- A. Schedule WAR-5 demonstrates that HE's share growth averaged 2.56 percent over the 2002 - 2006 observation period. However, Value Line

expects future outstanding shares to increase modestly from 83.50 million in 2006 to 87.00 million by the end of 2012. Taking this data into consideration. I am estimating a 2.00 percent rate of share growth for HE. My final dividend growth rate estimate for HE is 4.22 percent (3.35 percent internal + 0.87 percent external) and is shown on Page 1 of Schedule WAR-4.

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- What is your average dividend growth rate estimate using the DCF model Q. for the sample electric utilities?
- Based on the DCF model, my average dividend growth rate estimate is A. 3.94 percent, which is also displayed on page 1 of Schedule WAR-4.

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Q. How do your average dividend growth rate estimates compare with the growth rate data published by Value Line and other analysts?

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points higher than the 3.20 percent average of Value Line's and Zacks Investment Research's ("Zacks") projected and historic averages of

earnings per share, dividends per share and book value per share. My

As can be seen in Schedule WAR-6, my 3.94 percent estimate is 74 basis

3.94 percent estimate is also 238 basis points higher than Value Line's

1.56 percent 5-year historic compound history. Both the Value Line and

Zacks earnings projections (Attachment B) indicate that investors are

expecting increased performance from electric utility companies in the

future. Based on the information presented in Schedule WAR-6, I would

say that my 3.94 percent estimate is a fair representation of the growth projections presented by securities analysts at this point in time.

- Q. How did you calculate the dividend yields displayed in Schedule WAR-3?
- A. I used the estimated annual dividends, for the next twelve-month period, that appeared in Value Line's most recent (i.e. March 30, May 11, and June 1, 2006) Ratings and Reports for the Electric Utility (Central, West and East) Industry updates. I then divided those figures by the eight-week average price per share of the appropriate utility's common stock. The eight-week average price is based on the daily closing stock prices for each of the companies in my proxies for the period April 16, 2007 to June 8, 2007.
- Q. Based on the results of your DCF analysis, what is your cost of equity capital estimate for the electric utilities included in your sample?
- A. As shown in Schedule WAR-2, the cost of equity capital derived from my DCF analysis is 7.89 percent.

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Capital Asset Pricing Model (CAPM) Method

- Q. Please explain the theory behind the capital asset pricing model ("CAPM") and why you decided to use it as an equity capital valuation method in this proceeding.
- CAPM is a mathematical tool that was developed during the early 1960's Α. by William F. Sharpe⁹, the Timken Professor Emeritus of Finance at Stanford University, who shared the 1990 Nobel Prize in Economics for research that eventually resulted in the CAPM model. CAPM is used to analyze the relationships between rates of return on various assets and risk as measured by beta. 10 In this regard, CAPM can help an investor to determine how much risk is associated with a given investment so that he or she can decide if that investment meets their individual preferences. Finance theory has always held that as the risk associated with a given investment increases, so should the expected rate of return on that investment and vice versa. According to CAPM theory, risk can be classified into two specific forms: nonsystematic or diversifiable risk, and systematic or non-diversifiable risk. While nonsystematic risk can be virtually eliminated through diversification (i.e. by including stocks of various companies in various industries in a portfolio of securities),

⁹ William F. Sharpe, "A Simplified Model of Portfolio Analysis," <u>Management Science</u>, Vol. 9, No. 2 (January 1963), pp. 277-93.

¹⁰ Beta is defined as an index of volatility, or risk, in the return of an asset relative to the return of a market portfolio of assets. It is a measure of systematic or non-diversifiable risk. The returns on a stock with a beta of 1.0 will mirror the returns of the overall stock market. The returns on stocks with betas greater than 1.0 are more volatile or riskier than those of the overall stock market; and if a stock's beta is less than 1.0, its returns are less volatile or riskier than the overall stock market.

systematic risk, on the other hand, cannot be eliminated by diversification. Thus, systematic risk is the only risk of importance to investors. Simply stated, the underlying theory behind CAPM states that the expected return on a given investment is the sum of a risk-free rate of return plus a market risk premium that is proportional to the systematic (non-diversifiable risk) associated with that investment. In mathematical terms, the formula is as follows:

$$k = r_f + [\beta (r_m - r_f)]$$

10 where:

k = cost of capital of a given security,

r_f = risk-free rate of return,

B = beta coefficient, a statistical measurement of a security's systematic risk,

 r_m = average market return (e.g. S&P 500), and

 $r_m - r_f = market risk premium.$

- Q. What security did you use for a risk-free rate of return in your CAPM analysis?
- A. I used a six-week average on a 91-day Treasury Bill ("T-Bill") rate. 11 This resulted in a risk-free (r_f) rate of return of 5.05 percent.

¹¹ A six-week average was computed for the current rate using 91-day T-Bill quotes listed in Value Line's Selection and Opinion newsletter from May 4, 2007 to June 8, 2007.

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- Q. Why did you use the short-term T-Bill rate as opposed to the yield on an intermediate 5-year Treasury note or a long-term 30-year Treasury bond?
- A. Because a 91-day T-Bill presents the lowest possible total risk to an investor. As citizens and investors, we would like to believe that U.S. Treasury securities (which are backed by the full faith and credit of the United States Government) pose no threat of default no matter what their maturity dates are. However, a comparison of the historical yields of various Treasury instruments will reveal that those with longer maturity dates do have slightly higher yields. Treasury yields are comprised of two separate components, 12 a true rate of interest (believed to be approximately 2.00 percent) and an inflationary expectation. When the true rate of interest is subtracted from the total treasury yield, all that remains is the inflationary expectation. Because increased inflation represents a potential capital loss, or risk, to investors, a higher inflationary expectation by itself represents a degree of risk to an investor. Another way of looking at this is from an opportunity cost standpoint. When an investor locks up funds in long-term T-Bonds, compensation must be provided for future investment opportunities foregone. This is often described as maturity or interest rate risk and it can affect an investor adversely if market rates increase before the instrument matures (a rise in interest rates would decrease the value of the debt instrument).

¹² As a general rule of thumb, there are three components that make up a given interest rate or rate of return on a security: the true rate of interest, an inflationary expectation, and a risk premium. The approximate risk premium of a given security can be determined by simply subtracting a 91-day T-Bill rate from the yield on the security.

As discussed earlier in the DCF portion of my testimony, this compensation translates into higher rates of returns to the investor. Since a 91-day T-Bill presents the lowest possible total risk to an investor, it more closely meets the definition of a risk-free rate of return and is the more appropriate instrument to use in a CAPM analysis.

- Q. How did you calculate the market risk premium used in your CAPM analysis?
- A. I used both a geometric and an arithmetic mean of the historical returns on the S&P 500 index from 1926 to 2006 as the proxy for the market rate of return (r_m) . The information was obtained from Morningstar's <u>SBBI Yearbook</u>, which publishes historical data on stock returns, U.S. Treasury yields and rates of inflation. The risk premium $(r_m r_f)$ that results by using the geometric mean calculation for r_m is equal to 5.55 percent (10.40% 4.85% = 5.55%). The risk premium that results by using the arithmetic mean calculation for r_m is 7.45 percent (12.30% 4.85% = 7.45%).

Q. How did you select the beta coefficients that were used in your CAPM model?

A. The beta coefficients (ß), for the electric utilities used in my proxy, were calculated by Value Line and were published in the most recent updates (i.e. March 30, May 11, and June 1, 2007) for the Central, West and East regional electric providers in my sample. Value Line calculates its betas

by using a regression analysis between weekly percentage changes in the market price of the security being analyzed and weekly percentage changes in the NYSE Composite Index over a five-year period. The betas are then adjusted by Value Line for their long-term tendency to converge toward 1.00. The beta coefficients for the LDC's included in my sample ranged from 0.75 to 1.30 with an average beta of 0.90.

- Q. What are the results of your CAPM analysis?
- A. As shown on pages 1 and 2 of Schedule WAR-7, my CAPM calculation using a geometric mean for r_m results in an average expected return of 9.85 percent. My calculation using an arithmetic mean results in an average expected return of 11.56 percent.

- Q. Please summarize the results derived under each of the methodologies presented in your testimony.
- A. The following is a summary of the cost of equity capital derived under each methodology used:

19	<u>METHOD</u>	RESULTS
20	DCF	7.89%
21	САРМ	9.85% - 11.56%

1		Based on these results, my best estimate of an appropriate range for a
2		cost of common equity for UNS is 7.89 percent to 11.56 percent. My final
3		recommendation for UNS is 9.30 percent.
4		
5	Q	How did you arrive at your recommended 9.30 percent cost of common
6		equity?
7	A.	My recommended 9.30 percent cost of common equity is the average of
8		my DCF and CAPM results. The calculation can be seen on Page 3 of
9		Schedule WAR-1.
10	:	
11	Q.	How does your recommended cost of equity capital compare with the cost
12		of equity capital proposed by the Company?
13	A.	The 11.80 percent cost of equity capital proposed by the Company is 250
14		basis points higher than the 9.30 percent cost of equity capital that I am
15		recommending.
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Current Economic Environment

- Q. Please explain why it is necessary to consider the current economic environment when performing a cost of equity capital analysis for a regulated utility.
- A. Consideration of the economic environment is necessary because trends in interest rates, present and projected levels of inflation, and the overall state of the U.S. economy determine the rates of return that investors earn on their invested funds. Each of these factors represent potential risks that must be weighed when estimating the cost of equity capital for a regulated utility and are, most often, the same factors considered by individuals who are also investing in non-regulated entities.
- Q. Please discuss your analysis of the current economic environment.
- A. My analysis includes a brief review of the economic events that have occurred since 1990. Schedule WAR-8 displays various economic indicators and other data that I will refer to during this portion of my testimony.

In 1991, as measured by the most recently revised annual change in gross domestic product ("GDP"), the U.S. economy experienced a rate of growth of negative 0.20 percent. This decline in GDP marked the beginning of a mild recession that ended sometime before the end of the first half of 1992. Reacting to this situation, the Federal Reserve Board

 ("Federal Reserve" or "Fed"), then chaired by noted economist Alan Greenspan, lowered its benchmark federal funds rate¹³ in an effort to further loosen monetary constraints - an action that resulted in lower interest rates.

During this same period, the nation's major money center banks followed the Federal Reserve's lead and began lowering their interest rates as well. By the end of the fourth quarter of 1993, the prime rate (the rate charged by banks to their best customers) had dropped to 6.00 percent from a 1990 level of 10.01 percent. In addition, the Federal Reserve's discount rate on loans to its member banks had fallen to 3.00 percent and short-term interest rates had declined to levels that had not been seen since 1972.

Although GDP increased in 1992 and 1993, the Federal Reserve took steps to increase interest rates beginning in February of 1994, in order to keep inflation under control. By the end of 1995, the Federal discount rate had risen to 5.21 percent. Once again, the banking community followed the Federal Reserve's moves. The Fed's strategy, during this period, was to engineer a "soft landing." That is to say that the Federal Reserve

¹³ The interest rate charged by banks with excess reserves at a Federal Reserve district bank to banks needing overnight loans to meet reserve requirements. The federal funds rate is the most sensitive indicator of the direction of interest rates, since it is set daily by the market, unlike the prime rate and the discount rate, which are periodically changed by banks and by the Federal Reserve Board, respectively.

wanted to foster a situation in which economic growth would be stabilized without incurring either a prolonged recession or runaway inflation.

The Fed's strategy of decreasing interest rates to stimulate the

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Q. Did the Federal Reserve achieve its goals during this period?

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1992. A change of 4.50 percent and 4.20 percent were recorded at the end of 1997 and 1998 respectively. Based on daily reports that were

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presented in the mainstream print and broadcast media during most of

economy worked. The annual change in GDP began an upward trend in

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1999, there appeared to be little doubt among both economists and the public at large that the U.S. was experiencing a period of robust economic

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growth highlighted by low rates of unemployment and inflation. Investors,

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who believed that technology stocks and Internet company start-ups (with little or no history of earnings) had high growth potential, purchased these

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types of issues with enthusiasm. These types of investors, who exhibited

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what former Chairman Greenspan described as "irrational exuberance,"

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pushed stock prices and market indexes to all time highs from 1997 to

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2000.

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Q. What has been the state of the economy since 2001?

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Α.

The U.S. economy entered into a recession near the end of the first

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quarter of 2001. The bullish trend, which had characterized the last half of

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the 1990's, had already run its course sometime during the third quarter of

2000. Economic data released since the beginning of 2001 had already been disappointing during the months preceding the September 11, 2001 terrorist attacks on the World Trade Center and the Pentagon. Slower growth figures, rising layoffs in the high technology manufacturing sector, and falling equity prices (due to lower earnings expectations) prompted the Fed to begin cutting interest rates as it had done in the early 1990's. The now infamous terrorist attacks on New York City and Washington D.C. marked a defining point in this economic slump and prompted the Federal Reserve to continue its rate cutting actions through December 2001. Prior to the 9/11 attacks, commentators, reporting in both the mainstream financial press and various economic publications including Value Line, believed that the Federal Reserve was cutting rates in the hope of avoiding the recession that the U.S. now appears to have recovered from.

Despite several intervals during 2002 and 2003 in which the Federal Open Market Committee ("FOMC") decided not to change interest rates, moves which indicated that the worst may be over and that the current recession might have bottomed out during the last quarter of 2001, a lackluster economy persisted. The continuing economic malaise and even fears of possible deflation prompted the FOMC to make a thirteenth rate cut on June 25, 2003. The quarter point cut reduced the federal funds rate to 1.00 percent, the lowest level in 45 years.

accommodation.14"

Q.

Even though some signs of economic strength, that were mainly attributed to consumer spending, began to crop up during the latter part of 2002 and into 2003, Chairman Greenspan appeared to be concerned with sharp declines in capital spending in the business sector.

During the latter part of 2003, the FOMC went on record as saying that it intended to leave interest rates low "for a considerable period." After its two-day meeting that ended on January 28, 2004, the FOMC announced "that with inflation 'quite low' and plenty of excess capacity in the economy, policy-makers 'can be patient in removing its policy

What actions has the Federal Reserve taken in terms of interest rates since the beginning of 2001?

A. As noted earlier, from January 2001 to June 2003 the Federal Reserve cut interest rates a total of thirteen times. During this period, the federal funds rate fell from 6.50 percent to 1.00 percent. The FOMC reversed this trend on June 29, 2004 and raised the federal funds rate 25 basis points to 1.25 percent. From June 29, 2004 to January 31, 2006, the FOMC raised the federal funds rate thirteen more times to a level of 4.50 percent.

¹⁴ Wolk, Martin, "Fed leaves short-term rates unchanged," <u>MSNBC</u>, January 28, 2004.

The FOMC's January 31, 2006 meeting marked the final appearance of Alan Greenspan, who had presided over the rate setting body for a total of eighteen years. On that same day, Greenspan's successor, Ben Bernanke, the former chairman of the President's Council of Economic Advisers and a former Fed governor under Greenspan from 2002 to 2005, was confirmed by the U.S. Senate to be the new Federal Reserve chief. As expected by Fed watchers, Chairman Bernanke picked up where his predecessor left off and increased the federal funds rate by 25 basis points during each of the next three FOMC meetings for a total of seventeen consecutive rate increases since June 2004, and raising the federal funds rate to its current level of 5.25 percent. The Fed's rate increase campaign finally came to a halt at the FOMC meeting held on August 8, 2006, when the FOMC decided not to raise rates.

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29, 2006.

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Q. What has been the reaction in the financial community to the Fed's decision not to raise interest rates?

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prime rate to a level of 8.25 percent, or 300 basis points higher than the existing federal funds rate of 5.25 percent, where it has stood since June

As in the past, banks followed the Fed's lead once again and held the

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- Q. How have analysts viewed the Fed's actions over the last five years?
- A. According to an article that appeared in the December 2, 2004 edition of The Wall Street Journal, the FOMC's decision to begin raising rates two years ago was viewed as a move to increase rates from emergency lows in order to avoid creating an inflation problem in the future as opposed to slowing down the strengthening economy. In other words, the Fed was trying to head off inflation *before* it became a problem. During the period following the August 8, 2006 FOMC meeting, the Fed's decisions not to raise rates were viewed as a gamble that a slower U.S. economy would help to cap growing inflationary pressures.
- Q. Was the Fed attempting to engineer another "soft landing", as it did in the mid-nineties, by holding interest rates steady?
- A. Yes, however, as pointed out in an August 2006 article in The Wall Street

 Journal by E.S. Browning, soft landings, like the one that the Fed

 managed to pull off during the 1994 1995 time frame, in which a

 recession or a bear market were avoided rarely happen¹⁷. Since it began

 increasing the federal funds rate in June 2004, the Fed has assured

 investors that it would increase rates at a "measured" pace. Many analysts

¹⁵ McKinnon, John D. and Greg IP, "Fed Raises Rates by a Quarter Point," <u>The Wall Street Journal</u>, September 22, 2004.

¹⁶ Ip, Greg, "Fed Holds Interest Rates Steady As Slowdown Outweighs Inflation," <u>The Wall Street Journal Online Edition</u>, August 8, 2006.

¹⁷ Browning, E.S, "Not Too Fast, Not Too Slow...," <u>The Wall Street Journal Online Edition</u>, August 21, 2006.

and economists interpreted this language to mean that former Chairman Greenspan would be cautious in increasing interest rates too quickly in order to avoid what is considered to be one of the Fed's few blunders during Greenspan's tenure – a series of increases in 1994 that caught the financial markets by surprise after a long period of low rates. The rapid rise in rates contributed to the bankruptcy of Orange County, California and the Mexican peso crisis¹⁸. According to Mr. Browning, the hope, at the time that his article was published, was that Chairman Bernanke would succeed in slowing the economy "just enough to prevent serious inflation, but not enough to choke off growth." In other words, "a 'Goldilocks economy,' in which growth is not too hot and not too cold."

Q. Has the Fed's attempt to engineer a soft landing been successful to date?

A. It would appear so. Articles published in the mainstream financial press have been generally upbeat on the current economy. An example of this is an article written by Nell Henderson that appeared in the January 30, 2007 edition of The Washington Post. According to Ms. Henderson, "a year into [Fed Chairman] Bernanke's tenure, the [economic] picture has turned considerably brighter. Inflation is falling; unemployment is low; wages are rising; and the economy, despite continued problems in housing, is growing at a brisk clip." 19

¹⁸ Associated Press (AP), "Fed begins debating interest rates" <u>USA Today</u>, June 29, 2004.

¹⁹ Henderson, Nell, "Bullish on Bernanke" <u>The Washington Post</u>, January 30, 2007.

- Q. Putting this all into perspective, how have the Fed's actions since 2001 affected benchmark rates?
 - A. Despite the increases by the FOMC, interest rates and yields on U.S. Treasury instruments are for the most part still at historically low levels. The Fed's actions have also had the overall effect of reducing the cost of many types of business and consumer loans. As can be seen in Schedule WAR-8, with the exception of the federal discount rate (the rate charged to member banks), which has increased to 6.25 percent from 5.73 percent in 2000, the other key interest rates (i.e. the prime rate and the federal funds rate) are still below their year-end 2000 levels.
- Q. What has been the trend in other leading interest rates over the last year?
- A. As of June 8, 2007, the leading interest rates are showing mixed results. The prime rate has increased from 8.00 percent a year ago to its current level of 8.25 percent. The benchmark federal funds rate, just discussed, has increased from 5.00 percent, in June 2006, to its current level of 5.25 percent (the result of the seventeen quarter point increases noted earlier). The yields on several maturities of U.S. Treasury instruments have increased over the past year. A previous trend, described by former Chairman Greenspan as a "conundrum" in which long-term rates fell as short-term rates increased, thus creating the somewhat inverted yield curve that existed as of June 8, 2007 (Attachment C), appears to have

²⁰ Wolk, Martin, "Greenspan wrestling with rate 'conundrum'," MSNBC, June 8, 2005.

ended and a more traditional yield curve (where yields increase as maturity dates lengthen) appears to be forming. The 91-day T-bill rate, used in my CAPM analysis, has increased slightly from 4.82 percent, in June 2006, to 4.83 percent as of June 8, 2007. The 1-Year Treasury constant maturity rate also decreased from 5.07 percent over the past year to 4.96 percent. Again, for the most part, these current yields are lower than corresponding yields that existed during the early nineties (as can be seen on Schedule WAR-8).

Q. What is the current outlook for interest rates, inflation, and the economy?

A. On May 9, 2007, the Federal Reserve decided not to increase or decrease the federal funds rate for the seventh straight FOMC meeting and left the key rate unchanged at 5.25 percent. According to an article²¹ that appeared in the May 10, 2007 online edition of The Wall Street Journal, the Fed's action was based on some recent weakening of the economy. According to the Fed's statement that was released after the decision was made to sit pat on rates, the members of the FOMC believed that moderate economic growth was the likeliest scenario in the coming months. The statement also noted that the members of the FOMC expected somewhat elevated core inflation rates, which exclude volatile food and energy prices, to come down. The article also stated that the

²¹ lp, Greg, "Inflation Risk Keeps Fed on Alert," <u>The Wall Street Journal</u>, May 10, 2007.

financial markets still expect a rate cut later this year. In another article²² that appeared at the time of this writing, The Wall Street Journal's Brian 3 Blackstone quoted Chairman Bernanke as saying that "despite an 'ongoing' drag from the housing sector, the U.S. economy should expand at a moderate pace near its underlying potential in coming months as 5 6 other factors limiting growth reverse." Chairman Bernanke also alluded, in prepared remarks to be delivered to the International Monetary 8 Conference in Cape Town South Africa, to recent favorable readings on core inflation, citing the "gradual ebbing" that has been seen. 10 Blackstone also noted that "amid signs of economic recovery and a deceleration in inflation, the Fed is expected to keep the key federal-funds 12 rate at 5.25 percent throughout much of 2007 and perhaps even into 13 2008."

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The recent views of Value Line analysts, who anticipate lower rates of inflation in the coming months, support the aforementioned outlook for stable rates. In their Economic and Stock Market Commentary that appeared in the February 2, 2007 edition of Value Line's Selection and Opinion publication, Value Line's analyst's stated the following:

"Inflation is likely to start trending lower over the next few quarters, in part because the modest rate of GDP growth should cap the the increases in demand for labor and raw materials. Moreover, recent declines in oil prices will keep costs down for products that are oil-based and for companies that are heavy users of electricity."

²² Blackstone, Brian, "Bernanke Sees Moderate Growth Despite Continued Housing Drag," The Wall Street Journal, June 5, 2007.

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On March 23, 2007 Value Line's analysts had this to say:

"Housing remains one of the wild cards in the economic situation. Recent months have seen this market weaken further, as slumping demand and higher monthly payments (for those with mortgages where the rates are now rising) have forced prices downward in a number of regions of the country. Should the recent gains in personal income and the brighter employment outlook help to gradually lessen the housing pressures, as we suspect, this sector should see its long decline moderate in the next few quarters.

Value Line's analysts stated the following in the June 8, 2007 Selection &

Opinion publication:

"It may be touch and go as to whether or not the Federal Reserve will reduce interest rates in the months to come. We think the Fed will carefully weigh the latest data from the housing and industrial fronts to gauge whether the economy can move forward, at even 2.0% - 2.5%, in the absence of lower interest rates. Should the Fed conclude that a rate reduction is needed, it may then try to determine whether or not inflation is low enough to justify such a cut. We think the Fed will end up voting for one to three rate reductions over the next year or so, on the expectation that inflation will slow modestly.

- How has the current economic environment of lower interest rates affected Q. the electric utility industry as a whole?
- Value Line analyst Nils C. Van Liew took note of the current environment A. of low interest rates recently. In Value Line's Electric Utility (East) Industry update dated March 2, 2007, Mr. Van Liew had this to say:

"Several factors are, no doubt, driving the electric utilities' strong share - price performance. Perhaps most important is a benign interest-rate environment. Utilities frequently tap the credit markets to fund their operations. (Low interest rates mean they can costeffectively build new power plants and maintain existing ones.) 'Cheap money' also tends to drive economic expansion, thereby increasing electricity demand. That said, interest rates should remain relatively low, though the likelihood that the Federal Reserve eases (monetary) policy is small, given persistent inflation concerns."

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- Q. What are the current dividend yields of electric utility stocks followed by Value Line?
 - In the May 11, 2007 Electric Utility (West) Industry update, Value Line analyst Paul E. Debbas, CFA, observed that following the continuing rise
- in electric utility stock prices (which have 52-week or even all-time highs
 - as of late), the average yield of the electric utility stocks followed by
- Value Line has fallen to a historically low 3.20 percent. Mr. Debbas went
 - on to note that by contrast, the average yield on electric stocks was over
 - 5.00 percent as recently as 1999. According to Mr. Debbas, electric utility
- stocks hold a lot of appeal to investors seeking dividend income when
 - returns on cash are very low. He also made note of the fact that the
 - demand for electric utility stocks increased as a result of the 2003 change
 - in the treatment of dividends.
 - Mr. Debbas' remarks were echoed by Value Line analyst Arthur H.
 - Medalie. In his March 30, 2007 update on the Electric Utility (Central)
 - Industry, Mr. Medalie stated that the average dividend yield for the electric
 - utility industry is about double that of all dividend-paying stocks followed
 - by Value Line. Mr. Medalie opined that conservative investors might want
 - to consider electric utility companies, engaged in basic utility operations,
 - which have strong finances and reasonable dividend growth prospects as
 - an investment opportunity.

- 1 Q. How does the 3.20 percent average yield on electric utility stocks noted
 2 above compare with the average dividend yield of your sample electric
 3 utility companies?
 - A. As can be seen in Schedule WAR-3, my sample electric utility companies have an average dividend yield of 3.95 percent which is 75 basis points higher than the 3.20 percent average yield on electric utility stocks reported by Value Line's Mr. Debbas.
 - Q. After weighing the economic information that you've just discussed, do you believe that the 9.30 percent cost of equity capital that you have estimated is reasonable for UNS?
 - A. I believe that my recommended 9.30 percent cost of equity will provide UNS with a reasonable rate of return on the Company's invested capital when economic data on interest rates (that are still low by historical standards), a rebound in growth in new housing construction (attributed to historically low interest rates), and a low and stable outlook for inflation are all taken into consideration. As I noted earlier, the Hope decision determined that a utility is entitled to earn a rate of return that is commensurate with the returns it would make on other investments with comparable risk. I believe that my DCF analysis has produced such a return.

	Boomor	
1	COST	OF DEBT
2	Q.	Have you reviewed UNS' testimony on the Company-proposed costs of
3		long and short-term debt?
4	A.	Yes, I have reviewed the testimony prepared by Mr. Grant.
5		
6	Q.	Do you agree with Mr. Grant's inclusion of the amortized debt discount
7		and expenses and losses attributed to reacquired debt and the credit
8		facility fees to arrive at his final cost of long-term debt figure of 8.22
9		percent?
10	A.	Yes. I should also note that the financing application (Docket No. E-
11		04204A-06-0493) referenced in Company witness Grant's direct testimony
12		was approved by the Commission in Decision No. 69395, dated March 22,
13		2007.
14		
15	Q.	What are your recommended costs of long and short-term debt?
16	A.	I am recommending the Company-proposed cost of long-tem debt of 8.22
17		percent and the Company-proposed cost of short-term debt of 6.36
18		percent.
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CAPITAL STRUCTURE

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- Q. Have you reviewed UNS' testimony regarding the Company's proposed
 capital structure?
 - A. Yes, I have reviewed the direct testimony of Company witness Grant, who testified on UNS' proposed capital structure.
- 7 Q. Please describe the Company's proposed capital structure.
 - A. The Company is proposing a capital structure comprised of 3.97 percent short-term debt, 47.18 percent long-term debt and 48.85 percent common equity.
- 12 Q. What capital structure are you proposing for UNS?
- 13 A. I am recommending the same capital structure being proposed by UNS.
- 15 Q. Is the capital structure proposed by UNS in line with industry averages?
- 16 A. Yes. As can be seen in Schedule WAR-9, the capital structure proposed
 17 by UNS is just slightly higher in equity than the average capital structure of
 18 the electric utility companies included in my sample.
 - Q. In terms of risk, how does your recommended capital structure compare to the electric utility companies in your sample?
- 22 A. The electric utility companies in my sample would be considered as having a slightly higher level of financial risk (i.e. the risk associated with

debt repayment) because of their slightly higher levels of debt. The additional financial risk due to debt leverage is embedded in the cost of equities derived for those companies through the DCF analysis. Thus, the cost of equity derived in my DCF analysis is applicable to companies that are slightly more leveraged and, theoretically speaking, slightly more risky than a utility with a level of debt similar to UNS'. In the case of a publicly traded company, such as those included in my proxy, a company with UNS' level of debt would be perceived as having a slightly lower level of financial risk and would therefore also have a slightly lower expected return on common equity. Based on the aforementioned facts I have decided not to make any upward or downward adjustments to my recommended cost of equity capital for UNS.

WEIGHTED COST OF CAPITAL

- Q. How does the Company's proposed weighted cost of capital compare with your recommendation?
- A. The Company has proposed a weighted cost of capital of 9.89 percent. This composite figure is the result of a weighted average of UNS' proposed 6.36 percent cost of short-term debt, 8.22 percent cost of long-term debt and 11.80 percent cost of common equity. The Company-proposed 9.89 percent weighted cost of capital is 122 basis points higher than the 8.67 percent weighted cost that I am recommending, which is the weighted cost of my recommended 6.36 percent cost of short-term debt,

- 1				
1	8.22 percent cost of long-term debt and 9.30 percent cost of common			
2		equity.		
3				
4	COMMENTS ON UNS' COST OF EQUITY CAPITAL TESTIMONY			
5	Q.	Have you studied the methodology that Company witness Grant used to		
6		derive the Company-proposed cost of equity capital?		
7	A.	Yes.		
8				
9	Q.	What methods did Mr. Grant use to arrive at his cost of common equity for		
10		UNS?		
11	A.	Mr. Grant used a DCF methodology and a CAPM methodology to estimate		
12		UNS' cost of common equity.		
13	Q.	Can you provide a comparison of the results derived from Mr. Grant's		
14		models and yours?		
15	A.	Yes.		
16				
17	DCF Comparison			
18	Q.	Were there any differences in the way that you conducted your DCF		
19		analysis and the way that Mr. Grant conducted his?		
20	A.	Yes, Mr. Grant relied on the results of a multi-stage DCF model, using the		
21		proxy of eight electric utility companies that I described earlier in my		
22		testimony, as opposed to the single-stage constant growth model that I		
23		relied on.		

- Q. Do you agree with Mr. Grant's rationale for not relying on the single-stage DCF model?
 - A. 'No. The long-term growth rate that Mr. Grant uses in the second stage of his multi-stage DCF model is a 6.50 percent figure that falls within a range bounded on the upper side by investor expectations of the electric utility industry as a whole (which also falls within the range of analysts growth projections of his sample companies), and on the lower side by a 6.00 percent long-term projection of inflation-adjusted GDP, which is an inflation adjusted-projection of the growth rate of the entire U.S. economy. The use of such a growth estimate assumes that the long-term growth rate for the electric-utilities in his sample will be a combination of analysts' long-term growth rate projections and the growth rate of all goods and services produced by labor and property in the U.S. A good argument can be made that more emphasis should be placed on the near term component of Mr. Grant's multi-stage DCF model as opposed to the long-term growth rate that is carried out into perpetuity.

18 Q. Why didn't you conduct a multi-stage DCF analysis like the one conducted by Mr. Grant?

A. Primarily because the growth rate component that I estimated for my single-stage model already takes into consideration long-term growth rate projections that are specific to the electric utilities included in my proxy.

What is the difference between Mr. Grant's DCF estimate and your DCF Q. 1 2 estimate? Mr. Grant's 10.35 percent median DCF estimate, derived from his multi-3 A. stage model, is 246 basis points higher than 7.89 percent cost of common 4 equity derived from my constant growth, or single-stage DCF model which 5 is a mean average of the estimates of the eight electric utility companies in 6 7 my proxy. 8 Does Mr. Grant provide an estimate that is based on the single-stage Q. 9 model that you employed? 10 Not directly, however the exhibits contained in his testimony contain inputs 11 A. and estimates used in his multi-stage model that can also be used in the 12 single-stage model. Using the inputs and estimates that appear in Mr. 13 Grant's exhibits, a single-stage model would produce a cost of common 14 equity estimate of 7.92 percent which is just 3 basis points higher than my 15 DCF estimate of 7.89 percent. 16 17 Have there been any changes in closing stock prices since Mr. Grant filed 18 Q. his direct testimony? 19 Yes. As Value Line's analysts noted in their recent updates on the electric 20 Α. utility industry, stock prices for electric utilities have been on the rise. The 21 stock prices for the electric utility companies used in our proxies have 22

increased since Mr. Grant filed his direct testimony, thus producing lower

dividend yields. The difference between the average closing stock prices used in my analysis and Mr. Grant's analysis are as follows:

3		Rigsby	<u>Grant</u>	<u>Difference</u>
4	CHG	\$47.83	\$49.73	- \$1.90
5	CNL	\$27.75	\$25.14	\$2.16
6	HE	\$25.40	\$27.10	- \$1.70
7	MGEE	\$35.39	\$32.99	\$2.40
8	NU	\$31.84	\$23.09	\$8.75
9	NST	\$35.95	\$32.82	\$3.13
10	PSD	\$25.83	\$22.44	\$3.39
11	UIL	\$34.31	\$37.13	- \$2.82

The differences in our respective dividend yields are as follows:

- 1				
15		Rigsby	<u>Grant</u>	<u>Difference</u>
16	CHG	4.52%	4.35%	0.49%
17	CNL	3.24%	3.58%	- 0.34%
18	HE	4.88%	4.58%	0.30%
19	MGEE	3.93%	4.28%	- 0.35%
20	NU	2.51%	3.30%	- 0.79%
21	NST	3.62%	3.87%	- 0.25%
22	PSD	3.87%	4.46%	- 0.59%
23	UIL	5.04%	4.66%	0.38%

When Mr. Grant's first year dividend estimates (i.e. the D₁ component of the DCF model) are divided by my more recent closing stock prices (i.e. the P₀ component of the DCF model) the resulting average dividend yield is 3.97 percent, which is only slightly higher than my 3.95 percent result exhibited in schedule WAR-3. The addition of a mean average of Mr. Grant's lower 5-year growth (i.e. the "g" component of the DCF model) estimate of 3.73 percent for his sample electric utility companies produces a single-stage estimate of 7.70 percent, which is 19 basis points lower than my 7.89 percent single-stage model estimate.

Based on this information it is fair to say that a single stage model using updated stock prices, while holding Mr. Grant's other DCF component estimates constant, would produce a lower single-stage DCF estimate than the one that I have calculated.

CAPM Comparison

- Q. Please describe the differences in the way that you conducted your CAPM analysis and the way that Mr. Grant conducted his?

A. The main difference between Mr. Grant's CAPM analysis and mine is that

he relied solely on an arithmetic mean of the historical returns on the S&P

500 index from 1926 to 2005 as the proxy for the market rate of return (i.e.

 r_{m}) in order to arrive at his market risk premium (i.e. r_{m} - r_{f}) in his CAPM model.

What financial instrument did Mr. Grant use as a proxy for the risk free 1 Q. 2 (i.e. r_f) rate in his CAPM model? Mr. Grant used the yield to maturity on a 20-year U.S. Treasury bond, 3 A. which was 4.84 percent as of September 29, 2006. 4 5 What is the current yield on a 20-year U.S. Treasury bond? 6 Q. As of June 8, 2007 the yield on a 20-year U.S. Treasury bond had 7 A. 8 increased to 5.21 percent. 9 Did Mr. Grant use the same Value Line betas that you used in your CAPM 10 Q. 11 analysis? Yes. However the average of Value Line's beta's for the electric utility Α. 12 companies in our samples proxies have increased since Mr. Grant filed his 13 direct testimony. The mean average of the Value Line betas used by Mr. 14 Grant is 0.86 as opposed to my average beta of 0.90. 15 16 What would Mr. Grant's expected return be if his CAPM model (using an 17 Q. arithmetic mean) were updated to include the aforementioned changes in 18 the average beta coefficient and the 20-year Treasury bond yield? 19 An update of Mr. Grant's CAPM model using an average beta of 0.90 and 20 A. a risk free rate of 5.21 percent would produce an expected return of 11.60 21 percent, which is 4 basis points higher than my 11.56 percent result using 22 23 an arithmetic mean.

- Q. What is the difference between Mr. Grant's CAPM estimates and your CAPM estimates?
- A. Mr. Grant's 10.70 percent median CAPM estimate using an arithmetic mean for the market risk premium (including Cleco Corporation) is 86 basis points lower than the 11.56 percent cost of common equity derived from my arithmetic mean CAPM analysis which is a mean average of the eight electric utility companies in my proxy. Mr. Grant's CAPM 10.70 percent median is 85 basis points higher than the 9.85 percent cost of common equity derived from my geometric mean CAPM analysis. In making his recommended high and low end ranges, displayed on page 19 of his direct testimony, Mr. Grant excluded the results of Cleco Corporation because of its higher beta coefficient that equaled 1.25 at the time of his study and 1.30 at the time of my study (the exclusion of Cleco Corporation results in a median of 10.50 percent).

Final Cost of Equity Estimate

- Q. How did Mr. Grant arrive at his final estimate of 11.80 percent for UNS?
- A. Mr. Grant's final 11.80 percent recommendation is the 11.20 percent high end of his range of DCF and CAPM estimates plus an upward adjustment of 60 basis points. The 60 basis point upward adjustment is Mr. Grant's observed difference between utility bond yields with investment grade Triple-B credit ratings (Baa or BBB) and speculative Double-B credit ratings (Ba or BB). Mr. Grant's upward adjustment of 60 basis points is

based on his belief that UNS is riskier as a result of a number of factors including the Company's size, a speculative-grade credit rating associated with long-term notes issued in 2003, high customer growth rate, and the need to procure a new power supply in 2008.

- Q. Do you believe that UNS should be awarded a higher return on equity based on the factors cited by Mr. Grant?
- A. No. The Commission in prior cases has rejected many of the factors cited by Mr. Grant. This includes such issues such as company size and customer growth projections. In regard to UNS' need to procure a new power supply in 2008, RUCO witness Marylee Diaz Cortez, CPA, is recommending modifications to the Company's purchased power and fuel adjustor mechanism that will, if adopted by the Commission, mitigate the risks associated with this future event and improve UNS' overall financial condition.

Q. Does your silence on any of the issues, matters or findings addressed in the testimony of Mr. Grant or any other witness for UNS constitute your acceptance of their positions on such issues, matters or findings?

A. No, it does not.

- Q. Does this conclude your testimony on UNS?
- 23 A. Yes, it does.

Qualifications of William A. Rigsby, CRRA

EDUCATION:

University of Phoenix

Master of Business Administration, Emphasis in Accounting, 1993

Arizona State University College of Business

Bachelor of Science, Finance, 1990

Mesa Community College

Associate of Applied Science, Banking and Finance, 1986

Society of Utility and Regulatory Financial Analysts 38th Annual Financial Forum and CRRA Examination Georgetown University Conference Center, Washington D.C. Awarded the Certified Rate of Return Analyst designation after successfully completing SURFA's CRRA examination.

Michigan State University Institute of Public Utilities

N.A.R.U.C. Annual Regulatory Studies Program, 1997 &1999

Florida State University

Center for Professional Development & Public Service N.A.R.U.C. Annual Western Utility Rate School, 1996

EXPERIENCE:

Public Utilities Analyst V

Residential Utility Consumer Office

Phoenix, Arizona April 2001 – Present

Senior Rate Analyst

Accounting & Rates - Financial Analysis Unit Arizona Corporation Commission, Utilities Division

Phoenix, Arizona July 1999 – April 2001

Senior Rate Analyst

Residential Utility Consumer Office

Phoenix, Arizona

December 1997 - July 1999

Utilities Auditor II and III

Accounting & Rates - Revenue Requirements Analysis Unit

Arizona Corporation Commission, Utilities Division

Phoenix, Arizona

October 1994 - November 1997

Tax Examiner Technician I / Revenue Auditor II

Arizona Department of Revenue

Transaction Privilege / Corporate Income Tax Audit Units

Phoenix, Arizona

July 1991 - October 1994

Appendix 1

RESUME OF RATE CASE AND REGULATORY PARTICIPATION

Utility Company	Docket No.	Type of Proceeding
ICR Water Users Association	U-2824-94-389	Original CC&N
Rincon Water Company	U-1723-95-122	Rate Increase
Ash Fork Development Association, Inc.	E-1004-95-124	Rate Increase
Parker Lakeview Estates Homeowners Association, Inc.	U-1853-95-328	Rate Increase
Mirabell Water Company, Inc.	U-2368-95-449	Rate Increase
Bonita Creek Land and Homeowner's Association	U-2195-95-494	Rate Increase
Pineview Land & Water Company	U-1676-96-161	Rate Increase
Pineview Land & Water Company	U-1676-96-352	Financing
Montezuma Estates Property Owners Association	U-2064-96-465	Rate Increase
Houghland Water Company	U-2338-96-603 et al	Rate Increase
Sunrise Vistas Utilities Company – Water Division	U-2625-97-074	Rate Increase
Sunrise Vistas Utilities Company – Sewer Division	U-2625-97-075	Rate Increase
Holiday Enterprises, Inc. dba Holiday Water Company	U-1896-97-302	Rate Increase
Gardener Water Company	U-2373-97-499	Rate Increase
Cienega Water Company	W-2034-97-473	Rate Increase
Rincon Water Company	W-1723-97-414	Financing/Auth. To Issue Stock
Vail Water Company	W-01651A-97-0539 et al	Rate Increase
Bermuda Water Company, Inc.	W-01812A-98-0390	Rate Increase
Bella Vista Water Company	W-02465A-98-0458	Rate Increase
Pima Utility Company	SW-02199A-98-0578	Rate Increase

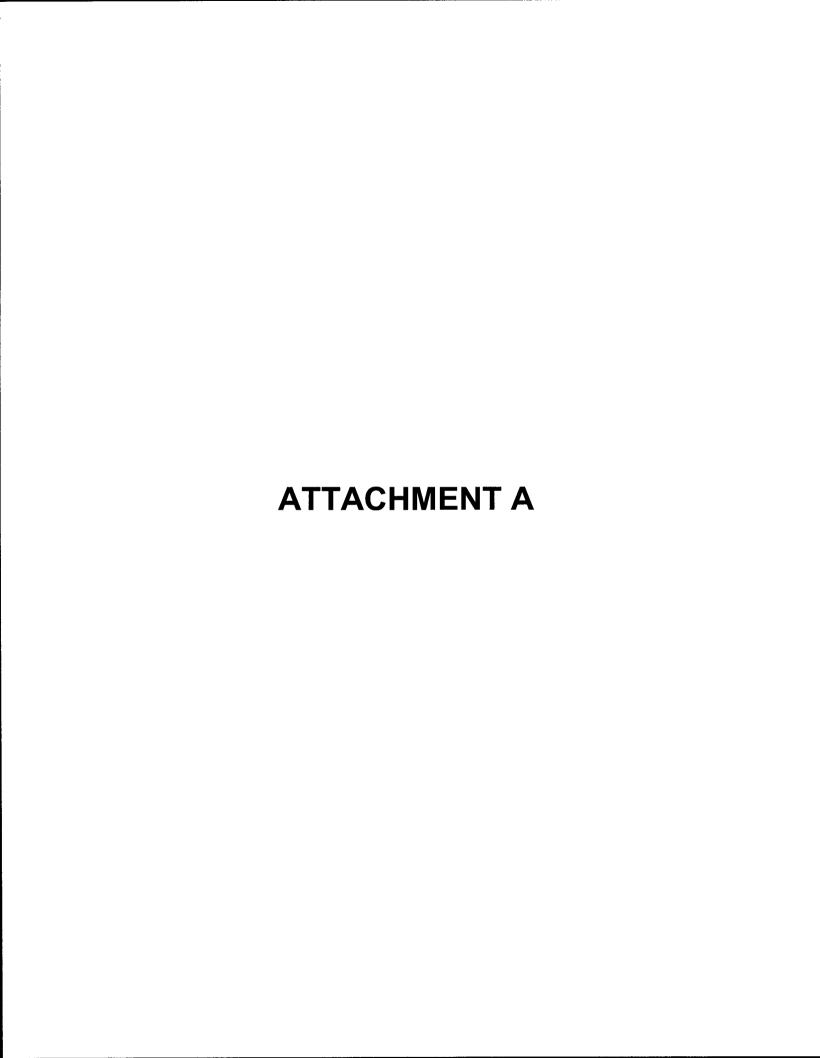
Appendix 1

RESUME OF RATE CASE AND REGULATORY PARTICIPATION (Cont.)

Utility Company	Docket No.	Type of Proceeding
Pineview Water Company	W-01676A-99-0261	WIFA Financing
I.M. Water Company, Inc.	W-02191A-99-0415	Financing
Marana Water Service, Inc.	W-01493A-99-0398	WIFA Financing
Tonto Hills Utility Company	W-02483A-99-0558	WIFA Financing
New Life Trust, Inc. dba Dateland Utilities	W-03537A-99-0530	Financing
GTE California, Inc.	T-01954B-99-0511	Sale of Assets
Citizens Utilities Rural Company, Inc.	T-01846B-99-0511	Sale of Assets
MCO Properties, Inc.	W-02113A-00-0233	Reorganization
American States Water Company	W-02113A-00-0233	Reorganization
Arizona-American Water Company	W-01303A-00-0327	Financing
Arizona Electric Power Cooperative	E-01773A-00-0227	Financing
360networks (USA) Inc.	T-03777A-00-0575	Financing
Beardsley Water Company, Inc.	W-02074A-00-0482	WIFA Financing
Mirabell Water Company	W-02368A-00-0461	WIFA Financing
Rio Verde Utilities, Inc.	WS-02156A-00-0321 et al	Rate Increase/ Financing
Arizona Water Company	W-01445A-00-0749	Financing
Loma Linda Estates, Inc.	W-02211A-00-0975	Rate Increase
Arizona Water Company	W-01445A-00-0962	Rate Increase
Mountain Pass Utility Company	SW-03841A-01-0166	Financing
Picacho Sewer Company	SW-03709A-01-0165	Financing
Picacho Water Company	W-03528A-01-0169	Financing
Ridgeview Utility Company	W-03861A-01-0167	Financing
Green Valley Water Company	W-02025A-01-0559	Rate Increase
Bella Vista Water Company	W-02465A-01-0776	Rate Increase
Arizona Water Company	W-01445A-02-0619	Rate Increase

RESUME OF RATE CASE AND REGULATORY PARTICIPATION (Cont.)

Utility Company	Docket No.	Type of Proceeding
Arizona-American Water Company	W-01303A-02-0867 et al.	Rate Increase
Arizona Public Service Company	E-01345A-03-0437	Rate Increase
Rio Rico Utilities, Inc.	WS-02676A-03-0434	Rate Increase
Qwest Corporation	T-01051B-03-0454	Renewed Price Cap
Chaparral City Water Company	W-02113A-04-0616	Rate Increase
Arizona Water Company	W-01445A-04-0650	Rate Increase
Tucson Electric Power	E-01933A-04-0408	Rate Review
Southwest Gas Corporation	G-01551A-04-0876	Rate Increase
Arizona-American Water Company	W-01303A-05-0405	Rate Increase
Black Mountain Sewer Corporation	SW-02361A-05-0657	Rate Increase
Far West Water & Sewer Company	WS-03478A-05-0801	Rate Increase
Gold Canyon Sewer Company	SW-02519A-06-0015	Rate Increase
Arizona Public Service Company	E-01345A-05-0816	Rate Increase
Arizona-American Water Company	W-01303A-06-0014	Rate Increase
Arizona-American Water Company	W-01303A-05-0718	Transaction Approval
Arizona-American Water Company	W-01303A-05-0405	ACRM Filing
UNS Gas, Inc.	G-04204A-06-0463	Rate Increase
Arizona-American Water Company	WS-01303A-06-0403	Rate Increase
Arizona-American Water Company	WS-01303A-06-0491	Rate Increase



ELECTRIC UTILITY (CENTRAL) INDUSTRY

All of the major utilities in the central United States are reviewed in this Issue. Those serving the western region may be found in Issue 11. The eastern companies are covered in Issue 1.

The pressure of an ever-growing demand for energy is reducing reserve margins and leading to the need for more generation. Power usage in the U.S. is increasing at an annual rate of 2%. This, coupled with low interest rates, is inducing utilities to increase spending on new plants. Construction of fossil-fueled facilities accounts for most of the new capacity. But dependence on foreign oil, atmospheric pollution created by coal-fired units, and the high cost of natural gas have stimulated interest in renewable energy by state and federal regulatory bodies and by utilities themselves.

Regulatory Requirements

At the turn of the century, wind, geothermal, solar, biomass, and miscellaneous renewables accounted for only a low single-digit percentage of power output. A turnaround began as state and federal officials and company managements came to realize their benefits. Jeff Bingaman, chairman of the Senate Energy and Natural Resources Committee, recently announced that he will introduce a bill requiring that 15% of the nation's power supply come from renewable sources by 2020. On the state level, the Arizona commission requires renewables in its jurisdiction to represent 15% of total power output by 2025. Legislators in Wisconsin have introduced a more modest bill calling for 10% from renewables by 2015. In Michigan, however, a bill providing for 10% of power from renewable sources and granting tax credits for wind turbines and windmills was vetoed by the governor, on the grounds that the state could not afford to grant tax credits because of the loss of jobs in the automotive industry. At this time, renewable portfolio requirements are in place in 20 states.

A New Fuel Emerges

In 2006, Edison International led the nation in delivery of energy from geothermal, wind, biomass, and solar power. It generated sufficient electricity from this program to serve 1.8 million homes for an entire year. It hopes to have long-term contracts with companies developing these projects to furnish 20% or more of its customer needs by 2010. PG&E, for its part, has agreed to buy 500 megawatts (mw) of solar power, 300 mw of

INDIICTOV	TIMELINESS:	71 (of 96)
INDUSTRY	THMELINESS:	11 (01 90)

wind-driven energy, and lesser amounts of biomass and geothermal generation. With these purchases, renewables will account for 20% of the company's output in the next few years. FPL Group is not far behind. It invested \$1 billion last year in wind-driven power in 15 states, helped by federal tax credits of 1.8¢ a kilowatt-hour that make this source competitive with fossil-fuel generation. The credits, which were due to expire at the end of 2007, were extended for an additional year, and all wind mills already operating at that time will continue to benefit from tax credits when the law elapses. FPL Group also has a 310-mw investment in solar power, but has no plans to expand in this area because of the absence of tax credits. In the central region, TXU plans to boost its wind power capacity to 1,500 mw, making it the largest source of this power in the country. Western Resources has issued a request for 500 mw of wind and other renewable sources of energy, which it will either lease or buy outright. Alliant Energy has purchased development rights to a proposed 80- to 100-mw wind farm. It is also studying the burning of paper byproducts, agricultural waste, and animal and food waste. Entergy has issued a request for proposals for 40,000 megawatt hours of renewable energy to be used as a pilot to help determine

interest in acquiring alternative power sources.

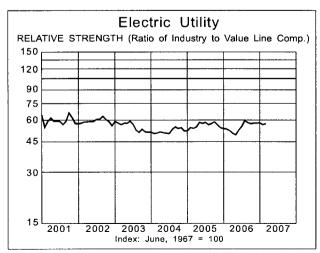
A report by consulting firm Wood Mackenzie stated that if renewables accounted for 15% of national power output, natural gas and wholesale power costs would be driven down. Over the next 20 years, that could lead to savings of as much as \$240 billion, more than outweighing the high capital cost of building renewable capacity. Though the addition of renewables would not reduce greenhouse emissions below present levels, it would slow their growth. Despite these pluses, challenges remain to renewable power projects, because of uncertainty about tax incentives and concerns related to siting of new facilities.

Investment Advice

The Electric Utility Industry is untimely, but it may be of interest because its average dividend yield is about double that of all dividend-paying stocks followed by *Value Line*. Conservative investors might consider those companies with strong finances, reasonable dividend-growth prospects, and those engaged in basic utility operations.

Arthur H. Medalie

Utility Industry	Electri	tistics:	ite Sta	ompos	С	
10-12	2008	2007	2006	2005	2004	2003
Revenues (\$bill) 48	400	380	354.1	336.7	299.3	289.2
Net Profit (\$bill) 39.	32.0	29.0	25.7	24.0	20.3	19.3
Income Tax Rate 34.59	34.5%	33.5%	29.7%	29.5%	30.3%	30.3%
AFUDC % to Net Profit 3.09	4.0%	4.0%	3.3%	3.5%	3.5%	4.3%
Long-Term Debt Ratio 49.59	52.0%	52.5%	55.0%	55.7%	57.2%	59.1%
Common Equity Ratio 49.59	47.0%	46.5%	43.9%	43.1%	41.7%	39.2%
Total Capital (\$bill) 56	520	510	473.9	446.1	441.8	439.5
Net Plant (\$bill) 60	560	535	496.6	469.3	453.6	443.9
Return on Total Cap'l 7.09	7.0%	7.0%	7.3%	7.2%	6.5%	6.4%
Return on Shr. Equity 11.09	11.0%	11.0%	12.2%	12.1%	10.8%	10.7%
Return on Com Equity 11.09	11.0%	11.0%	12.4%	12.3%	10.9%	10.9%
Retained to Com Eq 5.09	5.0%	5.0%	5.5%	5.5%	4.7%	4.8%
All Div'ds to Net Prof 599	61%	63%	56%	56%	57%	57%
Avg Ann'l P/E Ratio 13.			15.9	15.8	16.0	15.2
Relative P/E Ratio .9	jures are e Line	Bold fig Valu	.86	.85	.85	.80
Avg Ann'l Div'd Yield 4.49	nates	esti.	3.5%	3.5%	3.5%	3.7%



All of the major electric utilities located in the western region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 5.

Since some parts of the country are facing a shortage of generating capacity in the coming years, some utilities have reentered the construction cycle. We examine the advantages and disadvantages of each kind of generation.

Electric utility stocks performed well in 2006, and the momentum has continued into 2007. The average yield is at a historical low.

Building Generating Capacity

A few years ago, many parts of the country were awash in generating capacity after numerous plants (virtually all of them gas-fired) were built in the late 1990s and early 2000s. Most of these facilities were built by independent power producers (IPPs) or nonregulated siblings of electric utilities. After the collapse of the power markets in 2001 and 2002, along with the spike in natural gas prices, some IPPs filed for bankruptcy protection, and little capacity was built. Some plants were even discontinued after construction had begun.

Since a few years have passed with an increase in demand for electricity but without much new generating capacity, some utilities are concerned about a looming power shortage. So, they have begun to build power plants or have facilities on the drawing board. Some also want to build capacity in order to reduce their dependency on purchased power, the cost of which has become very volatile at times. (*Puget Energy* and *Sierra Pacific Resources* are two such companies.) This raises the question: What kind of plants should be built?

Gas-fired plants are easier and less costly to build than coal-fired facilities, and are also cleaner, but the price of natural gas is volatile and supplies in North America are becoming tighter. (There is actually plenty of gas, but much of it is off-limits to developers due to environmental concerns.) Coal is abundant, but comes with environmental issues. Some utilities are studying the possibility of building nuclear plants. Nuclear facilities do not produce any greenhouse gases, but they are very expensive and difficult to build. Moreover, a permanent repository for nuclear waste has not yet been

UTILITY INDUSTRY	CTRIC	s: ELE(tatistics	osite S	Comp	
10-12	2008	2007	2006	2005	2004	2003
Revenues (\$bill) 480	400	380	336.0	336.7	299.3	289.2
Net Profit (\$bill) 39.0	32.0	29.0	26.8	24.0	20.3	19.3
Income Tax Rate 34.5%	34.5%	33.5%	32.0%	29.5%	30.3%	30.3%
AFUDC % to Net Profit 3.0%	5.0%	4.0%	4.1%	3.5%	3.5%	4.3%
Long-Term Debt Ratio 49.5%	52.0%	52.5%	53.3%	55.7%	57.2%	59.1%
Common Equity Ratio 49.5%	47.0%	46.5%	45.5%	43.1%	41.7%	39.2%
Total Capital (\$bill) 560	520	510	448.7	446.1	441.8	439.5
Net Plant (\$bill) 600	560	535	481.0	469.3	453.6	443.9
Return on Total Cap'l 7.0%	7.0%	7.0%	7.7%	7.2%	6.5%	6.4%
Return on Shr. Equity 11.0%	11.0%	11.0%	12.8%	12.1%	10.8%	10.7%
Return on Com Equity 11.0%	11.0%	11.0%	13.0%	12.3%	10.9%	10.9%
Retained to Com Eq 5.0%	5.0%	5.0%	6.2%	5.5%	4.7%	4.8%
All Div'ds to Net Prof 59%	61%	63%	53%	56%	57%	57%
Avg Ann'l P/E Ratio 13.5	ures are	Onld fi	15.2	16.0	15.2	13.5
Relative P/E Ratio .90	e Line	Valu	.82	.85	.80	.77
Ava Ann'i Div'd Yield 4.4%	nates	esti	3.5%	3.5%	3.7%	4 1%

INDUSTRY TIMELINESS: 80 (of 96)

established. Even if the regulatory process toward building a nuclear unit were to begin today, the plant wouldn't come on line before the middle of the next decade. Wind power is appealing to a lot of utilities, especially because 23 states require that a certain proportion of power come from renewable sources by a specified year. But the capital costs of building wind projects are high, the facilities are typically built in remote areas that require a lot of transmission spending, and wind power isn't economically viable without production tax credits.

There are many examples of the varied approaches that utilities are taking to add capacity. TXU backed off its plans to build coal-fired plants after much criticism, so the company is now considering nuclear power. Wisconsin Energy is building two coal-fired units and two gas-fired units (one of which is already on line.) The plants will be owned by a nonregulated subsidiary, which will lease them to its utility sibling. In recent years, Puget Energy's utility subsidiary has built two wind projects and acquired two gas-fired plants. Sierra Pacific Resources' two utilities have built or acquired gas-fired plants and have a big coal project planned. Some utilities in Missouri have begun construction of a coal-fired unit. Another group is also studying coal gasification plants, notably American Electric Power, Duke Energy, Southern Company, and TECO Energy. These plants are very expensive, however.

Investment Advice

Following the continuing rise in most electric utility stocks, the average yield of the group has fallen to a historically low 3.2%. (By contrast, it was over 5% as recently as 1999.) These stocks hold a lot of appeal to investors seeking dividend income when returns on cash are very low. The 2003 change in the tax treatment of dividends has stimulated the demand for these equities. Dividend growth (and, in the case of CMS Energy, a dividend restoration) has been another selling point of electric utility issues. Many of these stocks have reached 52-week highs—or even all-time highs—of late. We are concerned about the lofty valuation of these equities and thus advise investors to proceed cautiously.

Paul E. Debbas, CFA

COMPOSITE OPERATING STATISTICS: ELECTRIC UTILITY INDUSTRY						
	2003	2004	2005			
% Change Retail Sales (kwh)	+1.3	+.3	+5.4			
Average Indust. Use (mwh)	1662	1384	1497			
Avg. Indust. Revs. per kwh (¢)	5.07	5.25	5.78			
Capacity at Peak (mw)	NA	NA	NA			
Peak Load, Summer (mw)	NA	NA	NA			
Annual Load Factor (%) NA NA NA						
% Change Customers (yrend) +1.9 +1.6 +1.2						
Fixed Charge Coverage (%) 207 230 260						

All of the major utilities in the eastern region of the United States are reviewed in this Issue. Those serving the central region will be found in Issue 5. All of the western companies are covered in Issue 11.

As measured by share-price performance, investor sentiment towards the electric utilities, including those serving the eastern seaboard, remains high. During the three-month stretch since our last review, a majority of the group (19 of 22) has boasted share-price gains, with 11 besting the 5% advance by the S&P 500 Index. Central Vermont Public Service tops the list (+40%). Recent merger activity in northern New England has fueled speculation that the tiny Rutland, VT-based utility (market capitalization: \$375 million) is a buyout candidate. By contrast, UIL Holdings, parent of Connecticut-based utility United Illuminating, was the laggard of the group. Its shares are down 15%.

Rich Valuations

The valuations with which electric utilities are currently being accorded are increasingly a topic for discussion. We still think that there is some "frothiness" in the sector and that, in general, investors can expect fairly muted total returns (capital appreciation, plus dividends) out to 2010-2012.

Price-to-earnings multiples certainly suggest that many of the names here are richly valued. Half of the eastern utility group's shares are trading at a 20%-plus premium to their median price-to-earnings ratio. The (price-to-earnings) discount at which the group typically trades, relative to the *Value Line Composite Index*, has also narrowed substantially. That said,we are not dismissing the idea that a more-benign regulatory environment may result in higher sustainable earnings growth and that utilities, therefore, deserve more-positive valuations.

Transmission Corridors

The proposed establishment of national interest electric transmission corridors (NIETCs), including one covering parts of six Mid-Atlantic States (NY, NJ, MD, VA, WVA, PA) and the District of Columbia, is being hotly debated. Should the Department of Energy sign off on the designation of these corridors, the Federal Energy

	Composite Statistics: Electric Utility Industry								
2003	2004	2005	2006	2007	2008		10-12		
311.7	321.8	353.4	347.7	375	390	Revenues (\$bill)	470		
20.2	21.7	25.6	27.5	32.0	34.0	Net Profit (\$bill)	40.0		
30.7%	30.4%	29.6%	32.1%	33.0%	33.0%	Income Tax Rate	33.0%		
4.8%	3.7%	3.5%	4.1%	4.0%	4.0%	AFUDC % to Net Profit	3.0%		
59.1%	56.7%	55.1%	53.4%	52.0%	51.5%	Long-Term Debt Ratio	49.5%		
39.3%	42.2%	43.8%	46.6%	47.0%	47.5%	Common Equity Ratio	49.5%		
474.0	475.3	477.1	462.6	480	500	Total Capital (\$bill)	560		
478.9	487.1	498.5	449.6	470	490	Net Plant (\$bill)	550		
6.2%	6.5%	7.2%	7.7%	8.0%	8.0%	Return on Total Cap'l	7.0%		
10.4%	10.5%	12.0%	12.7%	14.0%	14.0%	Return on Shr. Equity	13.5%		
10.5%	10.6%	12.1%	12.9%	14.2%	14.2%	Return on Com Equity	13.5%		
4.4%	4.5%	5.3%	6.2%	6.0%	6.0%	Retained to Com Eq	5.0%		
60%	59%	57%	57%	57%	57%	All Div'ds to Net Prof	59%		
13.8	15.3	16.0	15.3	D.J.J.E		Avg Ann'i P/E Ratio	13.5		
.79	.81	.85	.83	Valu	jures are e Line	Relative P/E Ratio	.90		
4.3%	3.8%	3.5%	3.4%	esti	mates	Avg Ann'l Div'd Yield	4.4%		

INDUSTRY TIMELINESS: 65 (of 96)

Regulatory Commission will have increased power to ease the often languid state and local approval process for new interstate transmission investment.

Economic incentives, including fairly attractive returns on equity rates, have already spurred tranmission investment. The establishment of these corridors should be another log on the proverbial fire. As mandated by the Energy Policy Act of 2005, these initiatives and others will help improve reliability of the nation's power grid. It is also argued that the corridors will promote the development of renewable energy sources, since these longrange conduits can connect typically rural wind farms and high-energy-demand population centers.

New power transmission projects could ultimately boost the earnings of regional service providers. Utilities with large-scale transmission proposals include *Allegheny Energy, American Electric Power, Dominion Resources*, and *PEPCO Holdings*. That said, there is pretty fierce opposition to these NIETCs, not the least of which is the contention that they usurp states' rights.

Nuclear Power

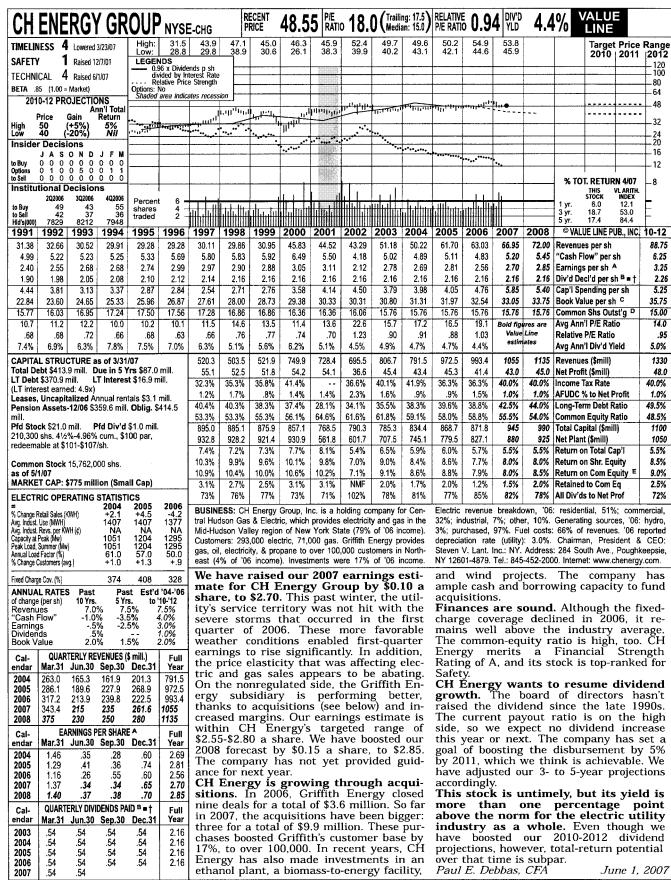
Constellation Energy, Central Vermont Public Service, and other utilities that rely heavily on nuclear power for their power output have been standouts of late, in terms of share-price performance. That is not very surprising. More and more, nuclear power is being touted as low cost, low emission, and, "energy independence" enabling. On the downside, nuclear reactors are high profile targets for terrorists. What to do with spent fuel remains a question as well.

Investment Considerations

Among the positive attributes that investors should look for when seeking an attractive utility are an economically healthy local service territory (such as those in the Southeast); a large customer base; good management-regulator relations; access to low-cost power generation (coal, nuclear); and ample fixed-charge coverage.

Nils C. Van Liew

COMPOSITE OPERATING STATISTICS: ELECTRIC UTILITY INDUSTRY						
	2003	2004	2005			
% Change Retail Sales (kwh)	+1.3	+.3	+5.4			
Average Indust. Use (mwh)	1662	1384	1497			
Avg. Indust. Revs. per kwh (¢)	5.07	5.25	5.78			
Regulated Cap. at Peak (mw)	NA	NA	NA			
Peak Load, Summer (mw)	NA	NA	NA			
Annual Load Factor (%) NA NA NA						
% Change Customers (yrend)	+1.9	+1.6	+1.2			
Fixed Charge Coverage (%)	207	230	260			
Sources: Annual Reports; Estimates, Value Line; Edison Electric Institute						



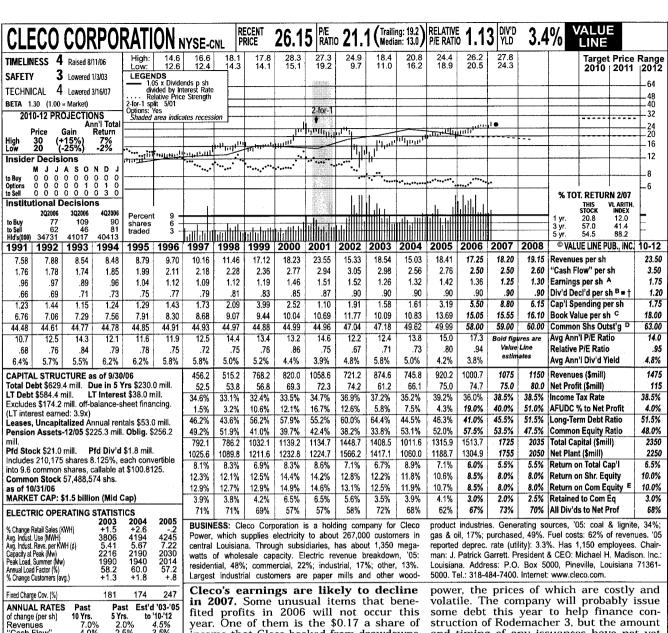
(A) Diluted earnings. Excl. nonrecurring gains: '92, 10¢; '02, 12¢; '06, 17¢; gain from discontinued operation: '02, 29¢. '05 & '06 earnings don't add to total due to rounding. Next earn-

ings report due late July. (B) Div'ds historically '06: \$299.2 mill., \$18.98/sh. (D) in mill. paid in early Feb., May, Aug., and Nov. ■ Div'd (E) Rate base: Net orig. cost. Rate allowed on reinvestment plan available. † Shareholder investment plan available. (C) Incl. intangibles. In eq., '06: 8.0%. Regulatory Climate: Average.

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence Earnings Predictability 45 85

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Past 10 Yrs. 7.0% 4.0% 3.5% 2.0% 4.5% 2.0% 2.5% 1.0% 2.0% 4.0% 4.5% 3.5% 4.0% 4.0% 6.5% 'Cash Flow' Earnings Dividends Book Value

Cal-	QUAR	TERLY RE	VENUES (\$ mill.)	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2004	166.6	166.3	229.4	183.5	745.8
2005	172.1	194.1	283.7	270.3	920.2
2006	223.4	251.0	294.1	232.2	1000.7
2007	240	270	320	245	1075
2008	255	285	350	260	1150
Cal-	EA	RNINGS P	ER SHARI	A	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2004	.26	.22	.56	.27	1.32
2005	.18	.40	.82	.03	1.42
2006	.23	.44	.50	.19	1.36
2007	.20	.35	.50	.20	1.25
2008	.20	.37	.53	.20	1.30
Cal-	QUART	ERLY DIVI	DENDS PA	IDB=†	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2003	.225	.225	.225	.225	.90
2004	.225	.225	.225	.225	.90
2005	.225	.225	.225	.225	.90
2006	.225	.225	.225	.225	.90
2007	.225				

income that Cleco booked from drawdowns of a letter of credit from Calpine after the latter company filed for bankruptcy pro-tection (see below). A major planned outage at a generating unit in the fourth quarter will reduce earnings by \$0.06 a share. And, average shares outstanding will rise due to a stock sale last year. A significant increase in the Allowance for Funds Used During Construction stemming from the building of Rodemacher Unit 3 will offset these factors to some extent. Cleco expects its earnings to wind up in a range of \$1.20-\$1.30 a share in 2007. We look for earnings to rise modestly in 2008 because Cleco won't have the aforementioned outage at the generating unit. Construction of Rodemacher going well. Cleco expects to spend \$1 billion to build the 600-megawatt facility,

which will be powered by solid fuel (proba-

bly petroleum coke). It is due on line by

late 2009. The unit will lessen the utility's

dependence on natural gas and purchased

and timing of any issuances have not yet been determined. Cleco is trying to resolve its problems regarding the Acadia project. Calpine had a contract to supply gas to Acadia and market its output, but rejected the con-tract after it filed for bankruptcy pro-tection in late 2005. Acadia then became a

merchant power plant, selling electricity into the market, and is unprofitable for Cleco. The company has stated that it hopes to make an announcement soon regarding Acadia.

Cleco's ` long-term prospects brighter than its present ones. By the 2010-2012 period, with Rodemacher 3 (presumably) in the rate base, the company's earning power will be much higher. We expect dividend growth to resume over that time, too. At the current quotation, however, these untimely shares offer only average (by utility standards) 3- to 5-year total-return potential. March 30, 2007

Paul E. Debbas, CFA

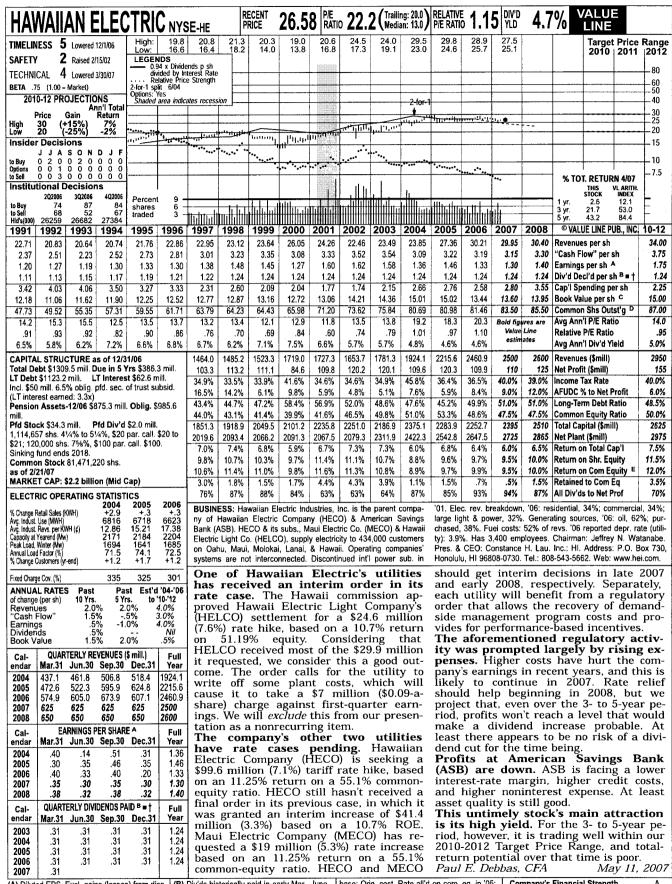
(A) Primary EPS through '96, dil. thereafter. Excl. nonrec. gains (losses): '00, 5¢; '02, (5¢), '03, (\$2.05); '05, \$2.11; losses from disc. ops.: '00, 14¢; '01, 4¢, '04 & '05 EPS don't add due

to rounding. Next earnings report due early May. (B) Div'ds historically paid in mid-Feb., May, Aug., and Nov. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl.

Company's Financial Strength Stock's Price Stability Price Growth Persistence B+ 60 **Earnings Predictability**

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(A) Diluted EPS. Excl. gains (losses) from disc.

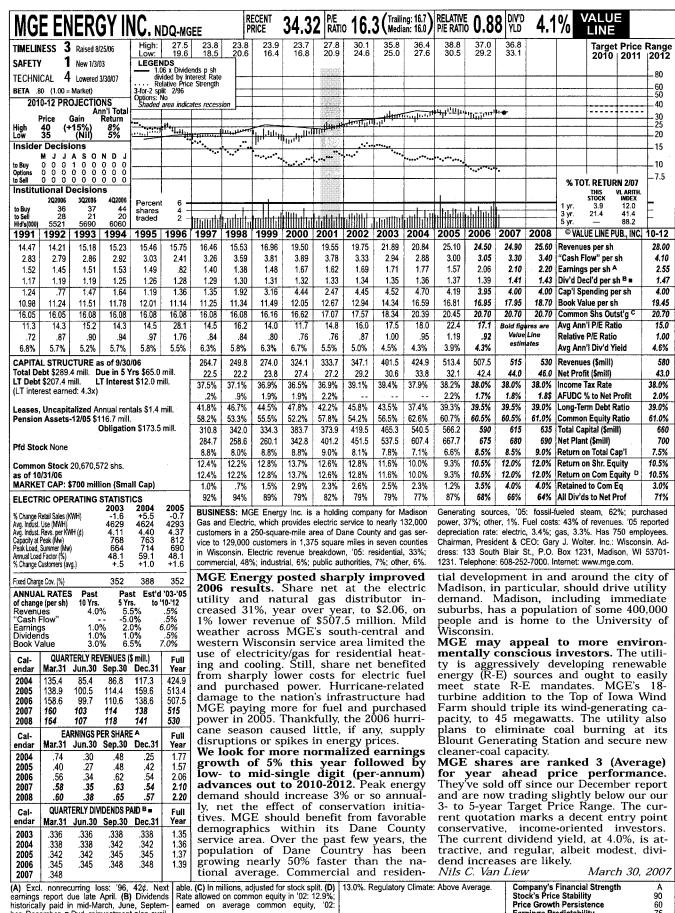
(B) Div'ds historically paid in early Mar., June, oss.: '98, (16¢); '99, 6¢; '00, (56¢); '01, (36¢); 'Sept., and Dec. ■ Div'd reinv. plan avail. ↑

(3) (5¢); '04, 2¢; '05, (1¢); nonrec. gain (loss): Sharehldr. invest. plan avail. (C) Incl. intang. In in '99: MECO, 10.94%; earned on avg. com. '05, 11¢; 12 '07, (9¢). Next egs. due early Aug. '06: \$2.45/sh. (D) In mill., adj. for split. (E) Rate eq., '06: 9.3%. Regulat. Climate: Above Avg.

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Company's Financial Strength A Stock's Price Stability 100 Price Growth Persistence 50 Earnings Predictability 85

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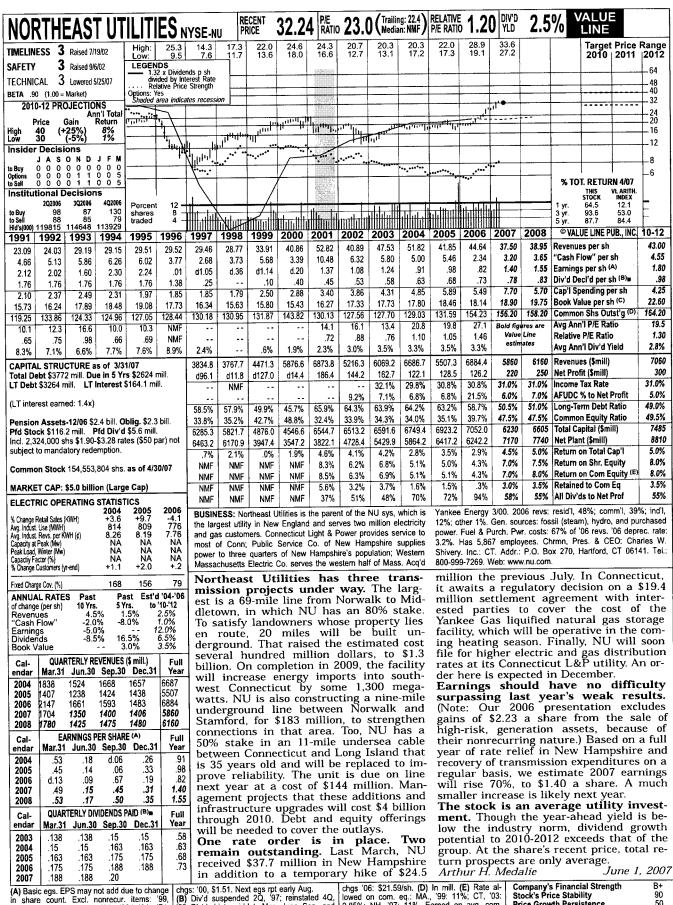


ber, December, ■ Dvd, reinvestment plan avail-© 2007, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

earned on average common equity,

Company's Financial Strength Stock's Price Stability 90 Price Growth Persistence Earnings Predictability 60 75

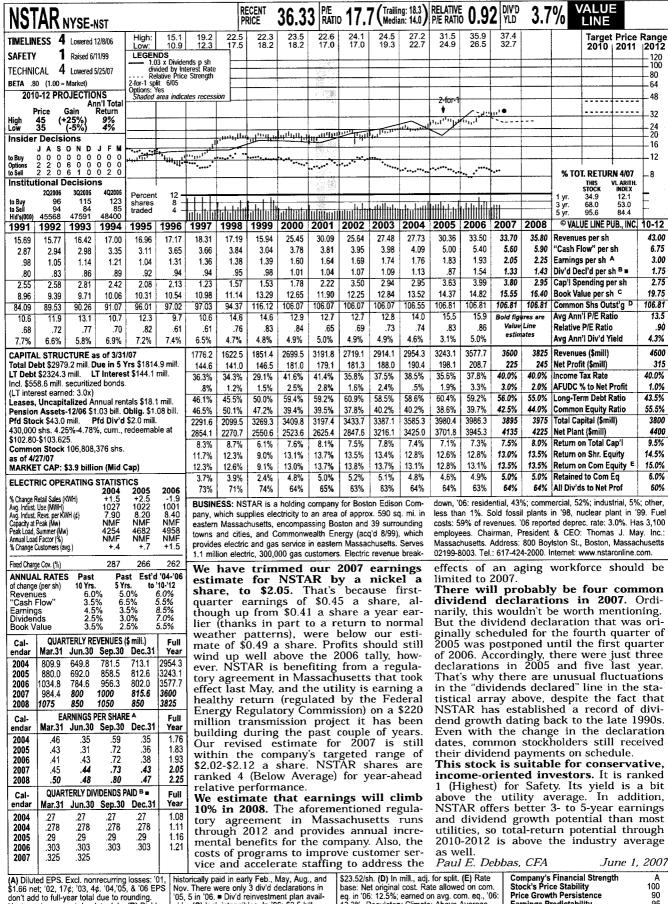
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(A) Basic egs. EPS may not add due to change chgs: '00, \$1.51. Next egs rpt early Aug. in share count. Excl. nonrecur. items: '99, (B) Div'd suspended 2Q, '97; reinstated 4Q, lowed on com. eq.: MA., '99: 11%; CT, '03: \$1.40, '01, 42¢; '02, 10¢; '03, d32¢; '04, d7¢; '99. Div'ds hist. paid late Mar., June, Sep., and Q, '05, d\$1.36; '06, \$2.23. Incl. ind. restruct. Dec. ■ Div'd reinvest. plan avail. (C) Incl. defd eq.: '06, 4.8%. Regulatory Climate: Below avg. © 2007, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product

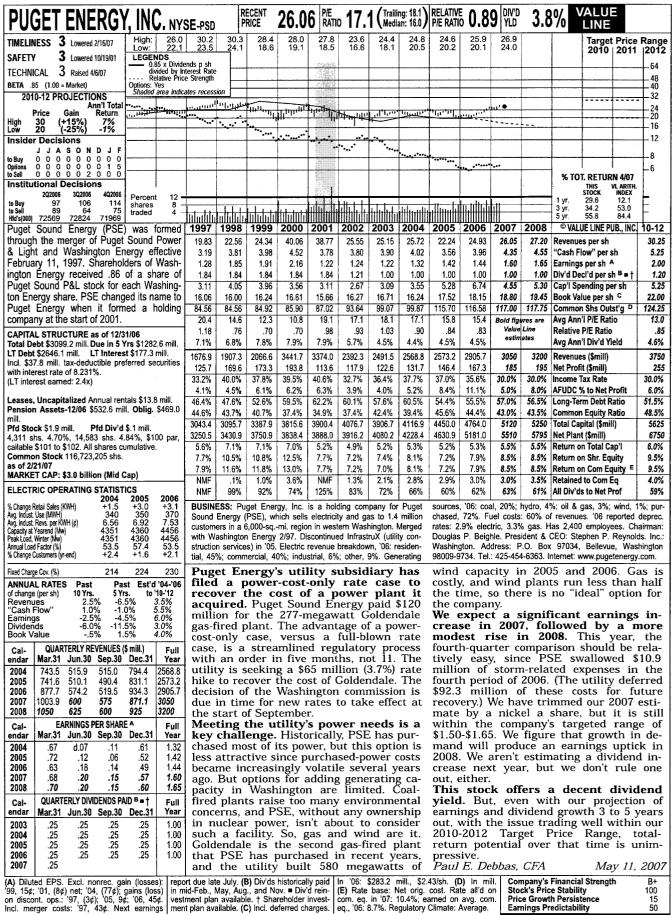
Earnings Predictability

Price Growth Persistence 50



historically paid in early Feb., May, Aug., and Nov. There were only 3 div'd declarations in '05, 5 in '06. ■ Div'd reinvestment plan available. (C) Incl. intangibles. In '06: \$2.5 bill., base: Net original cost. Rate allowed on com. eq. in '06: 12.5%; earned on avg. com. eq., '06: 13.3%. Regulatory Climate: Above Average. Next earnings report due late July. (B) Div'ds © 2007, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or produce.

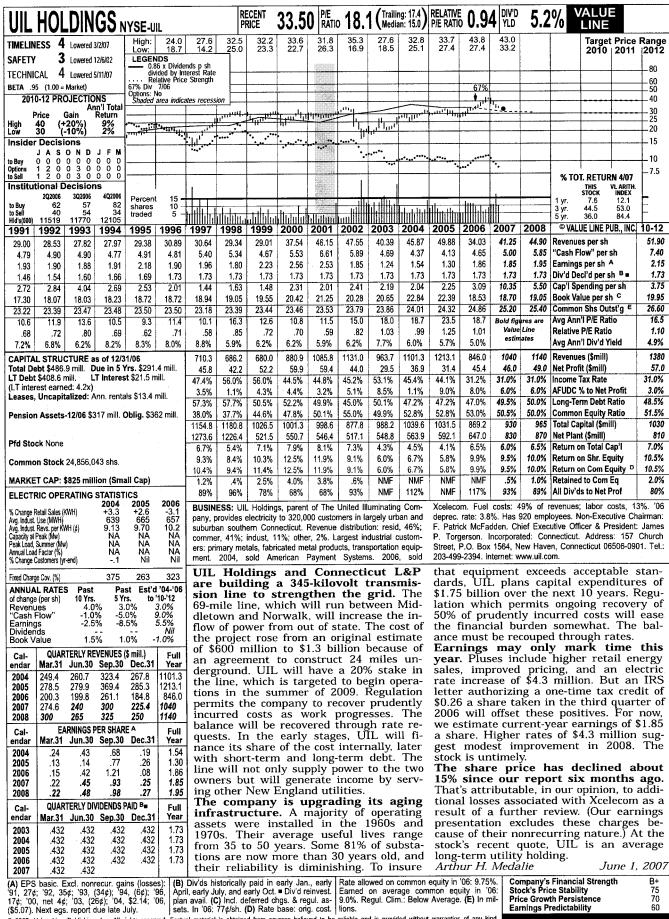
Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 90 **Earnings Predictability** Q.



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Earnings Predictability

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Company's Financial Strength Stock's Price Stability Price Growth Persistence 75 70 **Earnings Predictability** To subscribe call 1-800-833-0046.





13:56 E	Vol. 20,700	(-1.03%)	- -0.46	4.10	CHG
Scottrade			.DG (NYSE)	CH ENERGY GRP HLI	CH ENE

distributes gas. The Company, in the opinion of its general counsel, has, with minor exceptions, valid franchises, unlimited in duration, to serve a territory extending about 85 miles along the Hudson River and about 25 to 40 miles east and west from such River. The southern end of the territory is about 25 miles north of New York City, and the northern end is about 10 miles south of the City of Albany. CENTRAL HUDSON GAS & ELECTRIC generates, purchases and distributes electricity and purchases and

General Information

CH ENERGY GRP

284 South Avenue

Poughkeepsie, NY 12601-4879 Phone: 845 452-2000

Fax: 914 486-5415

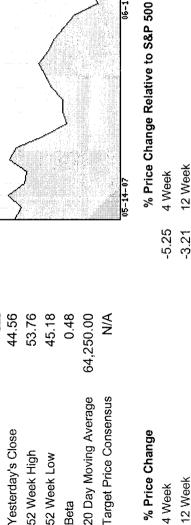
Email: customerservices@cenhud.com Web: www.chenergygroup.com

UTIL-ELEC PWR

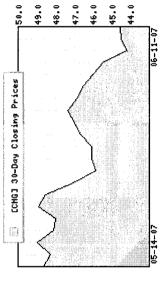
December 03/31/07 07/24/2007 Utilities Last Reported Quarter Fiscal Year End Next EPS Date Sector:

Price and Volume Information

ā	44.56	53.76	45.18	0.48	64,250.00	N/A
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus



-6.01 -9.67



YTD		-13.18	YTD		-15.33	
Share Information Shares Outstanding		15 76	Dividend Information Dividend Yield	tion	4.71%	
(millions)			Annual Dividend		\$2.16	
Market Capitalization		722.53	Payout Ratio		0.73	
Short Ratio		23.20	Change in Payout Ratio	Ratio	-0.10	
Last Split Date		N/A	Last Dividend Payout / Amount		04/05/2007 / \$0.54	
EPS Information			Consensus Rec	Consensus Recommendations		
Current Quarter EPS Consensus Estimate	sus Estir	nate N/A	Current (1=Strong Buy, 5=Strong Sell)	Buy, 5=Strong Sell)	N/A	
Current Year EPS Consensus Estimate	s Estimat	e 2.67	30 Days Ago		A/N	
Estimated Long-Term EPS Growth Rate	rowth Ra	te	60 Days Ago		N/A	
Next EPS Report Date		07/24/2007	90 Days Ago		N/A	
Fundamental Ratios						
P/E		EPS Growth		Sales Growth		
Current FY Estimate:	17.14	vs. Previous Year	18.10%	vs. Previous Year	8.24%	
Trailing 12 Months: PEG Ratio	15.54	vs. Previous Quarter	er 120.97%	vs. Previous Quarter:	ter: 54.36%	
Price Ratios		ROE		ROA		
Price/Book	1.41	03/31/07	9.03	03/31/07	3.27	
Price/Cash Flow	9.17	12/31/06	8.42	12/31/06	3.08	
Price / Sales	0.71	90/08/60	8.83	90/30/60	3.26	
Current Ratio		Quick Ratio		Operating Margin	-	
03/31/07	1.68	03/31/07	1.55	03/31/07	4.56	
12/31/06	1.39	12/31/06	1.25	12/31/06	4.34	
90/30/06	1.36	90/08/60	1.19	90/30/06	4.33	
Net Margin		Pre-Tax Margin		Book Value		
03/31/07	6.98	03/31/07	6.98	03/31/07	33.41	
12/31/06	6.81	12/31/06	6.81	12/31/06	32.54	
90/30/06	7.02	90/08/60	7.02	90/30/60	32.47	
Inventory Turnover		Debt-to-Equity		Debt to Captial		
03/31/07	25.17	03/31/07	0.70	03/31/07	41.42	
12/31/06	22.59	12/31/06	0.66	12/31/06	38.86	

24.35 09/30/06

90/30/06

Zacks.com

0.61 09/30/06

36.96

6/12/2007



Scottrade	14:01 ET
	Vol. 98,500
	(-0.20%)
O) (NYSE)	0.05
CLECO CP(HLDG CO)	25.20
CLECC	3

utility operations serving the Company's traditional retail and wholesale customers. Utility Group serves customers in communities and rural areas in the State of Louisiana. LLC and Utility Construction & Technology Solutions LLC. Utility Group, incorporated on January 2, 1935 under the Cleco Corporation holds investments in several subsidiaries, including Utility Group, Cleco Midstream Resources laws of the State of Louisiana, contains the LPSC jurisdictional generation, transmission and distribution electric

General Information

CLECO CORP

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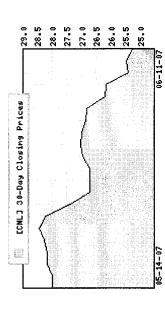
email: None

Industry UTIL-ELEC PWR Sector:

Fiscal Year End December
Last Reported Quarter 03/31/07
Next EPS Date 08/09/2007

Price and Volume Information

Ä	25.25	29.01	21.64	1.39	505,829.25	27.5	
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus	



% Tirce Citalige Relative to SQT 300	9 4 Week -8.63	3 12 Week -4.83
	-7.89 4 Week	1.98 12 Week

% Price Change

4 Week 12 Week

4,44	3.37%	\$0.90	0.72	0.00	04/26/2007 / \$0.44		3.00	3.00	2.75	2.75			0.15%	-3.64%			3.53	3.85	2.95		7.10	7.46	6.30		15.48	15.24	15.59		40.93	, .
	ation			Ratio		Consensus Recommendations	Current (1=Strong Buy, 5=Strong Sell)					Sales Growth	vs. Previous Year	vs. Previous Quarter:		ROA	03/31/07	12/31/06	90/06/60	Operating Margin	03/31/07	12/31/06	90/08/60	Book Value	03/31/07	12/31/06	90/30/06	Debt to Captial	03/31/07	
YTD	Dividend Information Dividend Yield	Annual Dividend	Payout Ratio	Change in Payout Ratio		Consensus Re			60 Days Ago				-39.13%	ter -22.22%			8.47	9.47	8.83		0.94	1.18	1.24		7.16	ŧ	27.75		0.69	
5.91	57.68		1,541.21	8 53	05/22/2001		mate 0.26	te 1.30	ate 12.00	08/09/2007		EPS Growth	vs. Previous Year	vs. Previous Quarter		ROE	03/31/07	12/31/06	90/06/60	Quick Ratio	03/31/07	12/31/06	90/08/60	Pre-Tax Margin	03/31/07	12/31/06	90/08/60	Debt-to-Equity	03/31/07	
							Consensus Estir	onsensus Estimal	n EPS Growth Ra	te	so.		20.55	21.38	1.71		1.75	20.57	1.54		1.20	7.77	1.45		7.16	•	27.75	_	-0.37	
YTD	Share Information Shares Outstanding	(millions)	Market Capitalization (millions)	Short Batio	Last Split Date	EPS Information	Current Quarter EPS Consensus Estimate	Current Year EPS Consensus Estimate	Estimated Long-Term EPS Growth Rate	Next EPS Report Date	Fundamental Ratios	P/E	Current FY Estimate:	Trailing 12 Months:	PEG Ratio	Price Ratios	Price/Book	Price/Cash Flow	Price / Sales	Current Ratio	03/31/07	12/31/06	90/30/60	Net Margin	03/31/07	12/31/06	90/06/60	Inventory Turnover	03/31/07	

90/30/60

11.67 09/30/06

0.66 09/30/06

39.34



Scottrade	14:08 ET
	Vol. 132,400
	0.11 (-0.47%)
INDS (NYSE)	•
HAWAIIAN ELEC INDS (N)	E 23.44
HAW	Ŧ

Hawaiian Electric Industries, Inc. is a holding company with subsidiaries engaged in the electric utility, savings bank, freight transportation, real estate development and other businesses, primarily in the State of Hawaii, and in the parsit of independent power projects in Asia and the Pacific.

General Information

HAWAIIAN ELEC

900 Richards Street

Honolulu, HI 96813

Phone: 808 543-5662

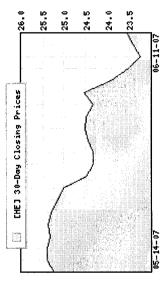
Fax: 808 543-7966

Web: www.hei.com Email: shollinger@hei.com Industry UTIL-ELEC PWR Sector: Utilities

Fiscal Year End December
Last Reported Quarter 03/31/07
Next EPS Date 08/07/2007

Price and Volume Information

05-14-07		
	25.6	Target Price Consensus
	342,402.56	20 Day Moving Average
	0.48	Beta
	24.50	52 Week Low
	28.93	52 Week High
	23.55	Yesterday's Close
	্ৰ	Zacks Rank



1	% Price Change Relative to S&P 500	Ċ
-7.30	4 Week	-Q.U3
	12 Week	-12.63
9/ 6-		-12 97

4 Week 12 Week

Share Information Shares Outstanding (millions)	81.47	Dividend Information Dividend Yield	tion	5.06%	
Market Capitalization	1,996.04	•		1.13	
Short Ratio	23.75		Ratio	0.00	
Last Split Date	06/14/2004		vmount	02/22/2007 / \$0.31	
EPS Information		Consensus Rec	Consensus Recommendations		
Current Quarter EPS Consensus Estimate	us Estimate 0.33		Current (1=Strong Buy, 5=Strong Sell)	3.50	
Current Year EPS Consensus Estimate	Estimate 1.26	30 Days Ago		3.33	
Estimated Long-Term EPS Growth Rate	with Rate 4.90	60 Days Ago		3.33	
Next EPS Report Date	08/07/2007	90 Days Ago		3.33	
Fundamental Ratios					
P/E	EPS Growth		Sales Growth		
Current FY Estimate:	19.47 vs. Previous Year	-57.50%	vs. Previous Year	-3.64%	
Trailing 12 Months:	22.27 vs. Previous Quarter	ter -15.00%	vs. Previous Quarter:	-8.74%	
PEG Ratio	3.99				
Price Ratios	ROE		ROA		
Price/Book	1.82 03/31/07	7.71	03/31/07	06.0	
Price/Cash Flow	7.67 12/31/06	9.10	12/31/06	1.09	
Price / Sales	0.82 09/30/06	10.63	90/30/60	1.30	
Current Ratio	Quick Ratio		Operating Margin		
03/31/07	0.66 03/31/07	99.0	03/31/07	3.66	
12/31/06	0.26 12/31/06	0.26	12/31/06	4.39	
90/06/60	0.25 09/30/06	0.25	90/06/60	5.22	
Net Margin	Pre-Tax Margin		Book Value		
03/31/07	5.25 03/31/07	5.25	03/31/07	13.46	
12/31/06	6.95 12/31/06	6.95	12/31/06	13.46	
90/30/60	8.28 09/30/06	8.28	90/30/60	15.23	
Inventory Turnover	Debt-to-Equity		Debt to Captial		
03/31/07	- 03/31/07	1.12	03/31/07	53.46	
12/31/06	- 12/31/06	1.03	12/31/06	50.08	
90/30/06	90/30/60 -	0.92	90/06/60	48.53	



	—
	16:00 ET
Scottrade	1. 94,298
	٥ ا
	(-2.04%)
(SDAQ)	→-0.66 (-2.0.
MGE ENERGY INC. (NA	31.74
MGE ENE	MOE!!

MGE Energy is a public utility holding company. Its principal subsidiary, MGE, generates and distributes electricity to more than 128,000 customers in Dane County, Wisconsin (250 square miles) and purchases, transports and distributes natural gas to nearly 123,000 customers in seven south-central and western Wisconsin counties (1,375 square miles). (Press Release)

General Information

MGE ENERGY INC

133 South Blair St Madison, WI 53703

Phone: 608 252-7000

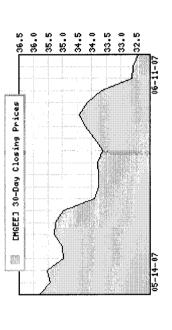
Fax: 608 252-7098

Web: www.mge.com Email: investor@mgeenergy.com Industry UTIL-ELEC PWR Sector: Utilities

Fiscal Year End December Last Reported Quarter 03/31/07 Next EPS Date N/A

Price and Volume Information

.4	32.40	37.00	29.28	0.54	56,889.80	N/A	
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus	



	% Price Change Relative to S&P 500
-8.38	4 Week
147	12 Week

% Price Change

4 Week 12 Week

-9.11

YTD		-7.33	YTD		-10.86	
Share Information Shares Outstanding (millions) Market Capitalization (millions) Short Ratio		20.99 711.66 23.77 02/21/1996	Dividend Information Dividend Yield Annual Dividend Payout Ratio Change in Payout Ratio Last Dividend Payout / Amount	•	4.11% \$1.39 0.67 0.00 02/27/2007 / \$0.35	
EPS Information Current Quarter EPS Consensus Estimate Current Year EPS Consensus Estimate Estimated Long-Term EPS Growth Rate Next EPS Report Date	us Estimat Estimat wth Ra:	nate N/A e N/A te N/A	Consensus Recommendations Current (1=Strong Buy, 5=Strong Sell) 30 Days Ago 60 Days Ago 90 Days Ago	:ommendations Buy, 5=Strong Sell	N/A A/N A/N A/N	
Fundamental Ratios P/E Current FY Estimate:	•	EPS Growth vs. Previous Year	5.36%	Sales Growth vs. Previous Year	5.86%	
	16.22	vs. Previous Quarter	er 9.26%	vs. Previous Quarter:	7	
Price Ratios Price/Book	2.02	ROE 03/31/07	11.81	ROA 03/31/07	4,61	
Price/Cash Flow Price / Sales	11.21	12/31/06 09/30/06	12.01	12/31/06 09/30/06	4.65	
Current Ratio 03/31/07 12/31/06 09/30/06	0.99	Quick Ratio 03/31/07 12/31/06 09/30/06	0.75	Operating Margin 03/31/07 12/31/06 09/30/06	n 8.36 8.36 7.53	
Net Margin 03/31/07 12/31/06 09/30/06	10 13	Pre-Tax Margin 03/31/07 12/31/06 09/30/06	1 2 2 2 2 2 3 3 2 3 3 3 3 3 3 3 3 3 3 3	Book Value 03/31/07 12/31/06 09/30/06	18.39	
Inventory Turnover 03/31/07 12/31/06	i 1	Debt-to-Equity 03/31/07 12/31/06	0.61	Debt to Captial 03/31/07 12/31/06	38.07	

6.23 09/30/06

90/06/60

0.58 09/30/06

36.51

http://www.zacks.com/research/print.php?type=report&t=MGEE



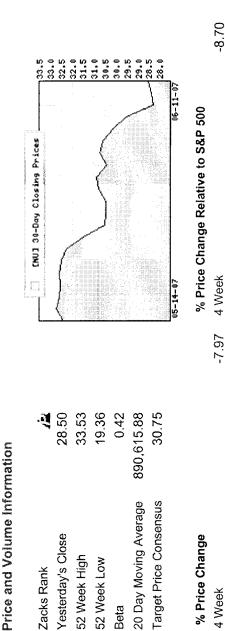
Scottrade		
	Vol. 935,200	
	(-1.26%)	
IL (NYSE)	≠- 0.36	
NORTHEAST UTIL	28.14	
NOR	2	-

company's wholly owned subsidiaries: The Connecticut Light and Power Company; Public Service Company of New Hampshire; and Western Massachusetts Electric Company. It also provides service to a limited number of customers through another wholly owned subsidiary, Holyoke Water Power Company. Northeast Utilities is the parent company of the Northeast Utilitiessystem. The Northeast Utilities system furnishes franchised retail electric service in Connecticut, New Hampshire and western Massachusetts through three of the

General Information Springfield, MA 01105 Phone: 413 785-5871 NORTHEAST UTIL One Federal Street Fax: 413 665-3652 Web: www.nu.com Building 111-4

Email: psnhreq@psnh.com

UTIL-ELEC PWR Utilities	December 03/31/07 08/09/2007
Industry Sector:	Fiscal Year End Last Reported Quarter Next EPS Date



Beta

4 Week

12 Week	5.03	12 Week		-1.99
YTD	8.31	TTD		7.76
Share Information		Dividend Information	tion	
Shares Outstanding	154.29	Dividend Yield		2.46%
(millions)		Annual Dividend		\$0.75
Market Capitalization (millions)	4,705.69	Payout Ratio		0.65
Short Ratio	4.20	Change in Payout Ratio	Ratio	0.08
Last Split Date	N/A	Last Dividend Payout / Amount		02/27/2007 / \$0.19
EPS Information		Consensus Rec	Consensus Recommendations	
Current Quarter EPS Consensus Estimate	nsus Estimate 0.25		Current (1=Strong Buy, 5=Strong Sell)	3.00
Current Year EPS Consensus Estimate	us Estimate 1.43	30 Days Ago		3.00
Estimated Long-Term EPS Growth Rate	Srowth Rate 13.00	60 Days Ago		3.00
Next EPS Report Date	08/09/2007	90 Days Ago		2.60
Fundamental Ratios				
P/E	EPS Growth		Sales Growth	
Current FY Estimate:	21.33 vs. Previous Year	44.12%	vs. Previous Year	-20.63%
Trailing 12 Months:	26.52 vs. Previous Quarter	ter 36.11%	vs. Previous Quarter:	14.91%
PEG Ratio	1.64			
Price Ratios	ROE		ROA	
Price/Book	1.68 03/31/07	6.75	03/31/07	1.56
Price/Cash Flow	7.32 12/31/06	6.12	12/31/06	1.32
Price / Sales	0.73 09/30/06	5.91	90/30/60	1.20
Current Ratio	Quick Ratio		Operating Margin	
03/31/07	1.80 03/31/07	1.63	03/31/07	2.73
12/31/06	1.27 12/31/06	1.14	12/31/06	2.22
90/30/06	1.36 09/30/06	1.25	90/30/60	1.95
Net Margin	Pre-Tax Margin		Book Value	
03/31/07	3.07 03/31/07	3.07	03/31/07	18.26
12/31/06	0.73 12/31/06	0.73	12/31/06	18.17
90/30/06	-0.22 09/30/06	-0.22	90/30/06	16.08
Inventory Turnover	Debt-to-Equity		Debt to Captial	
03/31/07	26.94 03/31/07	1.54	03/31/07	61.31

59.66	63.51
1.48 12/31/06	1,69 09/30/06
29.99 12/31/06	30.29 09/30/06
	90/06/60



	16:03 ET	
Scotting		
	Vol. 315,400	
	(-1.30%)	
	→ -0.43	
(NYSE)	32.67	***************************************
NSTAR (NYSE)	152	***************************************

NSTAR was formed through a merger of BEC Energy and Commonwealth Energy System. The company, headquartered in Boston, Massachusetts provides regulated electric and gas utility services and is also engaged intelecommunications and other non-regulated activities. NSTAR, through its subsidiaries, Boston Edison Company, Cambridge Electric Light Company, Commonwealth Electric Company and Commonwealth Gas Company, serves approximately 1.3 million customers throughout Massachusetts. (Press Release)

General Information

NSTAR

800 Boylston Street

Boston, MA 02199 Phone: 617 424-2000

Fnone: 617 424-2000 Fax: 617 424-4032

Web: www.nstaronline.com

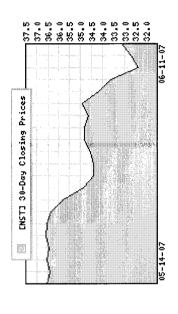
Email: ir@nstar.com

Industry UTIL-ELEC PWR Sector: Utilities

Fiscal Year End December
Last Reported Quarter 03/31/07
Next EPS Date 07/26/2007

Price and Volume Information

Ą	33.10	37.27	27.15	0.51	296,505.00	37	
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus	



4 Week

% Price Change

4 Week 12 Week

12 Week

-6.39 1.99

-7.14 -4.82

YTD		1.54	YTD		-0.81
Share Information Shares Outstanding		900	Dividend Information Dividend Yield	ilon	3.73%
(millions)		0.001	Annual Dividend		\$1.30
Market Capitalization		3,726.53	Payout Ratio		99'0
(millions)		8	Change in Payout Ratio	Ratio	0.01
Snort Katio Last Split Date		06/06/2005	Last Dividend Payout / Amount		04/05/2007 / \$0.32
EPS Information			Consensus Recommendations	ommendations	
Current Quarter EPS Consensus Estimate	sus Estin	nate 0.44	Current (1=Strong Buy, 5=Strong Sell)	3uy, 5=Strong Sell)	2.29
Current Year EPS Consensus Estimate	Estimate	9 2.09	30 Days Ago		2.29
Estimated Long-Term EPS Growth Rate	owth Ra	a	60 Days Ago		2.00
Next EPS Report Date		07/26/2007	90 Days Ago		2.33
Fundamental Ratios					
P/E		EPS Growth		Sales Growth	
Current FY Estimate:	16.67	vs. Previous Year	9.76%	vs. Previous Year	-4.87%
Frailing 12 Months:	17.62	vs. Previous Quarter	er 18.42%	vs. Previous Quarter:	ər: 22.73%
PEG Ratio	2.67				
Price Ratios		ROE		ROA	
Price/Book	2.35	03/31/07	13.26	03/31/07	2.74
Price/Cash Flow	6.53	12/31/06	13.29	12/31/06	2.69
Price / Sales	1.06	90/08/60	13.28	90/30/60	2.68
Current Ratio		Quick Ratio		Operating Margin	
03/31/07	0.76	03/31/07	0.72	03/31/07	5.97
12/31/06	0.77	12/31/06	0.67	12/31/06	5.78
90/30/06	0.78	90/08/60	0.68	90/08/60	5.72
Net Margin		Pre-Tax Margin		Book Value	
03/31/07	9.38	03/31/07	92.38	03/31/07	15.40
12/31/06	9.12	12/31/06	9.12	12/31/06	14.82
90/30/06	7.03	90/08/60	7.03	90/30/60	14.82
Inventory Turnover		Debt-to-Equity		Debt to Captial	
03/31/07	19.26	03/31/07	1.05	03/31/07	51.15
12/31/06	19.45	12/31/06	1.49	12/31/06	29.87

Page 3 of 3

Zacks.com

20.86 09/30/06

52.74



ING (NYSE)	PUGET ENERGY HOLDING (NYSE) PSD 24.00	Scottrade	6%) Vol. 627,800 16:04 ET
	ENERGY HOLD 24.00	Ĕ	→-0.33 (-1.

Puget Sound Energy, Incorporated is an investor-owned public utility that furnishes electric and gas service. The company conducts its business principally in the Puget Sound region of Washington state. PSE is on the forefront of the future. Innovative programs such as the PSE EnergyTracker are helping to make them the best energy distribution company anywhere, bar none. It's part of an ongoing promise: to offer their customers, community and shareholders unparalleled value in the 21st century.

General Information

PUGET ENERGY 10885 N.E. 4th Street

Bellevue, WA 98004-5591 Suite 1200

Phone: 425 454-6363 Fax: 425 462-3300

Web: www.pse.com

Email: investor@pse.com

UTIL-ELEC PWR Utilities Industry Sector:

08/09/2007 December 03/31/07 Last Reported Quarter Fiscal Year End Next EPS Date

Price and Volume Information

	<u>\</u>						05-14
Ą	24.33	26.80	20.47	0.38	479,450.00	27.2	
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus	



% Price Change Relative to S&P 500 4 Week

-5.54

% Price Change

4 Week

-6.29

12 Week YTD	1.66	12 Week YTD		-5.13 -3.96
Share Information Shares Outstanding (millions) Market Capitalization (millions) Short Ratio Last Split Date	116.72 2,927.41 4.76 N/A	Dividend Information Dividend Yield Annual Dividend Payout Ratio Change in Payout Ratio		3.99% \$1.00 0.67 -0.09 04/18/2007 / \$0.25
EPS Information Current Quarter EPS Consensus Estimate Current Year EPS Consensus Estimate Estimated Long-Term EPS Growth Rate Next EPS Report Date	Estimate 0.26 timate 1.61 th Rate 4.00 08/09/2007	Consensus Rec Current (1=Strong I 30 Days Ago 60 Days Ago	Consensus Recommendations Current (1=Strong Buy, 5=Strong Sell) 30 Days Ago 60 Days Ago	2.60 2.60 2.60 3.00
Fundamental Ratíos P/E Current FY Estimate: 15 Trailing 12 Months: 16	EPS Growth 15.54 vs. Previous Year 16.83 vs. Previous Quarter 3.88	6.25% er 38.78%	Sales Growth vs. Previous Year vs. Previous Quarter:	14.37% 7.45%
Price Ratios Price/Book 1 Price/Cash Flow 6 Price / Sales 0	ROE 1.38 03/31/07 6.80 12/31/06 0.97 09/30/06	8.15 7.90 8.03	ROA 03/31/07 12/31/06 09/30/06	2.57 2.49 2.57
Current Ratio 03/31/07 12/31/06 09/30/06	Quick Ratio - 03/31/07 0.77 12/31/06 - 09/30/06	0.62	Operating Margin 03/31/07 12/31/06 09/30/06	5.70 5.76 5.94
Net Margin 03/31/07 12/31/06 09/30/06 Inventory Turnover 03/31/07	Pre-Tax Margin - 03/31/07 8.94 12/31/06 - 09/30/06 Debt-to-Equity - 03/31/07	8.94	Book Value 03/31/07 12/31/06 09/30/06 Debt to Captial 03/31/07	. 8.

1.23 12/31/06	90/08/60 -
14.61 12/31/06	- 09/30/06
12/31/06	90/08/60

55.54



Zacks.com Quotes and Research

	16:02 ET
Scottrade	▼-0.45 (-1.38%) Vol. 172,800
	(-1.38%)
	1
LDGS CP (NYSE)	32.11
H H	3

UIL Holdings Corporation is the holding company for The United Illuminating Company and United Resources. United Illuminating Company is aNew Haven-based regional distribution utility that provides electricity and energy-related services to customers in municipalities in the Greater New Haven and Greater Bridgeport areas.(PR)

General Information

UIL HOLDINGS CP

157 Church Street New Haven, CT 06506 Phone: 203 499-2000

Fax: 203 499-2414

Web: www.uil.com Email: Susan.Allen@uinet.com

UTIL-ELEC PWR Utilities	December 03/31/07 08/08/2007
Industry Sector:	Fiscal Year End Last Reported Quarter Next EPS Date

Price and Volume Information

CUIL 30-Day Closing Prices 36.0	35.5) *S?		33.55	33.0	33.5	06-11-07	% Price Change Relative to S&P 500	-6.60	-14.95	-21.94
EU1F1 3	<i>(</i> <	> }		ک			05-14-07	% Price Chang	4 Week	12 Week	VTD
									-5.84	-8.87	-21.31
4	32.56	43.44	32.43	0.84	183,370.00	37					
Zacks Rank	Yesterday's Close	52 Week High	52 Week Low	Beta	20 Day Moving Average	Target Price Consensus		% Price Change	4 Week	12 Week	YTD

Share Information Shares Outstanding	30 HO	Dividend Information Dividend Yield	tion	5.20%
(millions)	20.05			\$1.73
Market Capitalization	831.93	3 Payout Ratio		1.17
Short Batio	8.37	7 Change in Payout Ratio	Ratio	00.0
Last Split Date	07/05/2006	5 Last Dividend Payout / Amount		03/02/2007 / \$0.43
EPS Information		Consensus Rec	Consensus Recommendations	
Current Quarter EPS Consensus Estimate	sus Estimate 0.41		Current (1=Strong Buy, 5=Strong Sell)	3.00
Current Year EPS Consensus Estimate	Estimate 1.99	9 30 Days Ago		3.00
Estimated Long-Term EPS Growth Rate	owth Rate	- 60 Days Ago		3.00
Next EPS Report Date	08/08/2007	7 90 Days Ago		3.00
Fundamental Ratios				
P/E	EPS Growth		Sales Growth	
Current FY Estimate:	16.68 vs. Previous Year	ır 115.69%	vs. Previous Year	-8.01%
Trailing 12 Months:	22.43 vs. Previous Quarter	arter 175.00%	vs. Previous Quarter:	%-
PEG Ratio	1			
Price Ratios	ROE		ROA	
Price/Book	1.78 03/31/07	7.66	03/31/07	2.20
Price/Cash Flow	5.89 12/31/06	6.87	12/31/06	1.97
Price / Sales	90/30/60 -	7.33	90/06/60	2.16
Current Ratio	Quick Ratio		Operating Margin	
03/31/07	- 03/31/07	į	03/31/07	ŝ
12/31/06	1.29 12/31/06	1.28	12/31/06	ı
90/30/60	90/30/60 -	i	90/08/60	3.59
Net Margin	Pre-Tax Margin		Book Value	
03/31/07	- 03/31/07	1	03/31/07	ı
12/31/06	10.00 12/31/06	10.00	12/31/06	18.66
90/30/06	90/08/60 -	ŝ	90/30/60	ţ
Inventory Turnover	Debt-to-Equity		Debt to Captial	
03/31/07	- 03/31/07	Í	03/31/07	1
12/31/06	110.75 12/31/06	0.89	12/31/06	47.01
90/30/06	90/30/60 -	ŧ	90/30/06	ł

ATTACHMENT C

Selected Yields

	Recent (5/30/07)	3 Months Ago (2/28/07)	Year Ago (6/01/06)		Recent (5/30/07)	3 Months Ago (2/28/07)	Year Ago (6/01/06
TAXABLE							
Market Rates				Mortgage-Backed Securities			
Discount Rate	6.25	6.25	6.00	GNMA 6.5%	5.79	5.63	6.03
Federal Funds	5.25	5.25	5.00	FHLMC 6.5% (Gold)	5.97	5.73	6.24
Prime Rate	8.25	8.25	8.00	FNMA 6.5%	5.92	5.63	6.20
30-day CP (A1/P1)	5.23	5.23	5.00	fnma arm	5.50	5.60	4.95
3-month LIBOR	5.36	5.35	5.27	Corporate Bonds			
Bank CDs				Financial (10-year) A	5.84	5.38	6.04
6-month	3.10	3.28	3.07	Industrial (25/30-year) A	5.96	5.62	6.25
1-year	3.72	3.88	3.88	Utility (25/30-year) A	6.18	5.65	6.25
5-year U.S. Treasury Securities	3.91	3.92	4.04	Utility (25/30-year) Baa/BBB Foreign Bonds (10-Year)	6.31	5.89	6.62
3-month	4.83	5.12	4.82	Canada	4.48	4.03	4.40
6-month	4.97	5.11	5.04	Germany	4.40	3.96	4.00
1-year	4.96	4.93	5.07	Japan	1.74	1.64	1.95
5-year	4.82	4.52	5.02	United Kingdom	5.24	4.80	4.64
10-year	4.87	4.57	5.10	Preferred Stocks			
10-year (inflation-protect		2.19	2.43	Utility A	7.29	7.22	7.23
30-year	5.00	4.68	5.19	Financial A	6.39	6.35	6.32
30-year Zero	4.97	4.61	5.08	Financial Adjustable A	5.53	5.53	N/A
Treasury Secur	ity Viold	Curvo	1	TAX-EXEMPT			
	ity i ieiu	Curve		Bond Buyer Indexes			
5.40%				20-Bond Index (GOs)	4.38	4.19	4.57
				25-Bond Index (Revs)	4.55	4.48	5.23
				General Obligation Bonds (G	Os)		
5.20% -				1-year Aaa	3.63	3.56	. 3.52
				1-year A	3.73	3.66	3.63
				5-year Aaa	3.74	3.55	3.67
5.00%			_	5-year A	3.85	3.64	3.91
5.00%	- [10-year Aaa	3.89	3.67	4.07
				10-year A	4.39	4.20	4.35
				25/30-year Aaa	4.24	3.97	4.53
4.80% -				25/30-year A	4.54	4.28	4.78
			rrent	Revenue Bonds (Revs) (25/30-1	(ear)		
				Education AA	4.63	4.39	4.60
4.60%		— Ye	ar-Ago	Electric AA	4.57	4.38	4.59
3 6 1 2 3 5	10		30	Housing AA	4.81	4,44	4.73
Mos. Years				Hospital AA			4.83

Federal Reserve Data

Toll Road Aaa

(T		ANK RESERV	/ES ot Seasonally Adjusted)			
(IWO-	,	Recent Levels	, ,		e Levels Ove	r the Last
	5/23/07	5/9/07	Change	12 Wks.	26 Wks.	52 Wks.
Excess Reserves	1297	1470	-1 <i>7</i> 3	1563	1597	1623
Borrowed Reserves	113	71	42	69	118	205
Net Free/Borrowed Reserves	1184	1399	-215	1494	1480	1418
	N	IONEY SUPP	PLY			
(Oi	ne-Week Period,	; in Billions,	Seasonally Adjusted)			
	,	Recent Levels		Growt	h Rates Over	the Last
	5/14/07	5/7/07	Change	3 Mos.	6 Mos.	12 Mos.
M1 (Currency+demand deposits)	1366.9	1372.6	-5 <i>.7</i>	1.4%	0.9%	-1.5%
M2 (M1+savings+small time deposits)	7226.2	7228.1	-1.9	7.2%	7.7%	6.5%

4.39

4.80

UNS ELECTRIC, INC. DOCKET NO. E-04204A-06-0783 TABLE OF CONTENTS TO SCHEDULES WAR

SCHEDULE

COST OF CAPITAL SUMMARY	DCF COST OF EQUITY CAPITAL	DIVIDEND YIELD CALCULATION	DIVIDEND GROWTH RATE CALCULATION	DIVIDEND GROWTH COMPONENTS	GROWTH RATE COMPARISON	CAPM COST OF EQUITY CAPITAL	ECONOMIC INDICATORS - 1990 TO PRESENT	CAPITAL STRUCTURES OF SAMPLE COMPANIES
WAR - 1	WAR - 2	WAR - 3	WAR - 4	WAR - 5	WAR - 6	WAR - 7	WAR - 8	WAR - 9

TEST YEAR ENDED JUNE 30, 2006 COST OF CAPITAL SUMMARY **UNS ELECTRIC, INC.**

DOCKET NO. E-04204A-06-0783 SCHEDULE WAR - 1 PAGE 1 OF 3

WEIGHTED COST OF CAPITAL

		(A)		(B)	(C)	(D)
LINE NO	DESCRIPTION	CAPITALIZATION PER COMPANY	ATION PANY	CAPITAL RATIO	COST	WEIGHTED
~	SHORT-TERM DEBT	↔	2,000	3.97%	6.36%	0.25%
2	2 LONG-TERM DEBT	S.	59,486	47.18%	8.22%	3.88%
က	3 COMMON EQUITY	9	61,587	48.85%	9.30%	4.54%
4	TOTAL CAPITALIZATION	\$ 12	126,073	100.00%		

WEIGHTED COST OF CAPITAL Ŋ

8.67%

REFERENCES:

COLUMN (A): COMPANY SCHEDULE D-1, PAGE 1
COLUMN (B): COLUMN (B) + COLUMN (A), LINE 4
COLUMN (C): LINE 1 - SCHEDULE WAR-1, PAGE 2, LINE 6
LINE 2 - SCHEDULE WAR-1, PAGE 3, LINE 9
LINE 2 - SCHEDULE WAR-1, PAGE 3, LINE 7

COLUMN (D): COLUMN (B) × COLUMN (C)

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 COST OF CAPITAL SUMMARY

DOCKET NO. E-04204A-06-0783 SCHEDULE WAR - 1 PAGE 2 OF 3

COST OF LONG AND SHORT-TERM DEBT

(D)	INTEREST RATE	7.610%					8.22%			6.36%
(C)	ANNUAL INTEREST	4,566		278	45	4,889		318	318	
	AN	↔				8		₩	€	
(B)	OUTSTANDING BALANCE	60,000	514			59,486		5,000	5,000	
	OUTS	↔				\$		8	↔	
(A)	LINE <u>NO. DESCRIPTION</u>	1 UNS ELECTRIC SENIOR NOTE	2 LESS: UNAMORTIZED DEBT DISCOUNT, PREMIUM AND EXPENSE AND LOSS ON REAQUIRED DEBT	3-ADD: AMORTIZATION OF DEBT DISCOUNT AND EXPENSE AND LOSS ON REAQUIRED DEBT	4 ADD: CREDIT FACILITY COMMITMENT FEES	5 TOTAL LONG-TERM DEBT - NET	6 COST OF LONG-TERM DEBT - NET	7 UNS SHORT-TERM DEBT	8 TOTAL SHORT-TERM DEBT	9 COST OF SHORT-TERM DEBT

REFERENCES:
COLUMN (A): COMPANY SCHEDULE D-2, PAGE 1
COLUMN (B): COMPANY SCHEDULE D-2, PAGE 1
COLUMN (C): COMPANY SCHEDULE D-2, PAGE 1
COLUMN (D): COLUMN (C) + COLUMN (B)

UNS GAS, INC. TEST YEAR ENDED DECEMBER 31, 2005 COST OF CAPITAL SUMMARY

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COST OF COMMON EQUITY CALCULATION

LINE	ġ
نــ	

1 DCF METHODOLOGY

7	2 DCF - SINGLE-STAGE CONSTANT GROWTH MODEL ESTIMATE	7.89% SCHEDULE WAR-2, COLUMN (C), LINE 9	:-2, COLUMN (C), LINE 9
က	3 CAPM METHODOLOGY		
4	CAPM - GEOMETRIC MEAN ESTIMATE	9.85% SCHEDULE WAR	9.85% SCHEDULE WAR-7 PAGE 1, COLUMN (B), LINE 9
2	CAPM - ARITHMETIC MEAN ESTIMATE	1.56% SCHEDULE WAR	11.56% SCHEDULE WAR-7 PAGE 2, COLUMN (B), LINE 9
9	AVERAGE OF CAPM ESTIMATES	10.70% (LINE 4 + LINE 5) + 2) + 2
7	AVERAGE	9.30% (LINE 2 + LINE 6) + 2) ÷ 2

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 DCF COST OF EQUITY CAPITAL

				AVERAGE	6
2.52%	+	5.04%	OIL HOLDINGS	NIL	∞
3.94%	+	3.87%	PUGET ENERGY, INC.	PSD	7
6.01%	+	3.62%	NSTAR	NST	9
4.08%	+	2.51%	NORTHEAST UTILITIES	ON.	5
4.30%	+	3.93%	MGE ENERGY, INC.	MGEE	4
4.22%	+	4.88%	HAWAIIAN ELECTRIC	里	က
3.77%	+	3.24%	CLECO CORPORATION	CNL	7
2.70%	+	4.52%	CH ENERGY GROUP	CHG	~
(B) GROWTH RATE (g)	+	(A) DIVIDEND YIELD	COMPANY	STOCK	LINE NO.

DOCKET NO. E-04204A-06-0783 SCHEDULE WAR - 2

(C) DCF COST OF EQUITY CAPITAL	7.22%	7.01%	9.10%	8.24%	6.60%	9.62%	7.81%	7.56%
П	H	II	11	п	11	H	11	II
(B) GROWTH RATE (g)	2.70%	3.77%	4.22%	4.30%	4.08%	6.01%	3.94%	2.52%
+	+	+	+	+	+	+	+	+
(A) DIVIDEND YIELD	4.52%	3.24%	4.88%	3.93%	2.51%	3.62%	3.87%	5.04%

7.89%

REFERENCES:
COLUMN (A): SCHEDULE WAR - 3, COLUMN C
COLUMN (B): SCHEDULE WAR - 4, PAGE 1, COLUMN C
COLUMN (C): COLUMN (A) + COLUMN (B)

			(A)		(B)		(C)
LINE NO.	SYMBOL	COMPANY	DIVIDEND (PER SHARE)	+	STOCK PRICE (PER SHARE)	11	DIVIDEND
←	СНС	CH ENERGY GROUP	\$2.16	+	\$47.83	11	4.52%
7	CNL	CLECO CORPORATION	06:0	+	27.75	II	3.24%
က	뽀	HAWAIIAN ELECTRIC	1.24	+	25.40	П	4.88%
4	MGEE	MGE ENERGY, INC.	1.39	+	35.39	ŧI	3.93%
2	N	NORTHEAST UTILITIES	0.80	+	31.84	н	2.51%
9	NST	NSTAR	1.30	+	35.95	II	3.62%
7	PSD	PUGET ENERGY, INC.	1.00	+	25.83	11	3.87%
∞	UIL	OIL HOLDINGS	1.73	+	34.31	11	5.04%
თ	AVERAGE						3.95%

REFERENCES: COLUMN (A): ESTIMATED 12 MONTH DIVIDEND REPORTED IN VALUE LINE INVESTMENT

SURVEY - RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007 COLUMN (B): EIGHT WEEK AVERAGE OF CLOSING PRICES FROM 04/16/2007 TO 06/08/2007

STOCK QUOTES OBTAINED THROUGH BIG CHARTS WEB SITE - HISTORICAL QUOTES (www.bigcharts.com).

COLUMN (C): COLUMN (A) + COLUMN (B)

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 DIVIDEND GROWTH RATE CALCULATION

COMPANY	CH ENERGY GROUP	CLECO CORPORATION	HAWAIIAN ELECTRIC	MGE ENERGY, INC.	NORTHEAST UTILITIES	NSTAR	PUGET ENERGY, INC.	OIL HOLDINGS	
STOCK	CHG	CNL	뿟	MGEE	⊃ N	NST	PSD	UIL	AVERAGE
LINE NO	_	2	က	4	2	9	7	∞	7

REFERENCES:

3.94%

COLUMN (A): TESTIMONY, WAR COLUMN (B): SCHEDULE WAR - 4, PAGE 2, COLUMN COLUMN (C): COLUMN (A) + COLUMN (B)

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(C) DIVIDEND GROWTH (g)	2.70%	3.77%	4.22%	4.30%	4.08%	6.01%	3.94%	2.52%	
п	11	II	П	П	Ð	П	П	11	
(B) EXTERNAL GROWTH (\$v)	0.00%	%29.0	0.87%	%00.0	0.43%	0.01%	0.19%	0.52%	
+	+	+	+	+	+	+	+	+	
(A) INTERNAL GROWTH (br)	2.70%	3.10%	3.35%	4.30%	3.65%	%00'9	3.75%	2.00%	

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 DIVIDEND GROWTH RATE CALCULATION

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			€	(B)	ц	(C) EXTERNAL
LINE NO	STOCK SYMBOL	COMPANY	SHARE GROWTH	× { [((M+B) + 1) + 2] - 1 } =	"	GROWTH (sv)
_	CHG	CH ENERGY GROUP	0.01%	x { [((1.45) + 1) + 2] - 1 } =	n	%00.0
2	CNL	CLECO CORPORATION	1.70%	x { [((1.78) + 1) + 2] - 1 } =	11	%29.0
က	뽀	HAWAIIAN ELECTRIC	2.00%	x { [((1.87) + 1) + 2] - 1 } =	II	0.87%
4	MGEE	MGE ENERGY, INC.	0.01%	x { [((1.97) + 1) + 2] - 1 } =	11	%00.0
5) N	NORTHEAST UTILITIES	1.27%	x { [((1.68) + 1) + 2] - 1 } =	II	0.43%
9	NST	NSTAR	0.01%	x { [((2.31) + 1) ÷ 2] - 1 } =	II	0.01%
7	PSD	PUGET ENERGY, INC.	1.00%	x { [((1.37) + 1) + 2] - 1 } =	п	0.19%
∞	UIL	OIL HOLDINGS	1.25%	x { [((1.84) + 1) + 2] - 1 } =	II	0.52%
တ	AVERAGE					0.34%

REFERENCES: COLUMN (A): TESTIMONY, WAR COLUMN (B): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007 COLUMN (C): COLUMN (A) x COLUMN (B)

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 DIVIDEND GROWTH COMPONENTS

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(F) SHARE GROWTH	-0.47% 0.00% -2.44% -0.98%	5.38% 1.72% 1.71%	2.56% 2.56% 2.45% 1.32%	4.18% 0.00% 0.00% 0.00%
(E) SHARES OUTST. (MILLIONS)	16.06 15.76 15.76 15.76 15.76 15.00	47.04 47.18 49.62 49.99 58.00 59.00 60.00	73.62 75.84 80.98 80.98 81.46 83.50 85.50 87.00	17.57 18.34 20.39 20.45 20.70 20.70 20.70
(D) BOOK VALUE (\$/SHARE)	30.31 30.80 31.31 31.97 32.54 1.50%	11.77 10.09 10.83 13.69 15.05 4.00%	14.21 14.36 15.01 15.02 13.44 0.50%	12.94 14.34 16.59 16.81 6.50%
(C) DIVIDEND GROWTH (g)	2.03% 1.69% 2.04% 1.23% 1.75% 1.60% 2.06% 2.74%	5.34% 3.57% 3.92% 2.88% 2.88% 2.24% 2.24% 3.14%	2.65% 2.32% 0.79% 1.46% 0.67% 0.44% 1.14% 3.50%	2.65% 2.44% 2.32% 1.18% 3.42% 4.20% 4.45%
(B) RETURN ON × BOOK EQUITY (r) =	7.10% 9.10% 8.60% 7.90% 8.00% 8.50%	13.10% 12.50% 11.90% 10.70% 8.50% 8.00% 10.00%	11.30% 10.80% 8.90% 9.70% 9.90% 10.00% 12.00%	12.80% 11.60% 10.00% 9.30% 10.50% 12.00% 10.50%
(A) RETENTION RATIO (b)	-0.0189 0.2230 0.1970 0.2313 0.1563 6 0.2000 0.2421 0.3046	0.4079 0.2857 0.3182 0.3662 0.3382 6 0.2800 0.3077	0.2346 0.2152 0.0882 0.1507 0.0677 6 0.0462 0.1143	0.2071 0.2105 0.2316 0.1274 0.3252 6 0.3286 0.3500 0.4235
OPERATING	2002 2003 2004 2005 2006 2006 2007 2007 2007	2002 2003 2004 2005 2006 2007 2007 2007	2002 2003 2004 2005 2006 GROWTH 2002 - 2006 2007 2008 2010-12	2002 2003 2004 2005 2006 GROWTH 2002 - 2006 2007 2008 2010-12
LOCAL DISTRIBUTION COMPANY NAME	CH ENERGY GROUP	CLECO CORPORATION	HAWAIIAN ELECTRIC	MGE ENERGY, INC.
STOCK	S 당	CN	뽀	MGEE
NO	- 0 w 4 w o r o o c	5 1 2 5 4 5 9 7 8 6 6	3 1 2 2 5 5 5 5 5 5 6 5 6 5 6 5 6 5 6 5 6 5	32 33 34 35 36 37 38

REFERENCES: RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007.

COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS

DATED 03/30/2007, 05/11/2007 AND 06/01/2007

COLUMN (C): COLUMN (A) × COLUMN (B)

COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2002 - 2006

COLUMN (D): VALUE LINE INVESTMENT SURVEY
COLUMN (D): LINES 6, 16 & 26, COMPOUND GROWTH RATE
COLUMN (E): VALUE LINE INVESTMENT SURVEY
COLUMN (F): COMPOUND GROWTH RATES OF DATES SHOWN

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 DIVIDEND GROWTH COMPONENTS

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(F) SHARE GROWTH	4.86% 1.28% 1.28%	0.00% 0.00% 0.00%	5.63% 0.36% 0.50%	1.11%
(E) SHARES OUTST. (MILLIONS)	127.56 127.70 129.03 131.59 154.23 156.20 158.20	106.07 106.07 106.81 106.81 106.81	93.64 99.07 99.87 115.70 116.58 117.70 117.75	23.79 23.86 24.01 24.32 24.86 25.20 25.40
(D) BOOK VALUE (\$/SHARE)	17.33 17.73 17.80 18.46 18.14 3.00%	12.25 12.84 13.52 14.37 14.82 2.50%	16.27 16.24 17.52 18.15 1.50%	20.28 20.65 22.84 22.39 18.53 1.00%
(C) DIVIDEND GROWTH (g)	3.21% 3.67% 1.55% 0.47% 2.10% 3.10% 3.72% 3.64%	5.06% 5.12% 4.69% 6.71% 2.65% 4.74% 4.74% 4.92% 6.25%	0.17% 1.26% 1.96% 2.13% 2.41% 1.59% 3.35% 3.35%	0.59% NMF NMF 0.69% 0.62% 1.13% 2.05%
(B) RETURN ON BOOK EQUITY (f) =	6.30% 6.90% 5.10% 4.30% 7.00% 8.00%	13.80% 13.70% 13.10% 13.50% 13.50%	7.20% 7.00% 8.10% 7.20% 7.90% 8.50% 9.50%	9.10% 6.00% 6.70% 5.80% 9.90% 10.00%
(A) RETENTION RATIO (b) ×	0.5093 0.5323 0.3077 0.3061 0.1098 6 0.4429 0.4645	0.3669 0.3736 0.3580 0.5246 0.2021 6 0.3512 0.3644	0.0242 0.1803 0.2424 0.2958 0.3056 6 0.3750 0.3939 0.4000	0.0649 -0.3952 -0.1234 -0.3308 -0.0699 -0.0649 -0.1953
OPERATING PERIOD	2002 2003 2004 2005 2005 2006 2007 2007 2008	2002 2003 2004 2005 2006 2006 2007 2007 2010-12	2002 2003 2004 2005 2006 GROWTH 2002 - 2006 2007 2008 2010-12	2002 2003 2004 2005 2006 GROWTH 2002 - 2006 2007 2008
LOCAL DISTRIBUTION COMPANY NAME	NORTHEAST UTILITIES	NSTAR	PUGET ENERGY, INC.	UIL HOLDINGS
STOCK	D z	TSN T	PSD	1
LINE NO NO	- 7 5 4 5 6 C 8 6 C	2	2 7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	32 33 34 35 35 36 37 38

REFERENCES:
COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS
DATED 03/30/2007, 05/11/2007 AND 06/01/2007
COLUMN (C): COLUMN (A) x COLUMN (B)
COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2002 - 2006

COLUMN (D): VALUE LINE INVESTMENT SURVEY COLUMN (D): LINES 6, 16 & 26, COMPOUND GROWTH RATE COLUMN (E): VALUE LINE INVESTMENT SURVEY COLUMN (F): COMPOUND GROWTH RATES OF DATES SHOWN

BVPS	1.79%	6.34%	-1.38%	6.98%	1.15%	4.88%	2.77%	-2.23%	2.54%	
(F) 5 - YEAR COMPOUND HISTORY DPS	%00.0	%00.0	0.00%	0.92%	8.33%	9.53%	-4.65%	0.00%	1.77%	1.56%
EPS	4.83%	-2.74%	-4.81%	5.07%	-6.65%	3.38%	3.81%	0.13%	0.38%	
(E) VALUE LINE & ZACKS AVGS.	1.00%	4.79%	2.08%	3.83%	80.6	5.19%	0.36%	-0.75%		3.20%
BVPS	1.50%	4.00%	2.00%	6.50%	3.00%	2.50%	1.50%	1.00%	2.75%	
(D) VALUE LINE HISTORIC DPS	•	2.00%	,	1.00%	16.50%	3.00%	-11.50%	•	2.20%	1.17%
EPS	-2.50%	1.00%	-1.00%	2.00%		3.50%	-4.50%	-8.50%	-1.43%	
BVPS	2.00%	6.50%	0.50%	7.00%	3.50%	5.50%	4.00%	-1.00%	3.50%	
(C) VALUE LINE PROJECTED DPS	1.00%	4.00%	,	0.50%	6.50%	7.00%	3.00%	•	3.67%	4.43%
EPS	3.00%	4.00%	4.00%	%00'9	12.00%	8.50%	%00'9	2.50%	6.13%	
(B) ZACKS EPS	í	12.00%	4.90%		13.00%	6.30%	4.00%	,	7	8.04%
(A) (br)+(sv)	2.70%	3.77%	4.22%	4.30%	4.08%	6.01%	3.94%	2.52%		3.94%
STOCK	CHG	CNL	里	MGEE	2	NST	PSD	UIL		AVERAGES
LINE NO.	~	7	ო	4	ß	ဖ	7	ω	თ	10 A

REFERENCES:
COLUMN (A): SCHEDULE WAR - 4, PAGE 1, COLUMN C
COLUMN (B): ZACKS INVESTMENT RESEARCH (www.zacks.com)
COLUMN (B): ZACKS INVESTMENT RESEARCH (www.zacks.com)
COLUMN (C): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007
COLUMN (D): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007
COLUMN (E): SIMPLE AVERAGE OF COLUMNS (B) THRU (D) LINES 1, 3, 5 AND 7
COLUMN (F): 5-YEAR ANNUAL GROWTH RATE CALCULATED WITH DATA COMPILED FROM VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 03/30/2007, 05/11/2007 AND 06/01/2007

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 CAPM COST OF EQUITY CAPITAL

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BASED ON A GEOMETRIC MEAN:

(B) EXPECTED	RETURN	9.57%	12.06%	9.01%	9.29%	9.85%	9.29%	9.57%	10.12%	9.85%
	11	П	H	II	11	н	н	11	11	ш
	r _f)]	4.85%)]	4.85%)]	4.85%)]	4.85%)]	4.85%)]	4.85%)]	4.85%)]	4.85%)]	
	•	1	ı	,	•	1	1			
	ڇ	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	
	\smile	$\overline{}$	$\overline{}$)	_)))		
	×	×	×	×	×	×	×	×	×	
€	ઇ	0.85	1.30	0.75	0.80	0.90	0.80	0.85	0.95	0.90
	_	_	_			_	_	_	+	ш
	+	+	+	+	+	+	+	+		
	Ţ	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	
	II	11	II	II	П	H	П	11	П	
	×	×	¥	¥	¥	¥	*	¥	×	
STOCK	SYMBOL	CHG	CNL	뿟	MGEE	N	NST	PSD	UL	AVERAGE
Ц Н	N O	~	7	က	4	ß	9	7	80	6

REFERENCES:

COLUMN (A): SHARPE LITNER CAPITAL ASSET PRICING MODEL ("CAPM") FORMULA

$$k = r_f + [B (r_m - r_f)]$$

WHERE: k = THE EXPECTED RETURN ON A GIVEN SECURITY

t₁ = RATE OF RETURN ON A RISK FREE ASSET PROXY (a)

ß = THE BETA COEFFICIENT OF A GIVEN SECURITY

t_m = PROXY FOR THE MARKET RATE OF RETURN (b)

COLUMN (B): EXPECTED RATE OF RETURN USING THE CAPM FORMULA

NOTES

- (a) A 6-WEEK AVERAGE OF THE 91-DAY T-BILL RATES THAT APPEARED IN <u>VALUE LINE INVESTMENT SURVEY'S</u> "SELECTION & OPINIONS" PUBLICATION FROM 05/04/2007 THROUGH 06/08/2007 WAS USED AS A RISK FREE RATE OF RETURN.
- (b) THE MARKET RATE PROXY USED WAS THE GEOMETRIC MEAN FOR S&P 500 RETURNS OVER THE 1926 2006 PERIOD. THE DATA WAS OBTAINED FROM MORNINGSTAR, INC.'S STOCKS, BONDS, BILLS AND INFLATION: 2007 YEARBOOK.

UNS ELECTRIC, INC. TEST YEAR ENDED JUNE 30, 2006 CAPM COST OF EQUITY CAPITAL

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BASED ON AN ARITHMETIC MEAN:

	1									
(B) EXPECTED	RETURN	11.18%	14.53%	10.44%	10.81%	11.56%	10.81%	11.18%	11.93%	11.56%
	1 11	н	11	u	11	Ił	u	п	H	
	-	-	_	_	_	_	_	_	_	
	Γ _f)	4.85%)]	4.85%)]	4.85%)	4.85%)	4.85%)	4.85%)	4.85%)	4.85%)]	
	•		1	,	٠	٠		•	•	
	Ē	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	
	\smile	\smile	\smile	\smile	\smile	\smile	\smile	\smile	\smile	
	×	×	×	×	×	×	×	×	×	
€	જ	0.85	1.30	0.75	08.0	06.0	08.0	0.85	96.0	0.90
	_	_	_	_	_	_	_	_	<u> </u>	Ш
	+	+	+ "	+	+	+	+	+		
	<u>~</u>	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	4.85%	
	н	н	И	n	H	II	11	П	II	
	×	¥	¥	×	¥	¥	×	×	×	
STOCK	SYMBOL	CHG	CNF	포	MGEE	N	LSN	PSD	UL	AVERAGE
II.	Š	-	7	ო	4	ß	9	7	80	0

REFERENCES: COLUMN (A): SHARPE LITNER CAPITAL ASSET PRICING MODEL ("CAPM") FORMULA

$$k = r_f + [B(r_m - r_f)]$$

r_f = RATE OF RETURN ON A RISK FREE ASSET PROXY (a) k = THE EXPECTED RETURN ON A GIVEN SECURITY WHERE

 Ω = THE BETA COEFFICIENT OF A GIVEN SECURITY r_{m} = PROXY FOR THE MARKET RATE OF RETURN (b)

COLUMN (B): EXPECTED RATE OF RETURN USING THE CAPM FORMULA

NOTES

- (a) A 6-WEEK AVERAGE OF THE 91-DAY T-BILL RATES THAT APPEARED IN <u>VALUE LINE INVESTMENT SURVEY'S</u> "SELECTION & OPINIONS" PUBLICATION FROM 05/04/2007 THROUGH 06/08/2007 WAS USED AS A RISK FREE RATE OF RETURN.
- (b) THE MARKET RATE PROXY USED WAS THE ARITHMETIC MEAN FOR S&P 500 RETURNS OVER THE 1926 2006 PERIOD. THE DATA WAS OBTAINED FROM MORNINGSTAR, INC.'S STOCKS, BONDS, BILLS AND INFLATION: 2007 YEARBOOK.

(I) Baa-RATED UTIL. BOND	10.06%	9.55%	8.86%	7.91%	8.63%	8.29%	8.17%	8.12%	7.27%	7.88%	8.36%	8.02%	7.98%	6.64%	6.20%	2.78%	%08.9	6.21%
(H) A-RATED UTIL. BOND	%98.6	89:36%	8.69%	7.59%	8.31%	7.89%	7.75%	%09'.	7.04%	7.62%	8.24%	7.59%	7.41%	6.18%	5.77%	5.38%	5.94%	6.07%
(G) 30-YR T-RONDS	7.49%	5.38%	3.43%	3.00%	4.25%	5.49%	5.01%	2.06%	4.78%	4.64%	5.82%	5.95%	5.38%	4.92%	5.03%	4.57%	4.88%	4.88%
(F) 91-DAY T-RILLS	7.49%	5.38%	3.43%	3.00%	4.25%	5.49%	5.01%	2.06%	4.78%	4.64%	5.82%	3.38%	1.60%	1.01%	1.37%	3.17%	4.83%	4.73%
(E) FED. FUNDS	8.10%	2.69%	3.52%	3.02%	4.20%	5.84%	5.30%	5.46%	5.35%	4.97%	6.24%	3.88%	1.66%	1.13%	1.35%	3.16%	4.97%	5.25%
(D) FED. DISC. RATE	6.98%	5.45%	3.25%	3.00%	3.60%	5.21%	5.02%	2.00%	4.92%	4.62%	5.73%	3.41%	1.17%	2.03%	2.35%	4.16%	2.97%	6.25%
(C) PRIME	10.01%	8.46%	6.25%	9.00%	7.14%	8.83%	8.27%	8.44%	8.35%	7.99%	9.23%	6.92%	4.67%	4.12%	4.34%	6.16%	7.97%	8.25%
(B) CHANGE IN GDP (1996 %)	1.90%	-0.20%	3.30%	2.70%	4.00%	2.50%	3.70%	4.50%	4.20%	4.50%	3.70%	%08'0	1.60%	2.50%	3.90%	3.20%	3.30%	%09:0
(A) CHANGE IN	5.40%	4.21%	3.01%	2.99%	2.56%	2.83%	2.95%	1.70%	1.60%	2.70%	3.40%	1.60%	2.40%	1.90%	3.30%	3.40%	2.50%	2.60%
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REFERENCES:
COLUMN (A): 1990 - CURRENT, U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS WEB SITE
COLUMN (B): 1990 - CURRENT, U.S. DEPARTMENT OF COMMERCE, BUREAU OF ECONOMIC ANALYSIS WEB SITE
COLUMN (C) THROUGH (G): 1990 - 2003, FEDERAL RESERVE BANK OF ST. LOUIS WEB SITE
COLUMN (C) THROUGH (F): CURRENT, THE VALUE LINE INVESTMENT SURVEY, DATED 06/08/2007
COLUMN (G) THROUGH (I): 1990 - 2000, MOODY'S PUBLIC UTILITY REPORTS
COLUMN (H) THROUGH (I): 2001, MERGENT 2002 PUBLIC UTILITY REPORTS
COLUMN (H) THROUGH (I): 2003 MERGENT NEWS REPORTS

					NY SAMPLE PCT.	51.2%	1.2%	47.6%	100%
					ELECTRIC COMPANY SAMPLE AVERAGE PCT.	1,309,002.6	29,562.6	1,215,993.6	2,554,558.9
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MGEE	\$ 237,284.0	0.0	375,348.0	100% \$ 612,632.0	UL	\$ 408,603.0	0.0	460,581.0	100% \$ 869,184.0
PCT.	53.7%	1.4%	44.9%	100%	PCT.	51.8%	%0:0	48.1%	100%
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PCT.	42.8%	1.3%	26.0%	100	PCT.	59.2%	1.1%	39.7%	100
CNL	669,341.0	20,092.0	876,129.0	1,565,562.0	NST	2,360,775.0	43,000.0	1,582,563.0	3,986,338.0
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REFERENCE: MOST RECENT SEC 10-K FILINGS OR ANNUAL REPORTS

UNS ELECTRIC, INC.

DOCKET NO. E-04204A-06-0783

DIRECT TESTIMONY

OF

RODNEY L. MOORE

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JUNE 28, 2007

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INTRODUCTION

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- 2 | Q. Please state your name, position, employer and address.
- 3 A. Rodney L. Moore, Public Utilities Analyst V
- 4 Residential Utility Consumer Office ("RUCO")
- 5 1110 West Washington Street, Suite 220
- 6 Phoenix, Arizona 85007.
- Q. Please state your educational background and qualifications in the utilityregulation field.
 - A. Appendix 1, which is attached to this testimony, describes my educational background and includes a list of the rate case and regulatory matters in which I have participated.
- 14 Q. Please state the purpose of your testimony.
 - A. The purpose of my testimony is to present RUCO's recommendations regarding UNS Electric Corporation's ("Company" or "UNS") application for a determination of the current fair value of its utility plant and property and for increases in its rates and charges based thereon for electric service. The test year utilized by the Company in connection with the preparation of this application is the 12-month period that ended June 30, 2006.

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BACKGROUND

- Q. Please describe your work effort on this project.
- A. I obtained and reviewed data and performed analytical procedures necessary to understand the Company's filing as it relates to operating income, rate base, the Company's overall revenue requirement and rate design. My recommendations are based on these analyses. Procedures performed include the in-house formulation and analysis of five sets of data requests, the review and analysis of Company responses to Arizona Corporation Commission ("Commission" or "ACC") Staff data requests, conversations with Company personnel and the review of prior ACC dockets related to UNS.

In Decision No. 66028, dated July 03, 2003, the Commission approved a Settlement Agreement, which authorized UNS to acquire the gas and electric assets of Citizens Communications Company ("Citizens"). The Settlement Agreement required present rates and charges for utility service to remain unchanged. The test year used in determining the present rates was the 12-month period ending March 31, 1995.

- Q. What areas will you address in your testimony?
- A. I will address issues related to rate base, operating income, revenue requirements and rate design. RUCO's witness Mr. William Rigsby will provide an analysis of the cost of capital.

Direct Testimony of Rodney L. Moore
UNS Electric Corporation
Docket No. E-04204A-06-0783

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RUCO's witness Ms. Marylee Diaz Cortez will also address additional 1 2 issues related to rate base, operating income, rate design and revenue 3 requirements. 4 5 Q. Please identify the exhibits you are sponsoring. 6 A. I am sponsoring Schedules numbered RLM-1 through RLM-18. 7 8 **SUMMARY OF ADJUSTMENTS** 9 Q. Please summarize the adjustments to rate base, operating income and 10 rate design issues addressed in your testimony. 11 A. My testimony addresses the following issues: 12 Rate Base 13 Fair Value Rate Base - This adjustment states the fair value rate base by 14 giving equal weighting (50/50 split) to RUCO's adjusted original cost rate 15 base and RUCO's calculation of the reconstruction cost new depreciated 16 rate base. 17 Accumulated Depreciation This adjustment reflects RUCO's 18 computation of the test-year level of accumulated depreciation. 19 Acquisition Adjustment – No Adjustment. 20 Plant Held For Future Use – No Adjustment. 21 Construction Work In Progress - RUCO witness Ms. Diaz Cortez 22 addresses this adjustment.

1 Accumulated Deferred Income Taxes - RUCO witness Ms. Diaz Cortez 2 addresses this adjustment. Allowance For Working Capital - RUCO witness Ms. Diaz Cortez 3 4 addresses this adjustment. 5 **Operating Income** 6 Customer Annualization - No adjustment. 7 Weather Normalization - No adjustment. 8 Service Fees and Late Fees - RUCO witness Ms. Diaz Cortez addresses 9 this adjustment. 10 Purchased Power Derivatives - No adjustment. 11 Demand Side Management and Renewables - No adjustment. 12 Customer Assistance Residential Energy Support – No adjustment. 13 Payroll - No adjustment. 14 Payroll Tax - No adjustment. 15 Pensions and Benefits – This adjustment to benefit expenses removes 16 inappropriate expenditures not necessary in the provisioning of electric 17 service. 18 Post-Retirement Medical - No adjustment. 19 Worker's Compensation – This adjustment converts the amount reflected 20 in the test-year operating expense from a cash basis to an accrual. 21 Incentive Compensation – This adjustment removes all incentive 22 compensation expenses, because the awards were paid despite non-23 performance of goals and did not provide additional benefits to ratepayers.

1	Rate Case Expense – This adjustment is based on RUCO's determination
2	of the fair and reasonable cost to UNS ratepayers for this application
3	process.
4	Bad Debt Expense – RUCO witness Ms. Diaz Cortez addresses this
5	adjustment.
6	Interest On Customer Deposits – No adjustment.
7	Operating Lease Expense - No adjustment.
8	Fleet Fuel Expense - RUCO witness Ms. Diaz Cortez addresses this
9	adjustment.
10	Postage Expense – This adjustment reflects the RUCO's annualization of
11	the customer base and a known and measurable postal increase.
12	Out Of Period Expense - No adjustment.
13	Year End Accurals - RUCO witness Ms. Diaz Cortez addresses this
14	adjustment.
15	<u>Franchise Fee Expense</u> - No adjustment.
16	Membership Dues - No adjustment.
17	Capitalized Administration and General Expenses - RUCO witness Ms.
18	Diaz Cortez addresses this adjustment.
19	Depreciation and Property Tax For Construction Work In Progress -
20	RUCO witness Ms. Diaz Cortez addresses this adjustment.
21	Common Systems Allocations - RUCO witness Ms. Diaz Cortez
22	addresses this adjustment.
23	

Operating Systems Allocations - RUCO witness Ms. Diaz Cortez 1 2 addresses this adjustment. Corporate Cost Allocations - RUCO witness Ms. Diaz Cortez addresses 3 4 this adjustment. Annualized Depreciation and Amortization Expenses- This adjustment 5 6 reflects the level of test-year depreciation expense based on RUCO's 7 adjusted gross plant in service and the Company-proposed depreciation 8 rates. 9 Valencia Turbine Fuel - RUCO witness Ms. Diaz Cortez addresses this 10 adjustment. 11 Property Tax – This adjustment reflects the appropriate level of property 12 tax expense given RUCO's recommended level of net plant in service. 13 <u>Supplemental Executive Retirement Plan</u> – This adjustment reflects 14 RUCO's disallowance of the supplemental executive retirement plan. 15 RUCO Adjustments To Test-Year Operating Expenses – This adjustment 16 to operating expenses removes inappropriate expenditures not necessary 17 in the provisioning of electric service. 18 RUCO Adjustment To Overhead Line Maintenance Expense - This 19 adjustment normalizes the test-year level of overhead line maintenance 20 expense. 21 <u>Customer Service Cost Allocations</u> - This adjustment reflects the 22 appropriate level of customer service costs given the quality of the service. 23

Non-Recurring/Atypical Expenses - This adjustment removes costs not 1 2 expected to recur and considered atypical for inclusion in test year 3 expenses. 4 Outside Services – DSM - RUCO witness Ms. Diaz Cortez addresses this 5 adjustment. 6 Income Tax – This adjustment reflects income tax expenses calculated on 7 RUCO's recommended revenues and expenses. 8 9 REVENUE REQUIREMENTS 10 Q. Please summarize the results of RUCO's analysis of the Company's filing 11 and state RUCO's recommended revenue requirement. 12 A. As outlined in Schedule RLM-1, RUCO is recommending that the increase 13 in the Company's revenue requirement not exceed: 14 **RUCO** DIFFERENCE <u>UNS</u> 15 \$8,507,097 \$1,253,233 (\$7,253,864) 16 17 My recommended revenue requirement percentage increase versus the 18 Company's proposal is as follows: 19 UNS RUCO DIFFERENCE 5.37 % 20 0.79 % -4.58 % 21 22 RUCO's recommended decrease in Fair Value Rate Base ("FVRB") based 23 on the equal weighting of a 50/50 split between Original Cost Rate Base

("OCRB") and Reconstruction Cost New Depreciated Rate Base ("RCND") 1 2 is summarized on Schedule RLM-1: 3 UNS RUCO DIFFERENCE 4 \$177,802,340 \$161,618,144 (\$16,184,196) 5 6 The detail supporting RUCO's recommended rate base is presented on 7 Schedules RLM-3, RLM-4, RLM-5 and RLM-6. 8 9 RUCO's recommended required operating income is shown on Schedule 10 RLM-1 as: 11 <u>UNS</u> RUCO DIFFERENCE 12 \$13,946,320 \$11,169,957 (\$2,776,363) 13 14 Schedule RLM-1 presents the calculation of RUCO's recommended 15 revenue requirement. 16 RATE BASE 17 18 Determination Of Fair Value Rate Base 19 Q. Please explain the basis for your determination of the FVRB as shown on 20 Schedule RLM-1. 21 Α. RUCO's determination of the FVRB consists of three elements. First, the 22 value of the OCRB was restated to reflect RUCO's adjustments to the various rate base determinants. Second, the value of the RCND was 23

1 2

computed. As shown on supporting Schedule RLM-2, RUCO computed RCND by multiplying RUCO's OCRB by the ratio of the Company's OCRB to its RCND as filed. Third, the FVRB was computed on an equally weighted basis (50/50 split) between RUCO's OCRB and RCND.

Q. Please elaborate on the first element of RUCO's FVRB determination.

A. The first element consists of several adjustments to the OCRB. The aggregate adjustment was corroborated between myself and RUCO witness Ms. Diaz Cortez. As shown on Schedule RLM-3, I was responsible for Adjustment No. 2. These adjustments established the initial level and subsequently calculated the present test-year level of gross plant in service and accumulated depreciation. Ms. Diaz Cortez analyzed the remaining rate base adjustments.

RUCO Rate Base Adjustment No. 2 – Adjust Understated Accumulated

Depreciation

- Q. Please provide the background to RUCO's adjustment.
- A. By analyzing the Company's responses to several RUCO data requests (i.e. 1.08, 2.09, 2.10, 4.04 and 5.03), I was able to substantiate the Company's recorded level of gross plant in service as \$380,192,497 as of June 30, 2006.

Direct Testimony of Rodney L. Moore UNS Electric Corporation Docket No. E-04204A-06-0783

However, UNS states in the instant filing the value of accumulated depreciation of \$159,524,693 as of end of the test year. RUCO calculated the appropriate level of accumulated depreciation as \$161,819,805, a difference of \$2,295,112. RUCO's computation is based on the adjustments in annual gross plant levels and the authorized depreciation rates as provided by the Company.

Therefore, as shown on Schedule RLM-4, column (C), this adjustment decreases the rate base by \$2,295,112.

OPERATING INCOME

Operating Income Summary

- Q. Is RUCO recommending any changes to the Company's proposed operating expenses?
- A. Yes. The Company proposed thirty-one adjustments to its historical test-year operating income. RUCO analyzed the Company's adjustments and made several additional adjustments to the operating income as filed by the Company. The testimony of RUCO witness Ms. Diaz Cortez discusses twenty of the adjustments, while I was responsible for reviewing eleven of the adjustments the Company proposes to its test-year operating income. Finally, as a result of its discovery, RUCO recommends other adjustments. My review, analysis and adjustments are explained below.

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Docket No. E-04204A-06-0783 1 Operating Income Adjustment No. 2 – Pension and Benefits 2 Q. Please explain your adjustment to reduce the pension and benefits 3 expenses. 4 A. My adjustment reflects the information provided by the Company in its 5 response to Staff data request 3.81. UNS quantifies the test-year expenses identified as gifts, awards, employee dinners, picnics and social 6 7 events. RUCO considers these benefits as an inappropriate financial 8 burden on ratepayers and therefore, removed them from operating 9 expenses. 10 11 As shown on Schedule RLM-8, column (C), I reversed the Company's 12 benefit expenses as listed on UNS response to Staff data request 3.81 13 and decreased test-year operating expenses by \$11,612. 14 15 Operating Income Adjustment No. 3 – Worker's Compensation 16 Q. Please discuss the Company's proposed worker's compensation expense 17 adjustment. 18 A. The Company has converted the amount reflected in the test-year 19 operating expenses from an accrual to a cash basis. 20 21 22

- Q. Please explain RUCO's treatment of the Company's proposed worker's compensation expense adjustment.
- A. Absent a Commission ruling, RUCO does not consider it appropriate to arbitrarily change from an accrual to a cash basis. The UNS argument that since worker's compensation is a benefit provided to former or inactive employees it should receive the same treatment as post employment benefits is hollow. The Company failed to provide documentation segregating any worker's compensation benefits that are included in post employment benefit obligations.

Furthermore, workers' compensation certainly is provided to active employees for which post-retirement accounting would not be applicable.

The Company accepted the same adjustment as recommended by RUCO in the recently filed UNS Gas rate case.

Therefore, as shown on Schedule RLM-8, column (D), I reversed the Company's cash treatment of worker's compensation expense to an accrual basis and decreased test-year operating expenses by \$63,252.

1 Operating Income Adjustment No. 4 – Incentive Compensation 2 Q. Please provide the background for this adjustment. 3 In 2004, the Unisource Energy Corporation awarded incentive payments Α. 4 under the Performance Enhancement Plan ("PEP"). 5 6 The PEP is only eligible for a select group of non-union employees and is 7 paid after meeting certain performance goals, including certain financial 8 goals. 9 10 In 2005, Unisource Energy Corporation did not meet the PEP financial 11 goals; and therefore, no payments under the PEP program were awarded. 12 Nevertheless, the Board of Directors authorized a Special Recognition 13 these non-union employees in recognition of their Award 14 accomplishments; however, this special award was less than the payment 15 awarded in 2004. 16 17 The Company's adjusted test-year expense incorporates the average of 18 the 2004 PEP bonus and the 2005 Special Recognition Award. 19 20 Q. Please continue and provide an explanation for RUCO's adjustment to the 21 incentive compensation expenses. 22 After reviewing the Company's response to RUCO's data requests 2.13 Α. 23 and Staff data requests 3.83 and 3.113, it became apparent the

ratepayers should not be burdened with the Board of Directors' arbitrary decision to authorize a Special Recognition Award to select UNS employees when they did not meet Unisource Energy's 2005 financial performance goal. This "Special" award is unique and does not meet the criteria of a typical and recurring test-year expense; moreover, it rewards employees for non-performance.

RUCO does not generally vary from the strict implementation of the Historical Test-Year principle to avoid mismatches in the ratemaking Therefore, RUCO dismisses the Company's proposal to elements. average the 2005 Special Recognition Award with the 2004 PEP program.

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Further to RUCO's objection to averaging the incentive compensation expenses over two years, the Company states that 60 percent of the PEP bonus is directly related to financial performance and operational cost containment. Stockholders are the beneficiaries of the achievement of these financial components. This is particularly true between rate cases. Any additional profit the Company is able to achieve between rate cases accrues solely to the Company's stockholders. Accordingly, since stockholders stand to gain from the achievement of the financial component, stockholders should bear all of the cost of this portion of the These costs should not be considered for incentive compensation. inclusion in rates.

Moreover, RUCO consistently scrutinizes any incentive compensation thoroughly to ensure ratepayers receive adequate benefit from the expense incurred. While the majority of a customer's interfacing with the Company is done through the rank and file unionized employees who are not eligible for any PEP compensation, the perceived incremental increase in customer service generated by this incentive package would not be cost beneficial to ratepayers.

Therefore, RUCO disallows the Company's special test-year

compensation bonus and would consider the PEP program (had it been

implemented in the test year) discriminatory because the benefit is

provided only to a subset of employees. The bonus is also of limited incremental benefit to the ratepayers because the benefit is offered to a

class of employees that does not directly affect the service quality of

customers.

As shown on Schedule RLM-8, column (E), my adjustment decreases adjusted test-year expenses by \$106,567.

UNS Electric Corporation 1 2 Q. 3 expenses. 4 Α. 5 6 7 8

Operating Income Adjustment No. 5 – Rate Case Expense

- Please discuss your review of the Company's proposed rate case
- The Company has budgeted \$600,000 for rate case expenses. RUCO has a concern over the reasonableness of such a large financial burden to the ratepayers from this requested adjustment. In comparison, RUCO recommended \$251,000 as the appropriate level of rate case expense in UNS's recently filed Gas Division rate case: Docket No. G-04204A-06-0463.

Pending the Commission's approval or rejection of RUCO's recommended rate case expense for the UNS Gas Division, RUCO believes the instant case warrants the equivalent level of rate case expense because of the similarities in Company witnesses, testimonies and schedules.

Therefore, this adjustment reduces annual rate case expense from the Company's proposed level of \$200,000 (\$600,000 / 3 years) to RUCO's recommended level of \$83,667 (\$251,000 / 3 years).

As shown on Schedule RLM-8, Column (F), this adjustment decreased test-year expenses by \$116,333.

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1		Operating Income Adjustment No. 8 – Postage Expense
2	Q.	Please explain your adjustment to reduce the postage expenses.
3	A.	My adjustment consists of two elements. First, I increased the expense to
4		recognize two changes in postal rates, effective January 8, 2006 and May
5		14, 2007.
6		
7		Second, I annualized the test-year postage expense to match RUCO's
8		annualized customer count.
9		As shown on Schedule RLM-8, column (I) and supporting Schedule RLM-
10		9, my adjustment decreases adjusted test-year expenses by \$37,956.
11		
12		Operating Income Adjustment No. 13 – Depreciation Expenses
13	Q.	Please explain your adjustment to reduce depreciation expenses.
14	A.	The adjustment is primarily attributable to RUCO's rate base adjustment
15		No. 3 disallowing construction work in progress ("CWIP") from rate base.
16		
17		RUCO agrees with the set of depreciation rates that UNS is proposing to
18		implement on a going forward basis.
19		
20		These depreciation rates were revised to reflect the Company's response
21		to Staff Data Request 3.39. I computed test-year depreciation by
22	:	multiplying RUCO's level of test-year gross plant in service by the
23	:	Company's proposed depreciation rates.

1		As shown on Schedule RLM-8, column (N) and supporting Schedule RLM-
2		10, my adjustment decreases adjusted test-year expenses by \$142,085.
3		
4		Operating Income Adjustment No. 15 – Property Tax
5	Q.	Do you agree with UNS's methodology for computing property taxes?
6	A.	Yes. I have used the same methodology to compute RUCO's
7		recommended level of property taxes.
8		
9		The difference in the amount I have calculated versus the Company is a
10		result of our respective levels of recommended net plant in service.
11		RUCO also used the assessment ratio of 23 percent, which will be valid
12		when the authorized rates in this case become effective (January 2008).
13		
14		The decreasing assessment ratios as authorized in the Arizona Revised
15		Statues relating to property taxes states the effective rate from December
16		31, 2008 through December 31, 2009 to be 23 percent.
17		
18		The assessment ratio will continue to decline by one-half percent each
19		year until it reaches 20 percent on December 31, 2014.
20		
21		As shown on Schedule RLM-8, column (P) and supporting Schedule RLM-
22		11, this adjustment decreased test-year expenses by \$409,902.
23		

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1 Adjustments To Operating Expenses No. 16 – Supplemental Executive 2 Retirement Plan 3 Q. Please explain the basis for the adjustment you made to the Pension and 4 Benefits operating expenses. 5 A. I made an adjustment to the Supplemental Executive Retirement Plan 6 ("SERP") portion of the pension and benefits operating expenses. 7 8 Please explain your adjustment to the SERP. Q. 9 A. As explained in the Company's responses to Staff data request 3.83 and 10 RUCO data request 2.06, UNS's test-year payroll loadings include the 11 cost of a SERP. The Company's test-year operating expenses include 12 \$83,506 related to the SERP. The SERP is a retirement plan that is 13 provided to a small select group of high-ranking officers of the Company. 14 The high-ranking officers who are covered under the SERP receive these 15 benefits in addition to the regular retirement plan. 16 17 Q. Should ratepayers be required to pay the cost of supplemental benefits for 18 the high-ranking officers of the Company? 19 No. The cost of supplemental benefits for high-ranking officers is not a Α. necessary cost of providing electric service. These individuals are already 20 21 fairly compensated for their work and are provided with a wide array of 22 benefits including a medical plan, dental plan, life insurance, long term

disability, paid absence time, and a retirement plan. If the Company feels

it is necessary to provide additional perks to a select group of employees it 1 2 should do so at its own expense. 3 In recent ACC Decisions did the Commissioners determine whether SERP 4 Q. 5 expenses were recoverable? 6 A. Yes. In SWG's latest rate case (Decision No. 68487, dated February 23, 7 2006) the Commission agreed with RUCO that SERP should be excluded 8 from operating expenses and it is not reasonable to place this additional 9 burden on ratepayers. Moreover, the Commission voted on June 18, 10 2007 to disallow SERP in the Arizona Public Service rate case (Decision 11 No. unavailable). Therefore, I have removed the test-year cost of the 12 SERP from operating expenses. 13 14 As shown on Schedule RLM-8, column (Q), this adjustment decreased 15 test-year expenses by \$83,506. 16 17 Operating Income Adjustment No. 17 – Disallowance of Inappropriate 18 and/or Unnecessary Expenses 19 Q. Please explain your analysis of the various operating expense accounts 20 that result in your removal of inappropriate or unnecessary costs for the 21 provisioning of electric service. 22 Α After review of all the journal entries in various FERC accounts and the 23 Company's response to a number of RUCO data requests, I determined

there were numerous expenditures that were either questionable, inappropriate and/or unnecessary.

Therefore, as shown on Schedule RLM-12 and supporting workpapers attached, I have made an adjustment to remove test-year expenses related to payments to chambers of commerce, non-profit organizations, donations, club memberships, gifts, awards, extravagant corporate events, advertising and for various meals, lodging and refreshments, which are not necessary in the provisioning of Electric service. The back-up documentation denoting each individual expense removed is recorded in Exhibit B (attached to RLM-12): FERC Account Code 921, pages 1 to 4, FERC Account 923, page 1, and FERC Account 930, pages 1 and 2.

A sampling of the 336 questionable expenses submitted by RUCO includes invoices for: 1) \$746.96 for a barbeque grill; 2) \$608.40 for flags; 3) \$8,078.22 for refreshments; 4) \$1,377.50 to various Chamber of Commerce, and 5) \$1,126.25 for chartered bus tours.

As shown on Schedule RLM-8, column (R) and supporting Schedule RLM-12, this adjustment decreased test-year expenses by \$73,620.

1		Adjustments To Operating Expenses No. 18 – Overhead Line
2		Maintenance
3	Q.	Please explain the basis for the adjustment you made to overhead line
4		maintenance expense.
5	A.	Through discovery I reviewed and analyzed four years of expenses
6		recorded in FERC account 593 - overhead line maintenance from 2003
7		through 2006. My analysis indicated this expense was sufficiently volatile
8		to recommend a test year adjustment to acknowledge the wide variation in
9		annual costs.
10		
1		Therefore, my adjusted test year expense in the instant case is the
2		calculated four-year average of the "inflation adjusted" annual overhead
13		line maintenance expenses for 2003 through 2006. My adjustment is
14		necessary to normalize the test-year level of overhead maintenance
15		expenses.
16		
17		As shown on Schedule RLM-8, column (S) and supporting Schedule RLM-
18		13, this adjustment decreased test-year expenses by \$267,678.
19		
20		Operating Income Adjustment No. 19 – Customer Service Cost Allocations
21	Q.	Please provide the background for this adjustment.
22	A.	Prior to May 1, 2005, the Call Center duties for UNS Electric were
23		performed in-house by sixteen UNS Electric Customer Service

Representatives at seven office locations for a cost the Company estimates at \$321,640 per month for those four months.

After May 1, 2005, Unisource Energy consolidated the call center operations of UNS Gas, UNS Electric and TEP at an actual allocated cost to UNS Electric of \$362,013 per month for those eight months, a 12.55 percent increase in cost.

RUCO does not agree that such a dramatic increase in costs is warranted given that the integrated call center and customer service functions continue to provide approximately the same quality of service, as did inhouse customer service.

Q. Please continue and provide an explanation for RUCO's adjustment to the allocated customer service costs.

Α.

Commission Consumer Services Section indicates the quality of customer

service has not improved since the Unisource Energy choose to integrate

RUCO is disallowing this expenditure because evidence provided by the

similar job functions among its affiliates. The Commission Consumer

Services Section Report ("Report") on UNS Electric states, in 2004, 15.3

percent of the consumer complaints were based on "quality of service"

issues.

1 As of May 23, 2007, the report states, 2007 year-to-date, 15.3 percent of 2 the consumer complaints are based on "quality of service" issues. 3 4 Since the Report does not demonstrate the improvements, enhancements 5 and synergy promoted by the Company as justification for the increased 6 expenditure has translated into increased customer satisfaction, RUCO is 7 removing any increase in this expense until the Company provides 8 documentation that the overall customer satisfaction level has improved. 9 10 As shown on Schedule RLM-8, column (T) and supporting Schedule RLM-11 14, this adjustment decreased test-year expenses by \$66,797. 12 13 Adjustments To Operating Expenses No. 20 – Non-Recurring/Atypical 14 Expenses 15 Q. Please explain the basis for the adjustments you made to disallow non-16 recurring and/or atypical operating expenses. 17 Α. This is similar to an adjustment made in the UNS's recently filed Gas 18 Division rate case, Docket No. G-04204A-06-0463, where the Company 19 agreed that this is not a recurring or typical test-year expense. 20 21 Through the discovery process associated with the UNS Gas rate case, 22 Company witness Mr. Smith and I discussed line by line the general 23 ledger details provided by the Company in response to RUCO's data

Docket No. E-04204A-06-0783 1 request 4.01 designated as "Procard Details – Data Request RUCO 4.01", 2 pages 1 through 4. During that conversation I expressly asked for 3 clarification of the entries noted as "M.A.R.C. Training (Union Training)". 4 Mr. Smith indicated this training was a one-time only instructional session 5 to acquaint Company personnel with working in a unionized environment. Based on that conversation with Mr. Smith, I selectively excluded only 6 7 expenses denoted "M.A.R.C. Training (Union Training)" from data This particular adjustment in the instant case culminated in 8 provided. 9 RUCO data request 5.04. In the Company's response to this data request 10 UNS Electric recorded test-year non-recurring expenses of \$14,251 for 11 "M.A.R.C. Training". 12 13 14 decreased test-year expenses by \$14,251. 15

Therefore as shown on Schedule RLM-8, column (U), this adjustment

Operating Income Adjustment No. 22 - Income Tax Expense - This adjustment reflects income tax expenses calculated on RUCO's recommended revenues and expenses.

As shown on Schedule RLM-8, column (AC) and supporting Schedule RLM-15, this adjustment increased test-year expenses by \$1,332,851.

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COST OF CAPITAL

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- Q. Is RUCO proposing any adjustments to the Company proposed cost of capital?
 - A. Yes, it is. As shown on Schedule RLM-18, this adjustment decreases the Company's cost of common equity and therefore its weighted cost of capital by 122 basis points from 9.89 to 8.67 percent to reflect current market conditions. This adjustment is fully explained in the testimony of RUCO witness Mr. Rigsby.
- 10 Q. Does this conclude your direct testimony?
- 11 A. Yes, it does.

APPENDIX 1

Qualifications of Rodney Lane Moore

EDUCATION:

Athabasca University

Bachelor's Degree in Business Administration - 1993

EXPERIENCE:

Public Utilities Analyst V

Residential Utility Consumer Office

Phoenix, Arizona 85007 May 2001 - Present

My duties include review and analysis of financial records and other documents of regulated utilities for accuracy, completeness, and reasonableness. I am also responsible for the preparation of work papers and Schedules resulting in testimony and/or reports regarding utility applications for increase in rates, financings, and other matters. Extensive use of Microsoft Excel and Word, spreadsheet modeling and financial statement analysis.

Auditor Arizona Corporation Commission Phoenix, Arizona 85007 October 1999 - May 2001

My duties include review and analysis of financial records and other documents of regulated utilities for accuracy, completeness, and reasonableness. I am also responsible for the preparation of work papers and Schedules resulting in testimony and/or reports regarding utility applications for increase in rates, financings, and other matters. Extensive use of Microsoft Excel and Word, spreadsheet modeling and financial statement analysis.

Docket No.

RESUME OF RATE CASE AND REGULATORY PARTICIPATION

Hillity Company

Other Company	Docket No.
Rio Verde Utilities, Inc	WS-02156A-00-0321
Black Mountain Gas Company	G-03703A-01-0283
Green Valley Water Company	W-02025A-01-0559
New River Utility Company	W-01737A-01-0662

Utility Company

Docket No.

Dragoon Water Company W-019	917A-01-0851
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Arizona-American Water Company WS-01303A-06-0403

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TESTIMON	NY, RLM	OPERATING INCOME ADJUSTMENT NO. 5 - RATE CASE EXPENSE
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TESTIMON	NY, MDC	OPERATING INCOME ADJUSTMENT NO. 7 - FLEET FUEL EXPENSE
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UNS Electric, Inc. Docket No. E-04204A-06-0783 Test Year Ended June 30, 2006

REVENUE REQUIREMENT

NO.	DESCRIPTION		(A) COMPANY ORIGINAL COST		(B) COMPANY RCND		(C) COMPANY FAIR VALUE		(D) RUCO ORIGINAL COST		(E) RUCO RCND		(F) RUCO FAIR VALUE
~	Adjusted Rate Base	€9	140,991,324	↔	214,613,357	↔	177,802,340	↔	128,777,882	↔	194,458,406	↔	161,618,144
7	Adjusted Operating Income (Loss)	↔	8,742,011	↔	8,742,011	↔	8,742,011	↔	10,404,382	⇔	10,404,382	↔	10,404,382
ო	Current Rate Of Return (Line 2 / Line 1)		6.20%		4.07%		4.92%		8.08%		5.35%		6.44%
4	Required Operating Income (Line 5 X Line 1)	↔	13,946,320	↔	13,946,320	↔	13,946,320	↔	11,169,957	↔	11,169,957	↔	11,169,957
Ŋ	Required Rate Of Return		%68.6		6.50%		7.84%		8.67%		5.74%		6.91%
9	Operating Income Deficiency (Line 4 - Line 2)	↔	5,204,309	↔	5,204,309	\$	5,204,309	\$	765,575			↔	765,575
7	Gross Revenue Conversion Factor (Schedule RLM-1, Page 3)	_	1.6346		1.6346		1.6346		1.6370				1.6370
ω	Increase In Gross Revenue Requirement (Line 7 X Line $6)$	↔	8,507,097	⇔ '	8,507,097	↔	8,507,097	S	1,253,233			↔	1,253,233
თ	Adjusted Test Year Revenue					↔	158,486,890	↔	158,535,538			↔	158,535,538
10	Proposed Annual Revenue Requirement (Line 8 + Line 9)					↔	166,993,987	€9	159,788,771			↔	159,788,771
7	Required Percentage Increase In Revenue (Line 8 / Line 9)						5.37%		%62.0				%62'0
12	Rate Of Return On Common Equity						11.39%		9.30%				9.30%

References:

Columns (A) Thru (C): Company Schedule A-1, C-1 And D-1 Column (D): Schedules RLM-1, Page 2, RLM-2, RLM-7 And RLM-18 Column (E): Schedule RLM-2 Column (F): Average Of Column (D) + Column (E)

GROSS REVENUE CONVERSION FACTOR

LINE			
NO.	DESCRIPTION	REFERENCE	(A)
	CALCULATION OF CROSS REVENUE CONVERSION FACTOR		
	CALCULATION OF GROSS REVENUE CONVERSION FACTOR:		4.0000
1	Revenue		1.0000
2	Less: Uncollectibles	Company Schedule C-3, Line 2	0.0051
3	Subtotal	Line 1 - Line 2	0.9949
4	Less: Combined Federal And State Tax Rate	Line 14	0.3840
5	Subtotal	Line 3 - Line 4	0.6109
6	Revenue Conversion Factor	Line 1 / Line 5	1.6370
	CALCULATION OF EFFECTIVE TAX RATE:		
7	Arizona Taxable Income		1.0000
8	Arizona State Income Tax Rate		0.0697
9	Federal Taxable Income	Line 7 - Line 8	0.9303
10	Applicable Federal Income Tax Rate		0.3400
11	Effective Federal Income Tax Rate	Line 9 X Line 10	0.3163
12	Subtotal	Line 8 + Line 11	0.3860
13	Revenue Less Uncollectibles	Line 3	0.9949
14	Combined Federal And State Income Tax Rate	Line 12 X Line 13	0.3840

UNS Electric, Inc. Docket No. E-04204A-06-0783 Test Year Ended June 30, 2006

FAIR VALUE RATE BASE - OCRB / RCND (50/50 SPLIT)

(B)	RUCO FVRB	487,602,142 (211,555,683) 276,046,459	(121,667,378) 14,674,018 (106,993,361)	169,053,099	(9,125,793) (3,778,419) 486,331	4,982,926	•	,	161,618,144
		क क	& ₩	↔	€ €	↔ ↔	↔	↔	€9
(F)	RUCO	595,452,086 (261,291,561) 334,160,525	(150,061,415) 18,123,969 (131,937,446)	202,223,079	(9,559,141) (3,778,419) 589,961	4,982,926	,	•	194,458,406
		४ ४	⇔ ↔	8	↔ 6	es es	↔	↔	€>
(E)	RUCO OCRB	379,752,198 (161,819,805) 217,932,393	(93,273,341) 11,224,066 (82,049,275)	135,883,118	(8,692,444) (3,778,419) 382,701	4,982,926	,	,	128,777,882
		\$ \$	so so	⇔	6	φ φ	↔	↔	↔
(Q)	OCRB/RCND % DIFF.	156.80% 161.47%	160.88% 161.47%		109.97% 100.00% 154.16%	100.00%			
(C)	COMPANY FVRB	\$ 501,419,857 (208,555,161) \$ 292,864,696	\$ (121,667,378) 14,674,018 \$ (106,993,361)	\$ 185,871,336	\$ (9,125,793) (3,778,419) 1,467,546	1	- \$	' ₩	\$ 177,802,341
		-! 1	1.1	 					1 II 1 II
(B)	COMPANY RCND	612,326,062 (257,585,628) 354,740,434	(150,061,415) 18,123,969 (131,937,446)	222,802,988	(9,559,141) (3,778,419) 1,780,258	3,367,671	•	•	214,613,357
		& ₩	φ φ	S	€ €	↔ ↔	↔	↔	8
(¥)	COMPANY	390,513,651 (159,524,693) 230,988,958	(93,273,341) 11,224,066 (82,049,275)	148,939,683	(8,692,444) (3,778,419) 1,154,833	3,367,671		•	140,991,324
	0	\$ \$	& &	65	€> €	↔ ↔	69	↔	€\$
	DESCRIPTION	Gross Utility Plant In Service Accumulated Depreciation Net Utility Plant In Service	Citizens Acquisition Discount Accumulated Amortization Net Citizens Acq. Disc.	Total Net Utility Plant	Deductions: Cust. Advances For Const. Customer Deposits Acc. Deferred Income Taxes	Allowance - Working Capital	Regulatory Assets	Regulatory Liability	TOTAL TEST YEAR RATE BASE
	NO NO.					1 2	5	4	5

References:

Columns (A) (B) (C): Company Schedule B-1 Column (D): Column (B) / Column (A) Column (E): Schedule RLM-3, Column (C) Column (F): Column (D) X Column (E) Column (G): Average Of Column (E) + Column (F)

ORIGINAL COST RATE BASE STATEMENT

LINE NO.	DESCRIPTION	 (A) COMPANY FILED AS OCRB	A	(B) RUCO DJUSTMENTS	(C) RUCO ADJUSTED AS OCRB
1	Gross Utility Plant In Service	\$ 390,513,651	\$	(10,761,453)	\$ 379,752,198
2	Accumulated Depreciation	(159,524,693)		(2,295,112)	(161,819,805)
3	Net Utility Plant In Service	\$ 230,988,958	\$	(13,056,565)	\$ 217,932,393
4	Citizens Acquisition Discount	\$ (93,273,341)	\$	-	\$ (93,273,341)
5	Accumulated Amortization	11,224,066		-	11,224,066
6	Net Citizens Acq. Disc.	\$ (82,049,275)	\$	-	\$ (82,049,275)
7	Total Net Utility Plant	\$ 148,939,683	\$	(13,056,565)	\$ 135,883,118
	Deductions:				
8	Cust. Advances For Const.	\$ (8,692,444)	\$	-	\$ (8,692,444)
9	Customer Deposits	(3,778,419)		-	(3,778,419)
10	Acc. Deferred Income Taxes	1,154,833		(772,132)	382,701
11	Total Deductions	\$ (11,316,030)	\$	(772,132)	\$ (12,088,162)
12	Allowance - Working Capital	\$ 3,367,671	\$	1,615,255	\$ 4,982,926
13	Regulatory Assets	\$ -	\$	-	\$ -
14	Regulatory Liability	\$ -	\$	-	\$ -
15	TOTAL OCRB	\$ 140,991,324	\$	(12,213,442)	\$ 128,777,882

References:

Column (A): - Company Schedule B-2

Column (B): - RUCO Adjustments As Per RLM-4, Columns (B) Thru (G) Column (C): - Sum Of Columns (A) And (B)

Test Year Ended June 30, 2006 UNS Electric, Inc. Docket No. E-04204A-06-0783

SUMMARY OF ORIGINAL COST RATE BASE

(H) RUCO ADJUSTED AS OCRB	\$ 379,752,198 (161,819,805) \$ 217,932,393	\$ (93,273,341) 11,224,066 \$ (82,049,275)	\$ 135,883,118	\$ (8,692,444) (3,778,419) 382,701 \$ (12,088,162)	\$ 4,982,926	. ↔	· \$	\$ 128,777,882
(G) RUCO ADJUSTMENT NO. 6	· ' '	- 1 1 8 8	,	· · · · · · · · · · · · · · · · · · ·	\$ 1,615,255	, 4	'	1,615,255
(F) RUCO ADJUSTMENT NO. 5			-	- 116,258 116,258	1	1	,	116,258
AĎ	φ φ	6 6	€>	⇔ ↔	↔	⇔	↔	G
(E) RUCO ADJUSTMENT NO.4		.	1	-	,	1	ı	(888,390)
AĐ	⇔ ₩	6 6	↔	6 6	↔	⇔	↔	€9
(D) RUCO ADJUSTMENT NO.3	\$ (10,761,453) - \$ (10,761,453)	· · ·	\$ (10,761,453)		, 49	' \$	· &	\$ (10,761,453)
(C) RUCO ADJUSTMENT NO. 2	\$ (2,295,112) \$ (2,295,112)	 Ф Ф	\$ (2,295,112)		ι 6	· Θ	· •	\$ (2,295,112)
(B) INTENTIONALLY LEFT BLANK		s s	· У		, &	' ₩	· •	. " -
(A) COMPANY FILED AS OCRB	\$ 390,513,651 (159,524,693) \$ 230,988,958	\$ (93,273,341) 11,224,066 \$ (82,049,275)	\$ 148,939,683	\$ (8,692,444) (3,778,419) 1,154,833 \$ (11,316,030)	\$ 3,367,671	, &	· \$	\$ 140,991,324
DESCRIPTION	Gross Utility Plant In Service Accumulated Depreciation Net Utility Plant In Service	Citizens Acquisition Discount Accumulated Amortization Net Citizens Acq. Disc.	Total Net Utility Plant	Deductions: Cust. Advances For Const. Customer Deposits Acc. Deferred Income Taxes Total Deductions	Allowance - Working Capital	Regulatory Assets	Regulatory Liability	TOTAL OCRB
LINE NO.	− 0 0	4 ν ν	7	8067	12	13	4	15

References:

Column (A): - Company Schedule B-2

Column (B): - Intentionally Left Blank
Column (C): - Adjustment No. 2 RUCO Adjustment To Test-Year Accumulated Depreciation (See RLM-5, Page 6, Line 46)
Column (C): - Adjustment No. 3 RUCO Adjustment To Remove CWIP From Test-Year Rate Base (See Testimony, MDC)
Column (E): - Adjustment No. 4 RUCO Adjustment To Remove ADIT Related To CIAC From Test-Year Rate Base (See Testimony, MDC)
Column (F): - Adjustment No. 5 RUCO Adjustment To Adjusted ADIT Related To A & G Capitalization From Test-Year Rate Base (See Testimony, MDC)
Column (G): - Adjustment No. 6 Allowance For Working Capital (See MDC-2)
Column (G): - Adjustment No. 6 Allowance For Working Capital (See MDC-2)

UNS Electric, Inc. Docket No. E-04204A-06-0783 Test Year Ended June 30, 2006

TEST YEAR PLANT SCHEDULES YEAR ENDED DECEMBER 31, 2002 (E) (F) (G) (H)		NET PLANT FORM ACCUMULATED NE	KELIKWIS VALUE	4,00% \$. \$. 11,908 \$. \$. 11,908	4,219,098 - (267,350) 3,5	\$ (267,350) \$	\$. \$. \$ 789,651 \$. \$	- 619,244 (29,957) (341,982)	631,364 (30,543) (75,204)	(420,103)	2,309,132 (111,707) (208,430)	- 1,685,197 (81,523) (339,420)	2.04 % \$ 15.712.64.6 \$ 1697.301 \$ 13.037.315 \$ 17.175.721		055% \$ - \$ 1249,979	1,275,015 (16750) (104750) (104750)	16 0.75 0.86 (7.75, 2.34) (1.7.15, 2.34)	290 612 (14 059) (86 121)	- 9.740.328 (471.200) (4.512.361)	- 9,355,192 (452,569) (3,424,562)	183,860 (8,894) (62,159)	\$ (1,738,715) \$ (13,222,838) \$	6 6	9 - 9 - 9 - 9 - 9 - 9	(164,394)	- (1,042,049) (1,042,049) (10,442,489) (10,4	(1,0,0,0) (1,0,0,0) (1,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0) (1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0	10,705,117 (2,725,107) (1,725,107)	16,824,452 (813,904)	- 35,642,570 (1,724,254) (16,240,337)	- 10,208,172 (493,833) (3,062,392)	(365,995) (2,086,182)	4.04% \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$		· · · · ·	- 1,832,359	- 3,463,513 (167,552) (831,659)	- 8,416,254 (407,147) (5,994,712)	- 107,310 (5,191) (46,575)	. 1,606,644 (77,723) (259,335) 1,	- 935,958 (45,278) (148,205)	- 644,863 (31,196) (382,604)	(46,434) (\$ (77,991) \$ 18,153,669 \$ (875,421) \$ (8,571,491) \$ 9	(121:10:0)		- 1
	DEP	ACCT	NO. NO. ACCOUNT NAME AS FILING KA	Franchises & Consents 0.00%	303 Miscelaneous Intancible 0.00%		340 Land & Rights 0.00%	341 Structures & Improvements 1.38%	342 Fuel Holders, Producers & Acc. 2.42%	343 Prime Movers 2.34%	344 Generators 0.67%	t 2.20%	346 MISC. Power Plants Equipment Take Order Production	Tra	250 Land B Dights	200 Carrick many 8 International 2 77%	502 Courcians a migrovements 5.7.7.9 353 Station Forithment 7.95%	354 Towers & Fixtures	355 Poles & Fixture 5.77%	356 Overhead Conductors & Devices	Roads & Trails		Distribution:	360 Land & Rights 0.00%	361 Structures & improvements 3.20%	362 Station Edulpment 4,0279	204 Fulley, I Uwels & Fixles 204 Fulley, I Uwels & Fixles 205 A 350,	Sec. Undertround Conduit	367 UG Conductors & Devices 5.36%	368 Line Transformers 4.93%	369 Services 4.23%	370 Meters 325%	Street Lights & Signal Systems	Ger	389 Land & Rights 0.00%	390 Structures & Improvements 2.89%	391 Office Furniture & Equipment 3.72%	392 Transportation Equipment 25,00%	393 Stores Equipment 2.62%	394 Tools, Shop And Garage Equip. 3.02%	395 Laboratory Equipment 2.41%	396 Power Operated Equipment 3.33%	397 Communication Equipment 4.13%	Miscellaneous Equipment . 5.45% Total General Plant		43 Rounding	

	Ĥ)	NET PLANT VALUE	11 908	5,0	\$ 5,108,879		\$ 765,874	268,717	540,881	6,452,687	2,085,231	1,308,702	440,387		\$ 1,277,990	57,930	10,544,258	422,755	5,548,745	6,637,637		\$ 24,607,320		3,166,611	2,791,624	16,969,864	23,303,419	7 986 893	9,742,973	17,309,689	7,105,462	5,454,581	\$ 134,405,679	ı	\$ 57,580	1,123,519	1,3/9,512	73,202	2,016,138	639,486	556,701	811,174	\$ 6,186,199		\$ 182,170,757	
	(0)	ACCUMULATED DEPRECIATION	·	(267,350)	•		•	(350,528)	(90,483)	(2,231,392)	(223,901)	(3/6,494)	(3326 190)			(133,738)	(5,480,838)	(020'66)	(5,111,232)	(3,696,513)	(65,855)	\$ (14,587,246)		, ,	(606,623)	(11,611,937)	(49,001,942)	(3.072.319)	(7,622,993)	(17,985,625)	(3,506,047)	(2,337,169)	(96,662,116)	7	•	(689,827)	(930,705)	(49,669)	(323,224)	(168,622)	(411,557)	(235,282)	(10,820,117)		(125,663,019)	
	(F)	ACCURAL DEPRECIATION	65					(3,325)	(5,944)	(79,056)	(6,019)	(14,423)	(412,364)			(2,811)	(182,045)	(5,826)	(239,292)	(108,953)	(1,438)	\$ (540,365)			(42,306)	(335,960)	(1727,400)	(184 146)	(362,126)	(676,954)	(174,628)	(98,518)	(54,355)			(20,388)	(33,434)	(1.252)	(27,485)	(7,577)	(12,544)	(16,814)	(844,129)		\$ (5,502,615)	
	(E)	TOTAL PLANT	11 908	5,364,321	\$ 5,376,229			619,244	631,364	8,684,079	2,309,132	1,685,197	495,979	200,000,000	\$ 1,277,990	191,668	16,025,096	521,825	10,659,976	10,334,150	183,860	\$ 39,194,566			3,398,247	26,361,601	42,881,347	11.059.212	17,365,966	35,295,314	10,611,508	7,791,750	3,070,678			1,813,346	7,5,010,217	122.871	2,339,362	808,108	968,258	1,046,456	\$ 17,006,316	i	\$ 307,833,774	
33	_	NT MENTS	,	,	 - 		,	,		,	ı	,			ı	,	,	,	,					,	•	•	, ,	,	,	,			-							,						
ER 31, 20	<u>0</u>	PLANT RETIREMENTS	41	•	65		so.						6.5		s							4	•	A									65		69								69		49	
· CONT'D	(O)	NET PLANT ADDITIONS	,	,	,		,	,		ı		1	, ,		,	•		,	,					,	,	•		•		•	1	ı	. .							•		•	. .			
HEDULES 11 ENDEI			₩.	•	 		69				•		v,		49							8	(A									69		↔								\$		w	
TEST YEAR PLANT SCHEDULES - CONTD PORTION OF YEAR FROM AUGUST 11 ENDED DECEMBER 31, 2003	(B)	PLANT ADJUSTMENTS	69	•				•	•	•					,	•	•	•	•	•	•				•	•		•		•	•	•			·	•	• •	•	•	•	1	•				
TEST YEA : YEAR FR		SNC			•• -		,	1			,	1	• • • • • • • • • •		÷	,	,	,	,	,	,	", 	•	,			, ,			ı			ا		,				,	1			 -			
PORTION OF	€	PLANT	€	•	69		69						G.		69							44	•	A									S		₩								\$		69	
		ACCT NO. ACCOUNT NAME	Intangible: Concente	303 Miscellaneous Intangible	Total Intangible Plant	Ó			342 Fuel Holders, Producers & Acc.				346 Misc. Power Plant Equipment Total Other Production	Transmission				354 Towers & Fixtures	355 Poles & Fixtures	356 Overhead Conductors & Devices	œ	Total Transmission Plant	ā	360 Land & Rights		362 Station Equipment					369 Services		3/3 Street Lights & Signal Systems Total Distribution Plant	General:			391 Office Furniture & Equipment 302 Transportation Farinment		394 Tools, Shop And Garage Equip.				590 iniscelarieous Equipment Total General Plant	coipering	TOTAL PLANT	
		LINE AC		3 6	6			9					5 =	_						17 3		<u>6</u>																	37 3				42		43	
		ΞŻ	l								- '	•			_	-		,	-	-	,-	-	•	-41	.40	. ¥ C	• 6		. เง	.4	.4	. • •	, ez		,	, (, (*	, 01	. (9	,,,		, ,	. 4		4	

References:
Columns (A) (B) (C) (D) (E): Company Response To RUCO Data Requests
Column (F): ((C): (C) + Ci. (D)) X RLM-5, Pg 1, Ci. (A) X 1/2 yr. conv.] + [RLM-5, Pg 2, Ci. (F) + Ci. (D)) X RLM-5, Pg 1, Ci. (A)]
Column (G): Schedule RILM-5, Page 2, Column (H) + Column (D) + Column (F)
Column (H): Column (E) + Column (G)

TEST YEAR PLANT SCHEDULES - CONT'D YEAR ENDED DECEMBER 31, 2004

			i	€	(a)		0	!	٥	·	(E)		(F)	9	ļ	Ĥ	!
N 6.	ACCT NO.	ACCOUNT NAME	ADD!	PLANT ADDITIONS	PLANT ADJM'TS	NT 1'TS	NET PLANT ADDITIONS	LV SV	PLANT RETIRM'TS	 	TOTAL PLANT VALUE	DEPR	ACCURAL DEPRECIATION	ACCUMULATED DEPRECIATION	ATION	NET PLANT VALUE	ارر ج ا
,		Intangible:	6		·		¥	¥	4	¥	000	v		e		•	900
- c	202	Minologo of Consents	,	5 505 174	•		ď		a	• •	10 869 495	•	•			10.6	1,300 2,145
4 W	3	Miscellaredus intaligiore Total Intangible Plant	60	5,505,174	S		\$ 5,50	505,174		8	10,881,403	S		\$	(267,350)	10,61	10,614,053
,		Other Production								 					1		
4	340	Land & Rights	49		⇔	1	69	1	44	€ Э	765,874	s		69		\$ 76	765,874
S)	341	Structures & Improvements						,			619,244		(8,546)	9	(359,073)	26	260,171
မ	342	Fuel Holders, Producers & Acc.				,				1	631,364		(15,279)	= ;	(105,762)	52	525,602
7	343	Prime Movers				,		,		,	8,684,079		(203,207)	(2,4	(2,434,600)	6,24	6,249,480
∞ ∘	344	Generators				ı					2,309,132		(15,471)	23	(239,372)	2,06	2,069,759
ຫ :	345	Accessory Electric Equipment				ı					1,685,197		(37,074)	4)	(413,569)	1,27	1,271,628
2 5	346	Misc. Power Plant Equipment			Đ.		٥			. .	493,979		(9,237)	90	(62,629)	+	431,350
=		Transmission :	÷		•	İ	,	<u>'</u>		• 	20,00	,	(200,013)				50.5
12	350	Land & Rights	↔		€9		€	,	ζΔ.	₩,	1,277,990	69		€9	,	1,27	1,277,990
i to	357	Structures & Improvements			,	1		,			191,668		(7.226)		(140.964)	, in	50.704
†	353	Station Equipment	•	1.889.666	•	(183,168)	1,70	1,706,498			17,731,594		(492,848)	(5,9	(5,973,686)	11.75	11,757,909
5	354	Towers & Fixtures		1		•					521,825		(14,976)	5	(114,047)	40	407,778
16	355	Poles & Fixtures		,						,	10,659,976		(615,081)	(5,7	5,726,312)	4,93	4,933,664
17	356	Overhead Conductors & Devices						,		1	10,334,150		(280,055)	6(8)	3,976,569)	6,35	6,357,581
18	359	Roads & Trails		,							183,860		(3,696)		_		114,310
19		Total Transmission Plant	¢5	1,889,666	\$	(183,168)	\$ 1,70	706,498		امر ا	40	S	(1,413,882)	\$ (16,0	(16,001,128)	\$ 24,899,936	9,936
		Distribution:															
29	360	Land & Rights	↔		cs.		€9	,	4	•	1,166,611	G	,	↔		\$ 1,16	1,166,611
51	361	Structures & Improvements		53,763	`		ro 1	53,763			3,452,010		(109,604)	()	(716,227)	2,73	2,735,783
22	362	Station Equipment		459,333	_	(179,336)	27	279,997			28,861,798		(1,384,391)	(12,9	(12,996,327)	15,865,471	5,471
33	364	Poles, Towers & Fixtures		. !		(69,495)	9)	(69,495)			69,775,866		(2,952,989)	(32,8	(32,834,931)	36,94	36,940,935
7 7	365	Overhead Conductors & Devices		9,138,146		•	9,13	9,138,146			52,019,493		(2,068,838)	(21,1	(21,156,576)	30,862,917	2,917
6 8	300	Underground Conduit		93,634			,	400,5			11,093,000		(4/4,039)	0,0	(3,546,578)	40,7	7,346,688
9 5	367	UG Conductors & Devices				424 000	22	750 040			17,360,960		(930,816)	0,0	(8,333,808)	20,0	8,812,158
7 00	380	Conjoe	•	230,011		666.	98.0	2361696			12 973 204		(1,736,930)	(19,1	(4,004,963)	ο α Ο α	0,510,700
2 6	370	Meters	•	200,100,1			, ,	58.799			7 850 040		(254,170)	2,4,0	7,004,003)	20,4	5,353,341
3 %	373	Street Linkts & Signal Systems		15.271		1	•	5 271			3.085.949		(140.063)	2,5	1,080,787)	2,0	5,70 16,70
ર કે સ્	5	Total Distribution Plant	\$	12,456,373	S	183,168	\$ 12,63	12,639,541	4	 ∽ 	243,707,336	\$	(10,572,746)	\$ (107.2	107,234,862)	136,472,474	2,474
		General:								 					1		
32	389	Land & Rights	s	,	↔		€9	,	.	↔	57,580	↔	•	(s)	,	is es	57,580
33	390	Structures & Improvements		110,131		•	Ŧ	110,131			1,923,477		(23,997)	()	(743,824)	1,17	1,179,653
34	391	Office Furniture & Equipment		865,711		,	88	865,711			3,175,928		(102,042)	0,5)	(1,032,748)	2,14	2,143,180
35	392	Transportation Equipment		140,998		1	4	140,998			7,566,473		(1,873,994)	8'6)	9,800,740)	(2,23	(2,234,267)
36	393	Stores Equipment		i				,			122,871		(3,219)	_	(52,889)	©	69,982
37	394	Tools, Shop And Garage Equip.		233,812		,	23	233,812		1	2,573,174		(74,179)	9	397,404)	2,17	2,175,770
38	395	Laboratory Equipment		•				oj,			808,108		(19,475)	Ξ	188,097)	62	620,011
සු :	396	Power Operated Equipment		, ;				. }			968,258		(32,243)	4	(443,800)	52	524,458
Q :	397	Communication Equipment		46,632			4	46,632			1,093,088		(44,182)	(2)	(279,463)	8	813,625
14 4	398	Miscellaneous Equipment		. 001	*	,		1		 - 	114,643		(6,248)		(90,732)		23,911
74		I otal General Plant	A	,397,284	A		3,1	487,786		/* 	18,403,600	<i>^</i>	(2,209,579)	\$ (13,0	٠.	\$ 5,37	5,373,904
			ľ	-	- T			! !		 		- 1					ļ
43		TOTAL PLANT	7	21,248,497	\$	1	\$ 21,24	21,248,497	ام	ا ا	329,082,272	\$	(14,485,022)	\$ (140,1	(140,148,041)	\$ 188,934,231	4,231

References:
Columns (A) (B) (C) (D) (E): Company Response To RUCO Data Request 1.08
Column (F): ((Cl. (C) + Cl. (D)) X RLM-5, Pg 1, Cl. (A) X 1/2 yr. conv.] + [RLM-5, Pg 3, Cl. (E) + Cl. (D)) X RLM-5, Pg 1, Cl. (A)}
Column (G): Schedule RLM-5, Page 3, Column (S) + Column (D) + Column (F)
Column (H): Column (E) + Column (G)

UNS Electric, Inc. Docket No. E-04204A-06-0783 Test Year Ended June 30, 2006

TEST YEAR PLANT SCHEDULES - CONT'D YEAR ENDED DECEMBER 31, 2005

LINE	ACCT		щ.	(A) PLANT	(B) PLANT	,	(C) NET PLANT	_ 6	(D) PLANT	101	(E) TOTAL PLANT	(F) ACCURAL) RAL	(G) ACCUMULATED		(H) NET PLANT	
2	Ŏ.	ACCOUNT NAME	ΑĎ	ADDITIONS	ADJM'TS	,,	ADDITIONS	2	RETIRM'TS		VALUE	DEPRECIATION	ATION	DEPRECIATION	z	VALUE	
- 0	302	Franchises & Consents	₩		\$		\$	€9	•	69	11,908	69		\$	9	11,908	
7 69	505	Miscellaneous intangible Total Intangible Plant	65	1,417,769	(1,679,528)	(528)	(261,739)	69	. .	S	10,619,644	69		(267,350)	\$ (0)	10,352,294	
	;	Other Production	,			 -				(, 10 101				 		
4 4	340	Land & Rights	.	•	ъ		· ·	*		9	65,874	i.e.	(9 5.46)	\$	es G	765,874	
റേയ	45 243	Official Holders Producers & Acc		, ,					• 1		631.364		(0,040)	(121,041)	(2)	510,928	
) /	343	Prime Movers		•			,		,		8,684,079)	(203,207)	(2.637.807	. (2	6,046,272	
- ∞	344	Generators		1		,	•		•		2,309,132	•	(15,471)	(254,843)	<u> </u>	2,054,288	
6	345	Accessory Electric Equipment					•		•		1,685,197		(37,074)	(450,643)	(3)	1,234,553	
9 ;	346	Misc. Power Plant Equipment	v			. .				v	493,979		(9,237)	(71,867)	()(2)	422,112	
=		Transmission:	•		,			,		,	200,000	•	(10,002	1		250,007,11	
12	350	Land & Rights	69		₩	,	·	G	•	69	1,277,990	s	•	· •	69	1,277,990	
13	352	Structures & Improvements					•		•		191,668		(7,226)	(148,190)	90	43,478	
14	323	Station Equipment		(73,949)			(73,949)	_	•		17,657,645	_	(516,683)	(6,490,369	(65	11,167,277	
হ ব	354	Towers & Fixtures				1	- 4 605 400		,		521,825	,	(14,976)	(129,023	ල ද	392,802	
5 1	325	Poles & Hxtures		1,625,193		1	1,625,193		ı		12,285,169	_ `	(796,1967)	(6,388,280)	Q £	5,896,890	
/ 07	350	Overnead Conductors & Devices		/06,118			100,118				183.860	_	(3,406)	(4,268,975) (73,276)	(g)	110,614	
<u> </u>	200	Total Transmission Plant	69	2,462,751	\$.	\$ 2,462,751	S		49	43,363,815	(1)	, -l-	\$ (17.498,082)	32)	25,865,733	
		Distribution:											:		:		
8	360	Land & Rights	69	29,790	G		\$ 29,790	(A)	•	ь	1,196,401	69		· •	69	1,196,401	
21	361	Structures & Improvements		(53,763)		,	(53,763	_	į		3,398,247	_	(109,604)	(825,831)	31)	2,572,415	
22	362	Station Equipment		(459,332)			(459,332)	_	, ;		28,402,466	E)	(1,380,069)	(14,376,396	96)	14,026,070	
88	364	Poles, Towers & Fixtures		5,895,620			5,895,620		(74,604)		75,596,882	დ) დ	(3,074,634)	(35,834,960	()	39,761,922	
2 7 25 4	366	Overmead Conductors & Devices Underground Conduit		1.034.159		. ,	1.034.159	_	(358)		12 126 867	,,	(496 907)	(4,042,920)	(20)	8.083.940	
3 92	367	UG Conductors & Devices		5,683,664		,	5,683,664		(73,238)		22.976.392	- E	(1.081.175)	(9.561.746)	16)	13.414.646	
27	368	Line Transformers		10,062,532		,	10,062,532		(467,431)		45,658,425	(2)	(2,014,441)	(21,291,626)	(9 <u>2</u>	24,366,799	
28	369	Services		(2,360,169)			(2,360,169)	_	,		10,613,035	_	498,849)	(4,503,712)	12)	6,109,323	
29	370	Meters		1,518,174			1,518,174		,		9,368,223	_	279,797)	(2,871,145)	15)	6,497,078	
330	3/3	Street Lights & Signal Systems		18 436 580	ų.		683,780 4 436 580	,	(726 479)	0	3,769,729) 14	(155,967)	(1,245,754	4 (x)	2,523,975	
5		General:	,	000,000	•		20,100,100	,	(120,110)		0.00	,	7,0,017	3,101,111	• 3	21	
32	389	Land & Rights	₩	,	s,	,	· \$	69	,	€	57,580	69	•	•	69	57,580	
33	390	Structures & Improvements		522,261		,	522,261		,		2,445,738		(63,135)	(806,959	29)	1,638,779	
34	391	Office Furniture & Equipment		(9,802)			(9,802)	_	, ;		3,166,126	_ :	(117,962)	(1,150,710	<u>(</u>	2,015,416	
32	392	Transportation Equipment		1,313,645			1,313,645		(1,231,497)		7,648,621	Ξ,	(1,901,887)	(10,471,130	() () ()	(2,822,509)	
37	300	Tools Show And Garage Equip		(181 419)			(181 419)				2 301 755		(3,219)	(00,100)	9 8	1 010 281	
- 80 2 K	395	Laboratory Equipment		(SI + 101)		. ,	2 -	_			808.108		(19.475)	(47,574	1 6	600 535	
38	396	Power Operated Equipment		•			1		,		968,258		(32,243)	(476,043)	(3)	492,215	
40	397	Communication Equipment		1,298,628			1,298,628				2,391,716		(71,961)	(351,425)	25)	2,040,291	
14	398	Miscellaneous Equipment						ľ			114,643		_1		1	17,663	
42		Total General Plant	S	2,943,313	€		\$ 2,943,313	ام	(1,231,497)	€9	20,115,416	\$ (2,	2,291,101)	\$ (14,089,301)	94)	6,026,116	
43		TOTAL PLANT	S	25,260,413	\$ (1,679,528)	: :	\$ 23,580,885	60	(1,957,976)	6	350,705,181	\$ (15,	(15,355,513)	\$ (153,545,578)	\$ (82	197,159,604	

RATE BASE ADJUSTMENT NO. 2 - REMOVE TEST-YEAR ACCUMULATED DEPRECIATION TEST YEAR PLANT SCHEDULES - CONT'D YEAR ENDED JUNE 30, 2006

			()	(B)	(0)	(<u>D</u>)	(E)	(F)	<u>(Ö</u>	(H)
N ON	ACCT NO.	ACCOUNT NAME	PLANT ADDITIONS	PLANT ADJM'TS	NET PLANT ADDITIONS	PLANT RETIRM'TS	TOTAL PLANT VALUE	ACCURAL DEPRECIATION	ACCUMULATED DEPRECIATION	NET PLANT VALUE
-	ć	Intangible:		6	£	4	6	6	6	600
- ~	303			9						
1 m	}	Total Intangible Plant	-	\$	\$ (85,082)	5	\$ 10,534,562	\$	\$ (267,350)	\$ 10,267,212
•	;	Other Production				4				
4 4	340	Land & Rights	•	, i	500 0K0	· ·	1111 406	- (8 C) S)	(372,643)	\$ /65,8/4 767,962
റശ	342	Sulderlates & Improvements Fire Holders Producers & Acc			532,473		1 163 837	(6,023)	(131.813)	1 032 024
۸ د	343	Prime Movers	•	•	6,729,891	•	15,413,970	(139,815)	(2,777,622)	12,636,349
œ	344	Generators	1	•	2,541,445		4,850,577	(11,894)	(266,737)	4,583,839
ග ්	345	Accessory Electric Equipment	•	•	1,421,243	,	3,106,440	(26,137)	(476,780)	2,629,659
우;	346	Misc. Power Plant Equipment			416,606		910,585	(6,512)		832,206
Ξ		Transmission		*		9		\$ (501,105)	4 (4,104,9/5)	\$ 23,247,804
¢ţ	250	- Individual - Ind	1	e	¥	¥	4 277 990	¥	¥	4 277 090
7 ¢	350	Strictures & Improvements		•	· •	•	•	(3 583)	(151 773)	066,112,1 30,805
2 4	353	Station Equipment		•	91.728		17.749.373	(5,353)	(6.746.715)	11 002 658
5	354	Towers & Fixtures	,	1		•	521.825	(7.427)	(136.450)	385,375
16	355	Poles & Fixtures	,	,	(14,814)		12,270,355	(351.302)	(6,739,582)	5,530,774
17	356	Overhead Conductors & Devices	1	•	(8,084)	•	11,237,573	(151,072)	(4,420,047)	6,817,526
18	359	Roads & Trails	1	•		•			(75,079)	108,782
19		Total Transmission Plant		\$	\$ 68,830	\$	\$ 43,432,645	\$ (771,563)	\$ (18,269,646)	\$ 25,163,000
		Distribution:								
20	360	Land & Rights \$	•	, 49	\$ 41,484	, (9	\$ 1,237,885	, 69	, \$	\$ 1,237,885
7.5	361	Structures & Improvements	1	•	681,251	•	4,079,498	(59,330)	(885,161)	3,194,336
25	362	Station Equipment	F	•	4,546,004	•	32,948,470	(733,203)	(15,109,599)	17,838,871
8 8	364	Poles, Towers & Fixtures	1	1	687,821	•	76,284,703	(1,592,947)	(37,427,907)	38,856,796
4 K	98	Undergrammed Operation	,	•	1,409,900	•	12,720,730	(1,038,761)	(4,292,669)	9 205 722
3 %	367	U.G.Conductors & Devices	• •		4 282 615	•	27 259 007	(567 622)	(10.229,341)	17 029 640
27	368	line Transformers	,	•	1.840.762	•	47.499.187	(4.138.731)	(22,430,357)	25,068,830
78 78	369	Services	•	•	82,528	•	10,695,563	(223,486)	(4,727,199)	5,968,365
53	370	Meters	•	•	428,519	•	9,796,742	(154,435)	(3,025,580)	6,771,162
30	373	Street Lights & Signal Systems			41,342	•	3,811,071			2,479,794
34		Total Distribution Plant		- l	\$ 14,516,488	\$	\$ 275,933,925	\$ (5,977,451)	\$ (123,764,476)	\$ 152,169,449
	;	General:			,					
35	389	Land & Rights		,	- CC		\$ 57,580	· 6	· !	\$ 57,580
2 5	9 6	Office Empires & California		•	(595,252)	,	1,832,506	(30,800)	(837,739)	1,014,747
, K	- င်	Transportation Equipment	•	•	2 601 785	•	3,220,469	(4 446 073)	(11,203,617)	2,010,012
3 %	300	Stores Foliament			201,100,2		122 871	(1,113,073)	(67,200)	65 167
37	394	Tools Shon And Garage Fouring		•	51 019	•	2 442 774	(36,707)	(508,725)	1 034 100
88	395	Laboratory Equipment	•	1	499.621	•	1.307.729	(12,531)	(220,278)	1.087.513
, o	396	Power Operated Equipment	•	•	241.068	•	1 209 326	(17,979)	(494 022)	715.304
9 4	397	Communication Equipment	,	•	(128,921)		2,262,795	(47,663)	(399,087)	1 863 708
41	398	Miscellaneous Equipment	٠	,		•				21.636
42		Total General Plant		\$	\$ 2,822,871	\$	\$ 22,938,287	\$ (1,324,058)	\$ (15,413,358)	\$ 7,524,929
Ş		: :					;			
4 4		Rounding		v	7 20 787 047	v	290 100 107	(8 074 007)	- 1	040 272 203
54		Total Plant As Per Company Books		÷	l	7	1	9	\$ (159,524,693)	
									1	
46		RUCO Adjustment To Test-Year Accumulated Depreciation (See RLM-4, Column (C))	ر(c)) الد				\$		\$ (2,295,112)	
References	S.									

References:
Columns (A) (B) (C) (D) (E): Company Response To RUCO Data Request 1.08
Column (F): [(C1 (C) + Ci. (D)) X RLM-5. Pg 1, Ci. (A) X 1/2 yr. conv.] + [RLM-5. Pg 4, Ci. (E) + Ci. (D)) X RLM-5. Pg 1, Ci. (A)]
Column (F): (Gi): Schedule RLM-5. Page 4, Column (G) + Column (D) + Column (F)
Column (H): Column (E) + Column (G)

RATE BASE ADJUSTMENT NO. 3 • REMOVE CWIP FROM TEST-YEAR RATE BASE TEST YEAR PLANT SCHEDULES • CONT'D PRO FORMA ADJUSTMENTS TO TEST YEAR ENDED JUNE 30, 2006

		T CAT	JRIMA AU	JUST MEN	PRO FORMA ADJUSTMENTS TO LEST TEAR ENDED JUNE 30, 2006	TEAKE	NDEU JOY	NE 30, ZUUC			į	į		Ś	
			≥	() QUISITION	(A) ACQUISITION ADJUSTMENT		<u>(</u>)	_	<u>Q</u>	ir.	(E) RUCO ADJUSTED	(F) RUCO ADJUSTED		(G) RUCO ADJUSTED	
LINE	ACCT		PL	PLANT	ACC. DEP	EР	PLANT HELD FOR	LD FOR			TOTAL PLANT	ACCUMULATED		NET PLANT	
Ŏ.	S.	ACCOUNT NAME	ADJUS	ADJUSTMENTS	ADJUSTMENTS	ENTS	FUTURE USE	EUSE	CWIP		VALUE	DEPRECIATION		VALUE	
•	300	Intangible: Franchises & Consents	v	•	v		v	•	¥	4	11 908	v	¥	11 908	
- ~	303	Miscellaneous Intancible	•		•		•	,		•		(267 350)		10 255 304	
1 m	3	Total Intangible Plant	49		es.	.	s	.	\$	s	10,534,562	\$ (267,350)	~ o	10,267,212	
		Other Production								 			 		
4	340	Land & Rights	69	ı	69		69	ı	69	6 Э	765,874	€9	↔	765,874	
ഗ	341	Structures & Improvements		•					•		1,141,496	(373,643)	ଳି ଚ	767,853	
1 0	24.5	Fuel Holders, Producers & Acc.							•		1,103,837	131,81	ନ ର	1,032,024	
~ 0	343	Frime Movers						,	•		15,413,970	(2,111,622)	7 F	12,636,349	
x 0 (444	Generators							•		7,0,008,4	(200,/3	~ 6	4,583,839	
n Ç	040 040	Accessory Electric Equipment		•				• •	•		0,100,440	(4/0//0	5 6	820,820,2	
= =	2	miss, rower right Equipment Total Other Production	S		49	 	49	. .	5	 	27.352.778	\$ (4 104 975)	2 (2)	23 247 804	
		Transmission								 			•		
12	350	Land & Rights	₩.	•	s	1	\$	(320,000)		₩.	957,990		69	957,990	
13	352	Structures & Improvements		,		•			•		191,668	(151,773)	3)	39,895	
14	353	Station Equipment				,					17,749,373	(6,746,715	5)	11,002,658	
5	354	Towers & Fixtures							•		521,825	(136,450)	6	385,375	
9	355	Poles & Fixtures						•	•		12,270,355	(6,739,58	5	5,530,774	
17	356	Overhead Conductors & Devices						,	•		11,237,573	(4,420,047)	7)	6,817,526	
<u>\$</u>	329	Roads & Trails		,	4			-		-	183,860		, _i	108,782	
9		Total Transmission Plant	s		₩.		·	(320,000)	4	ا∾ ا	43,112,645	\$ (18,269,646	ان ان	24,843,000	
Š	Č	Distribution:	ŧ		4		6		6	6	200	•	•	000	
5 2	360	Cand & Rights	A	,	A			(120,000)			1,117,885		A	7,117,885	
- 6	36.7	Official es a implications									4,079,496 30,048,470	145 100 500	- 6	0,184,000	
3 8	364	Station Equipment & Fixtures				. ,		. ,			76 284 703	(37,427,907)	ā 6	38 856 796	
24	365	Overhead Conductors & Devices		٠				. ,	•		49.720.736	(24,292,68	6	25.428.047	
52	366	Underground Conduit		,		,					12,601,063	(4.305,341)	÷	8.295.722	
56	367	UG Conductors & Devices							•		27,259,007	(10,229,367	.6	17,029,640	
27	368	Line Transformers							•		47,499,187	(22,430,357	(-	25,068,830	
58	369	Services		,				,	•		10,695,563	(4,727,199	6	5,968,365	
83	370	Meters		•				1	•		9,796,742	(3,025,580)	6	6,771,162	
30	373	Street Lights & Signal Systems		-					·		3,811,071	(1,331,277)		2,479,794	
3		Total Distribution Plant	s,		s	·	\$	(120,000)	\$	ا ا	275,813,925	\$ (123,764,47	\$ (9)	152,049,449	
;		General:	,		,					•		,		;	
35	988	Land & Rights	n	1	A		A		A		086,76		, ,	086,76	
3 5	390	Structures & Improvements		r					•		1,852,506	(837,739)	તે હૈ	1,014,747	
4, 6	9 6	Office runflure & Equipment						,	•		5,220,469	(11,209,017)	- 6	2,010,012	
် ဂ	302	States Fairing and									10,340,400	(11,000,203)	g ((1,240,737)	
3 6	304	Tools Shop And Sarada Equin									NTT CAA C	(50,00)	FG	1 034 100	
ි සි	395	Laboratory Equipment				,		. ,	•		1,307,729	(220,216)	6 6	1.087.513	
8	396	Power Operated Equipment		•		,					1,209,326	(494.022	20	715.304	
9	397	Communication Equipment		,		,		,	•		2,262,795	(399,087	16	1,863,708	
4	398	Miscellaneous Equipment		,		•			٠		121,811	(100,175)		21,636	
42		Total General Plant	()		•		\$		\$	•^ 	22,938,287	\$ (15,413,35	\$ ⊗	7,524,929	
43		TOTAL PLANT	S		69	-	S	(440,000)	69	ا ا	379.752.198		\$ (5)	217,932,393	
44		Total Plant As Per Company As Filed	₩	,	·s	 -		н _	\$ 10,761,154	54		l		1	
45		Difference	s,		\$				\$ (10,761,		(10,761,453)	\$ (2,295,112)	2)	217,932,393	
,										!					
94		RUCO Adjustment To Remove CWIP From Rate Base (See RLM-4, Column (D))								69	(10,761,453)				
rerences		Columns (A) (B) (C): RUCO Made No Adjustments To The Company's Filling Column (D): RTICO Adjustment To Remove CMID From Rate Rase													

Column (D): RUCO Adjustment To Remove CWIP From Rate Base Column (D): Schedule RLW-5, Page 6, Column (E) + Columns (A) (B) (C) + (D) Column (F): Schedule RLM-5, Page 6, Column (G) Column (F): Schedule RLM-5, Page 6, Column (G) Column (G): Column (E) + Column (F)

OPERATING INCOME STATEMENT

LINE NO.	DESCRIPTION	(A) COMPANY AS FILED	(B) RUCO TEST YEAR ADJ'TMENTS	(C) RUCO TEST YEAR AS ADJUSTED	(D) RUCO PROPOSED CHANGES	RE	(E) RUCO AS ECOMMENDED
1 2 3	Operating Revenues: Electric Retail Revenues Sales for Resale Other Operating Revenue	\$ 156,651,860 246,016 1,589,014	\$ - - 48,648	\$ 156,651,860 246,016 1,637,662	\$ 1,253,233 - -	\$	157,905,093 246,016 1,637,662
4	TOTAL OPERATING REVENUES	\$ 158,486,890	\$ 48,648	\$ 158,535,538	\$ 1,253,233	\$	159,788,771
5 6 7 8 9	Operating Expenses: Purchased Power Total O & M Expense Depreciation and Amortization Taxes Other than Income Taxes Income Taxes	\$ 106,224,185 26,423,248 11,812,574 3,447,533 1,837,339	\$ (152) (1,718,408) (594,056) (660,314) 1,359,207	\$ 106,224,033 24,704,841 11,218,518 2,787,219 3,196,546	\$ - - - - 487,658	\$	106,224,033 24,704,841 11,218,518 2,787,219 3,684,204
10	TOTAL OPERATING EXPENSES	\$ 149,744,879	\$ (1,613,723)	\$ 148,131,156	\$ 487,658	\$	148,618,815
11	OPERATING INCOME (LOSS)	\$ 8,742,011	\$ 1,662,371	\$ 10,404,382	\$ 765,575	\$	11,169,957

References:

Column (A): Company Schedule C-1

Column (B): Testimony, RLM And Schedule RLM-8, Pages 1 Thru 6

Column (C): Column (A) + Column (B)
Column (D): Testimony, RLM And Schedule RLM-1

Column (E): Column (C) + Column (D)

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OF OPE	
UMMARY	
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Schedule RLM-8 Pages 1 & 2 of 6

							Mins	MARY OF OPERATII TEST YEAR AS FII	SUMMARY OF OPERATING INCOME ADJUSTMENT TEST YEAR AS FILED AND ADJUSTED	L.				
			(¥)	(B) ADJ. NO. 1		(C) ADJ. NO. 2	(D) ADJ. NO. 3	(E) ADJ. NO. 4	(F) ADJ. NO. 5	(G) ADJ. NO. 6	(H) ADJ. NO. 7	() ADJ NO 8	(-) PON TOP	
LINE	FERC		COMPANY	SERVICE FEES		PENSION &	WORKER'S	INCENTIVE	RATE CASE	BAD DEBT	FLEET FUEL	POSTAGE	YEAR-END	
Ŏ.	ACCT	DESCRIPTION	AS FILED	& LATE FEES TESTIMONY-MDC		BENEFITS TESTIMONY-RLM	COMP. TESTIMONY-RUM	COMP. TESTIMONY-RLM	EXPENSE TESTIMONY-RLM	EXPENSE TESTIMONY-MDC	EXPENSE TESTIMONY-MDC	SCH. RLM-9	ACCURALS TESTIMONY-MDC	
1	440, 442, 444	Operating Revenue Ejectric Retail Revenue	\$ 156,651,860	\$	177			·	171	\$		5	40	
81	744	Sales for Resale	\$ 246,016	\$.	,		45	\$			\$	\$, .
т	454	Miscellaneous Service Revenues	\$ 1,099.279	\$ 48	48,648 \$,		4	s	•		,	•	
4 n	454 874	Rent from Electric Property Other Flechin Revenues	330,735									•		
n v o	}	Total Other Operating Revenue	\$ 1,589,014	\$ 48,	48,648 \$		40	•	\$	46	\$	4		
7 Tot	Total Operating Revenue	Revenue	\$ 158,486,890	\$	48,648				,					
-		Operating Expenses			 									
st.	926	Demand	•	₩	s	,	•	·	s	49		49	s	
. 6	999	Energy	106,021,950			•	•							
ę ;	556	System Control and Load Dispatching	200 000			1	1	1				•	•	
£ 54	ĝ	College Experiences Total Purchased Power	\$ 106,224,185	*	. .		\$			*	(251)			
		Other Power Production			 									
13	85	Operation Supervision & Engineering	\$ 2,264	4	s.		•	•		•	\$ (454)	•	•	
4 £	¥ 38	Fuel Generation Expenses	26,287			, ,					, 8			
16	35	Miscellaneous Other Power Generation	52,481					•			(E)			
17	361	Maintenance Supervision & Engineering	54,625				•	•	•	·	(199)	•	•	
8 \$	32 32 32 32	Maintenance of Generating and Electric Plant Maintenance of Misc. Other Power Generation Pit	205,461								(1,046)	• •		
		Transmission Expense												
৪৪	98 59	Operation Supervision & Engineering	- 33			1		•			•			
5. 83	561.2	Load Dispatch - Monitor & Operation Transmission System	92//98 786,0					, ,						
53	295	Station Expenses	75,228		,	•	•	•	•	•	(192)	,	,	
54	563	Overhead Line Expenses	3,324					•			(59)	F		
K K	88	Transmission of Electricity by Official Miscellaneous Transmission Expenses	7,003,878		. ,						, 5			
27	299	Rents	11,857					•			f.			
8	899	Maintenance Supervision & Engineering	25.			,	•	•	•	•	•	•		
ଷ୍ଟ	8 6	Maintenance of Structures						•	•				•	
કે ક	574	Maintenance of Overhead Lines	7,354		, ,					. ,	(454) (24)			
32	273	Maintenance of Miscellaneous Transmission Plant							1	•		,	•	
55	9	Distribution Expense Operation Supervision & Forebeening	364 186			,	•	•	,	,	(008)			
8,	584	Load Disparbling	437,055			,	٠	(664)	,		(3,218)			
8:	Z (8	Station Expenses	72,745		,	,	,	1		•	(244)			
9 K	2 86	Overnead the Expenses Underground the Expenses	811,053 511,540			. ,				1	(1,971)			
8	286	Street Lighting & Signal System Expenses	1,628					٠			(10)	•		
æ	986	Meter Expenses	743,347				•	•	•	•	(5,897)		•	
9 :	286	Customer installations Expense	15,998		,	. !	•	• !		•	(102)	•	4	
4 4	R 8	Miscellaneous dismoditor Experiess	351,137 99.440			(408)		(9,375)		•	(2,577)			
· 4	590	Maintenance Supervision & Engineering	54,430		,	ı	•	•			(999)	•		
4	561	Maintenance of Structures							•	•		•		
45	295	Maintenance of Station Equipment	472,734			•	•		٠	•	(3,198)	•	1	
40	200	Maintenance of Indemoved hess	1,006,308					(8/8/8)		1 1	(5,569)			
: 49	286	Maintenance of Line Transformers	103,968			٠	٠				(1,062)			
49	969	Maintenance of Street Lighting & Signal Systems	56,424					,			(484)			
50	267	Maintenance of Meters	123				•					4	4	
য	598	Maintenance of Miscellaneous Distribution Plant	7,238					•	,	4	(10)		•	

SUMMARY OF OPERATING INCOME ADJUSTMENT

								MART OF OPERALING INCOME ADJUSTIMENT TEST YEAR AS FILED AND ADJUSTED					
			€)	(9)	0	<u>(</u>)	<u>(E)</u>	(F)	<u>(</u>)	Ĩ		€	2
				ADJ. NO. 1	ADJ. NO. 2	ADJ. NO. 3	ADJ. ND. 4	ADJ. NO. 5	ADJ. NO. 6	ADJ. NO. 7	.7	ADJ. NO. 8	ADJ. NO. 9
LINE	FERC		COMPANY	SERVICE FEES	PENSION &	WORKER'S	INCENTIVE	RATE CASE	BAD DEBT	FLEET FUEL	ÆL	POSTAGE	YEAR-END
			AS FILED	& LATE FEES	BENEFITS	COMP	COMP.	EXPENSE	EXPENSE	EXPENSE	Ж	EXPENSE	ACCURALS
N O	ACCT	DESCRIPTION		TESTIMONY-MDC	TESTIMONY-RLM	TESTIMONY-RLM	TESTIMONY-RUM	M TESTIMONY-RLM	TESTIMONY-MDC	: TESTIMONY-MDC	•	SCH. RLM-9	TESTIMONY-MDC
		Customer Account Expense											
25	8	Supervisor	172,327		(52)		(14,599)	. (6)			(1,453)	,	
63	205	Meter Reading Expenses	730,556			•	•		•		(774)		
35	803	Customer Records & Collection Expenses	3,834,456		(502)		(1.500)	. (00	•		(7.905)	(37,956)	•
1 5	906	Uncollectible Accounts	923639		•		•	•	(203,038)		,	٠	•
89	906	Miscellaneous Customer Accounts Expenses	171,02			,	•		•		517		
25	200	Supervision				•		•	•			•	
9 8	806	Customer Assistance Expenses	34,001								(460)	,	,
B	808	Informational and Instructional Advertising Expenses	62,059				(5,850)		•		(439)	٠	
8	910	Miscellaneous Customer Service & Informational Expenses	9.779				•	•	•		(11)	•	•
		Administrative and General Expense											
8	820	Administrative & General Salaries	967,077				(56,045)				,		
8	924	Office Supplies & Expenses	535,854	•	(10,129)				•		(6,625)	,	
8	325	Administrative Expenses Transferred - Credit	(158,087)						•				•
æ	8238	Outside Services Employed	3,317,593		•		•	i	•				,
8	924	Property Insurance	869'99		•		•	•	•		,	٠	•
96	926	Injuries and Damages	512,417			(63,252)	•		•		(10)		
29	926	Employee Pension & Benefits	1,172,133	,			•	•					(6,256)
88	8758	Regulatory Commission Expenses	200,000				•	(116,333)			,		•
8	626	Duplicate Charges - Credit		•			•	•			,		
70	930.1	General Advertising Expenses	62,478	,	(1.139)		,		•		,		٠
7	930.2	Miscellaneous General Expenses	1,148,557			•	•	•	•		(2,071)		
72	934	Rents	74,558				•		•		,		
23	336	Maintenance of General Plant			,						'		
¥		Total Operation and Maintenance Expense	\$ 26,423,248		\$ (11,612)	\$ (63,252)	\$ (98,247)	17) \$ (116,333)	\$ (203,038)		(53,098) \$	(37,956)	\$ (6,256)
		Depreciation & Amortization - All											
75	403/404/406	Intangible Plant	\$ 336,011		•	,	· ••	, •	- -	49			
76	403/404/406	Other Production Plant	192,444				•		•		,	,	
11	403/404/406	Transmission Plant	1,203,457	,			•	•			,		
æ	403/404/406	Distribution Plant	900'650'6				•		•		,		
æ	403/404/406	General Plant									,		
86		Total Depreciation & Amortization - All	\$ 11,812,574					٠		*	 -		
		Taxes Other Than Income Taxes											
66	408	Property Tax - Other Production	\$ 192,787	·			•	•	· ••	s	.		,
88	408	Property lax - Iransmission	3/5/72				•				,		
8 8	94 s	Property lax - Unstroution	25,284,584	•		•	,		•				1
\$ 8	\$ \$	Property Law - Contents Descriptions - Elita Stifa Elica & Moderna	231,023	•		•	. 00						
B 1	§ §	Tayloll taxes = FUTA, OUTA, FLOA & Medical &	000,040 0TF 0				(6,5)	· ·			,		
8 8	408	Medical and Dental	301						• 1				•
5 8	3	Total Taxes Other Than Income Taxes	3 447 533				(00.8)	-	-		-		. .
3		Income Taxes						•			• •		
88	409	Ourrent Income Tax - State & Federal	\$ 1,342,818			\$	· •	•	₩	↔	49	,	
98	410	Deferred IT - Federal & State (debit)	10,602,572	•				•	•			,	
ক	411	Deferred IT - Federal & State (credit)	(10,108,051)			•		•	•				
35		Total Income Taxes	\$ 1,837,339				6	 		.	 .		5
83	Total Operating Expense	Expense	\$ 149,744,879		\$ (11,612)	\$ (63,252)	\$ (106,567)	57) \$ (116,333)	\$ (203,038)	•	(53250) \$	(37,956)	\$ (6,256)
;		!											
8	OPERATING INCOME	COME	8,742,011										

SUMMARY OF OPERATING INCOME ADJUSTMENT

							IMARY OF OPERATING INCOME ADJUST TEST YEAR AS FILED AND ADJUSTED	SUMMARY OF OPERATING INCOME ADJUSTMENT TEST YEAR AS FILED AND ADJUSTED				
			(K) ADJ. NO. 10	(L) ADJ. NO. 11	(M) ADJ. NO. 12	(N) ADJ. NO. 13	(O) ADJ. NO. 14	(P) ADJ. NO. 15	(Q) ADJ. NO. 16	(R) ADJ. NO. 17	(S) ADJ. NO. 18	(T) ADJ. NO. 19
LINE	FERC		A & G EXPENSE	DEP/PROP TX	CORP. COSTS	DEP/AMORT	VALENCIA	PROPERTY		INAPPROPRIATE	O/H LINES	CUST. SERVICE
Ö	ACCIT	DESCRIPTION	CAPITALIZED TESTIMONY-MDC	FOR CWIP TESTIMONY-MDC	ALLOCATIONS TESTIMONY-MDC	ANNUALIZN SCH. RLM-10	TURBINE FUEL TESTIMONY-MDC	TAX SCH. RLM-11	SERP TESTIMONY-RLM	EXPENSES SCH. RLM-12	MAINTENANCE SCH. RLM-13	COST ALLOC. SCH. RLM-14
i i	440 442 444	Operating Revenue Flactric Retail Revenue	·			,	,					
-												
N	447	Sales for Resale Other Operating Revenue	**		*				*			
ю	451	Miscellaneous Service Revenues	,	•	,	•	•		•	•	· ·	
4 r	454	Rent from Electric Property Other Electric Departs	•	•	1	4	1					•
o w	Ş	Offiel Enclus reveniues Total Other Operating Revenue	\$	*	*	\$, s	\$, ,	, , ,	
۷-	Total Operating Revenue	Revenue	45		46	49	45	45				
_		Operating Expenses										
	į	Purchased Power										
ю «	555	Demand	49			·	,		· •	, 49	· •	,
» ¢	8 88	Entergy System Control and Load Dispatching						. ,				
Ξ	557	Other Expenses		,		•	,	٠		,	•	
12		Total Purchased Power			40							
ţ	546	Other Fower Production Operation Supervision & Eprineering	44	•			ú	y.	ن	4	ų	u
4	545	Fuel					(266,198)				,	. ,
5	548	Generation Expenses	,		•					,	•	•
16	549	Miscellaneous Other Power Generation	,			,	•		•	•	•	
47	551	Maintenance Supervision & Engineering Meintenance of Consenting and Electric Plant			•		•		•		•	•
- p	\$ 2	Maintenance of Misc. Other Power Generation Pit		. ,		. ,				, ,		
	į	Transmission Expense										
ឧដ	8 8	Operation Supervision & Engineering		,	•					ı		
. 8	561.2	Load Dispatch - Monitor & Operation Transmission System							. ,		, ,	
23	205	Station Expenses	,	•	•	,	•	•	•	1	,	•
হ ১	88	Overhead Line Expenses						•	•	•	•	•
8 8	8 8	Miscellaneous Transmission Expenses				, .						
27	299	Rents	•	•	,	,	•	•	•			
83	909	Maintenance Supervision & Engineering	•		•	•		•				
8 8	8 6	Maintenance of Structures Maintenance of Station Finitiment	•	1				•	•	,		
3 8	57.1	Maintenance of Overhead Lines							. ,		,	
35	573	Maintenance of Miscellaneous Transmission Plant	,	,	•	,	•	•	٠	ı	•	
8	Ş	Distribution Expense										
3 8	8 8	Operation couperwoods a confirmed by Load Dispatching									•	
æ	285	Station Expenses	•	٠	•		1	•		٠	•	
8 8	8 8	Overhead Line Expenses	•	•	•			•			•	
× 8	8 8	Underground Line Expenses Street Linhtho & Storal System Expenses						4	•			
8	286	Meter Expenses	•	,	•		٠	•	•		•	
40	5867	Customer installations Expense	•	•	•	,	4			•		r
*	B	Miscellaneous Dismbulton Expenses					•	•	•	•		
3 4	8 8	Reins Maintenance Supervision & Engineering	(s) ,		, ,							
4	591	Maintenance of Structures				٠			٠	,		
45	265	Maintenance of Station Equipment	t	•	•	•	•	•	,			,
8 6	283	Maintenance of Overhead Lines Meintenance of Underground ince			• .		٠.	•		i	(267,678)	
÷ 4	\$ 98	Maintenance of Line Transformers			٠		, 1					
24	596	Maintenance of Sheet Lighting & Signal Systems		,	•	1		,	,			
20	265	Maintenance of Meters		•		i	•		,		•	
ত্র	208	Maintenance of Miscellaneous Distribution Plant	1	•	•		•	•	1		•	

ADJUSTMENT	
PERATING INCOME	
SUMMARY OF O	

1.								Mins	MARY OF OF	PERATING INC	SUMMARY OF OPERATING INCOME ADJUSTMENT	5					
Column C				Š	į	•	5	ŝ	TEST YEA	RAS FILED AN	ID ADJUSTED	Ś		Ĝ	ĝ		Ę
				(x)	(a)	5 :	r e	<u> </u>	2 :	;	1	9		¥ :	<u> </u>		: E :
Part				ADJ. NO. 10	ADJ. NO. 11	ADJ. N	12	ADJ. NO. 13	ADL R	0.14	ADJ. NO. 15	ADJ. NO. 1		DJ. NO. 17	ADJ. NO. 1		DJ. NO. 19
	LINE	FERC		A & G EXPENSE	DEP/PROP TX	CORP	COSTS	DEP/AMORT	VALEN	CIA	PROPERTY		INA	PROPRIATE	O/H LINES		ST. SERVICE
				CAPITALIZED	FOR CWIP		TIONS	ANNUALIZIN	TURBINE	FUEL	¥	SERP		XPENSES	MAINTENAN		OST ALLOC.
19 19 19 19 19 19 19 19	N O	ACCT	DESCRIPTION	TESTIMONY-MDC	TESTIMONY-MD		NY-MDC	SCH. RLM-10	TESTIMO	√Y-MDC	SCH. RLM-11	TESTIMONY		34. RLM-12	SCH. RLM-1		CH. RLM-14
20 Control			Customer Account Expense														
20 Control	33	304	Supervisor		•												
10	23	305	Meter Reading Expenses				ŀ				٠		,				
State Control Cont	X.	503	Oustomer Records & Collection Expenses					•									(45,230)
10 Control	88	20s	Uncollectible Accounts		•												
State Stat	99	909	Miscellaneous Customer Accounts Expenses		•			٠		,							
10	25	200	Supervision		•			•									
	98	806	Customer Assistance Expenses				•	•		•	•			•		,	
10 Authorite to an object of Secretary Ministropial Cookers	8	606	Informational and Instructional Advertising Expenses				•										
Comparison Com	8	910	Miscellaneous Customer Service & Informational Expenses	,	•			•									
State Advanced between teachers Comparison Compar			Administrative and General Expense														
Company Comp	61	920	Administrative & General Galanes		•												(2,346)
A control co	89	921	Office Supplies & Expenses	(428)				•						(24.320)		•	(1,029)
	8	922	Administrative Expenses Transferred - Chadit		•			•		•	1		,	•		,	(12)
	8	823	Outside Services Employed	(301,005)	•					,	•		,	(20,311)		1	(532)
Extra Extr	88	924	Property Insurance		•		,	•		,	,						(123)
Equipment Equi	88	925	Injuries and Damages	•	•		ı	1			•		,			,	(27)
Control Advantage Express Control C	29	926	Employee Pension & Benefits		•					,		B)	(506)	,			(13.242)
Control Cont	88	926	Regulatory Commission Expenses				,			,						,	
58.2 State Advantage Speciments 58.2 State Advantage Speci	8	626	Duplicate Charges - Credit		•			•		,			,			,	,
Signature Sign	2	130.1	General Advertising Expenses		•								,	(3.539)		,	•
State Stat	74	930.2	Miscellaneous General Expenses	•	•		(10,010)				1			(28,451)			
Table Depoctation Animals and Animals an	22	934	Rents		•		,	•								,	
Production of American Production Production of American Production Production of American Production of American Production of American Production of American Production Pro	R	335	Maintenance of General Plant		,												
Compactable	74		Total Operation and Maintenance Expense		•	\$	•		\$					(73,620)			(62,245)
Controlled Control C			Depreciation & Amortization - All														
40300040403 Offen Production Plant 4000040403 Offen Production Plant 400004040403 Offen Production Plant 40000404040404040404040404040404040404	22	403/404/405	Intangible Plant	•	\$ (11,92	3 %		(7,922)	₩	#	•	€9	\$		4	\$	1
Q030QQQQQ Convent Point C030QQQQ Convent Point C030QQQ C030QQQQ C030QQQ C030QQQQ C030QQQQ C030QQQQQQQ C030QQQQQQQQQQQQQQQQQQQQQQQQQQQQQQQQQQQ	92	403/404/406	Other Production Plant		(8,8)	(S)		(0,640)					,			,	٠
40200400 Comment Co	7	403/404/406	Transmission Plant	•	(48.80	©	,	5,995		,	•			٠		,	•
Trace Other Plant Foundation Trace Other Plant Plant Trace Other Plant Plant Trace Other Plant	92	403/404/406	Distribution Plant		(363,64	6		40,227						ŀ		,	,
Total Departies of America Linear Exposers Secretaria Conference Traves Secretaria Conf	2	403/404/406	General Plant		(16.7)	£		(170,844)					-				(2,156)
Trace Office Trace Control	86		Total Depreciation & Amortization - All		\$ (449,81	\$ 0	•• •	(142,085)	•	•		•	* -			~ .	(2,156)
409 Property Tac-Chere Processon			Taxes Other Than Income Taxes														
4DB Property Tax - Treatmission (43.79) (43.79) (43.79) 4DB Property Tax - Certain (49.75) (49.75) (49.75) (49.75) 4DB Property Tax - Certain (49.75) (49.75) (49.75) (49.75) (49.75) 4DB Property Tax - Certain Tax -	£	408	Property Tax - Other Production		\$ (8,1)	£)			€9		(26.392)	↔	.		÷,	\$,
408 Property Tax - Chemical Property T	88	408	Property Tax - Transmission	E.	(34,70	(J)	r				(43,718)					,	
ADB Propert ADB ADB Propert ADB AD	83	408	Property Tax - Distribution	•	(191,94	©					(301,058)						
409 Moderal Base Folk All Fight & Moderal Person Base Folk All Fight & Moderal Person Base Folk All Fight & Moderal Person Base Folk All B	₩.	408	Property Tax - General		(18,00	(g)					(38,733)		•				
Apple Americal and Demind	86	408	Payroll Taxes - FUTA, SUTA, FICA & Medicare	٠	•					ı						,	
Chair Chai	88	408	Medical and Dental	•	•								1				
Total Taxes Other Than Decembed 18 19 19 19 19 19 19 19	28	408	Other:		•												(2,397)
	88		Total Taxes Other Than Income Taxes		\$ (239,68	\$ (9)	•	-	••	••	(409,902)	•	- - .		اء	۔۔ ،	(2,397)
410 Office of February State (check) 411 Office of February State (check) 412 Office of February State (check) 413 Office of February State (check) 414 Office of February State (check) 415 Office of February State (check) 416 Office of February State (check) 4173 Office of February State (check) 4	8	400	Income Taxes Cerrent Popularia Tex - Oters & Redensi	,		¥	,	,			,					٠	
410 Underval 11 February 8.38th (27ch 0) 411 Defendant 8.58th (27ch 0) 5 6 7 5	B	5			•	÷	,		9			•			•		
Total hoome Taxes S (301,87) S (402,08) S (402,080) S (402,0	3 3	410	Derented II - mederal & State (debt)	•	•												
Total Denarting Expense	5	114	Defetted II - Federal & State (chedit)			-	, ,						.				,
Total Operating Expense 8 (301,187) \$ (888,512) \$ (10,010) \$ (142,086) \$ (266,199) \$ (466,902) \$ (83,506) \$ (73,000) \$ (257,879) \$	8		Total Income Taxes	ا.			۰ -	•		• ·		•	 .			 -	
	8	Total Operating	Expense	\$ (301,167)		\$ (2	(10,010)	(142,085)		(266,198) \$	(409,902)	8)	\$ (306)	(73.620)	\$ (26)	\$ 1829	(56.797)

SUMMARY OF OPERATING INCOME ADJUSTMENT TEST YEAR AS FILED AND ADJUSTED

							TEST YEAR AS FIL	TEST YEAR AS FILED AND ADJUSTED				
			(U) ADJ NO 20	(V) ADI NO 21	(W) INTENTIONALLY	(X) INTENTIONALLY	(Y) INTENTIONALLY	(Z)	(AA) INTENTIONALLY	(AB) INTENTIONALLY	(AC)	(AD)
LINE	FERC		ATYPICAL	OUTSIDE	围		LEFT			LET	INCOME	RUCO
		•	EXPENSES	SERVICES - DSM	BLANK	BLANK	BLANK			BLANK	TAX	AS ADJUSTED
o N	ACCT	DESCRIPTION	TESTIMONY-RUM	TESTIMONY-MDC							SCH. RLM-15	
+	440, 442, 444	Operang revenue Electric Retail Revenue	*							4		\$ 156,651,860
0	447	Sales for Resale										\$ 246,016
		Other Operating Revenue		ļ								
ε,	451	Miscellaneous Service Revenues	, ∽	,		·	· •	, 49	·	,	, •	\$ 1,147,927
4 1	£ £	Netration Electric Property Other Flectric Devices					•		1	•		338,735
o 9	}	Total Other Operating Revenue	4	. . •		5		. . 	6	\$	4	\$ 1,637,662
_	Total Operating Revenue	Revenue	\$	\$		\$	*	\$	\$	\$	*	\$ 158,535,538
		Operating Expenses										
		Purchased Power										
a <	966 966	Demand	· •	,		· •	i i	, •				
» ç	288	System Control and Load Disparching										00001.200001
Ξ	557	Other Expenses			1					,		202,083
42		Total Purchased Power				5			•		5	\$ 106,224,033
	;	Other Power Production	•			•	,	,	•			
<u>υ</u> \$	\$ \$	Operation Supervision & Engineering		, , ,	, ,	, .	•		e e	· və	,	1,810
i ñ	3	Generation Expenses				. ,	•		. 1			26215
\$	543	Miscellaneous Other Power Generation		,	1	1						52,470
4	551	Maintenance Supervision & Engineering										54,084
ф.	553	Maintenance of Generating and Electric Plant	•	•			•	•				254,415
Φ	5 5	Maintenance of Misc. Other Power Generation PIT							•		•	79,905
8	299	Operation Supervision & Engineering			,	•		•	,	•	,	
2	561	Load Dispatching						•			•	92.776
83	561.2	Load Dispatch - Monitor & Operation Transmission System					,				•	9,394
8 8	2005	Charles of Experses			•			, ,	1 1	•		75,036
1 8	999	Transmission of Electricity by Others			•				,	,		7,009.878
8	999	Miscellaneous Transmission Expenses	•		٠	,	1	,			•	19,371
23	567	Rents		•	•			•	1	•		11,967
R 8	8 8	Maintenance of Smith we						•				55.
8 8	670	Maintenance of Station Equipment			s			•				50.059
ર્જ	574	Maintenance of Overhead Lines	•	1	•		•	•		1	•	7,330
83	573	Maintenance of Miscellaneous Transmission Plant					•	1	ı	•	•	•
8	286	Cheration Supervision & Engineering	,	,	,	,	٠	•		•		363 696
8	584	Load Dispatching		,	•	,		•	•	•		433,038
8 1	285	Station Expenses	•		•		1	•	•			72,471
R F	8 8	Underground Line Expenses					, ,					803,082 507,642
. 88	986	Street Lighting & Signal System Expenses			,					,		1,618
8	989	Meler Expenses		•	•		•	•	•	•	•	737,510
3 :	À S	Customer installations Expense			,							15,895
4 ¢	8 8	Miscellaneous Distribution Expenses Rents:					•	•		•		339,077
4 53	280	Maintenance Supervision & Engineering									, ,	53,870
4	591	Maintenance of Structures	i	ŀ		•	•	•		•		
£ :	592	Maintenance of Station Equipment	i	•	•	•	•	1		•		469,535
9 (283 207	Maintenance of Overhead Lines Maintenance of Dodern conditions						•	•	•	1	723,181
; 9	286	Maintenance of Line Transformers										141,523
9	596	Maintenance of Street Lighting & Signal Systems		,					, ,			55.943
B	597	Maintenance of Meters		•			•	4	•	•	,	123
51	869	Maintenance of Miscellaneous Distribution Plant		i		•		•	•	1	•	7,223

186	rest real Ended June 30, 2000	s dy, zoue				Ins	MARY OF OPERATIN	SUMMARY OF OPERATING INCOME ADJUSTMENT	5			0 10 0 80 0 80 0 80 0 80 0 80 0 80 0 80
			2			Ş	TEST YEAR AS FIL	TEST YEAR AS FILED AND ADJUSTED	į	i		į
			(U) 40.1 NO 20	(V) ADJ NO 21	(w)	(A) INTENTIONALLY	(T)	(2) INTENTIONALLY	(AA) INTENTIONALLY	(AB)	(AC)	(Q
II.	FERC		ATYPICAL	OUTSIDE	LEFT	LEFT	LET	LEFT	LEFT	LEFT	INCOME	RUCO
			EXPENSES	SERVICES - DSM	BLANK	BLANK	BLANK	BLANK	BLANK	BLANK	TAX	AS ADJUSTED
NO.	ACCT	DESCRIPTION	TESTIMONY-RLM	TESTIMONY-MDC							SCH. RLM-15	
		Customer Account Expense	I									
8	904	Supervision					•			•	•	156,148
S :	305	Metel Reading Expenses						•				723,762
37 1	S 803	Customer Records & Collection Expenses							•			3,741,599
នន	\$ 8	CARCOLLEGIES ACCOUNTS Management Contractor Appearance Economics										3/5,500
8 %	5006	Miscella reces consoliter Accounts Expenses							•			SON'RY
5 E	808	Cusiomer Assistance Expenses		(49,920)			•					(46.379)
8 8	806	Informational and Instructional Advertising Expenses					•			•	,	55,770
8	910	Miscellaneous Customer Service & Informational Expenses	,				•				•	797.6
		Administrative and General Expense										
6	920	Administrative & General Salaries	•		•		•	*	•			712,377
25	÷85	Office Supplies & Expenses	(1.382)		•		•		•			495,240
8	822	Administrative Expenses Transferred - Credit				•	•		•		,	(158,099)
8	823	Outside Services Employed	(12,969)			•						2,983,173
88	924	Property Insurance			•	,				•	,	65,475
8	325	Injuries and Damages			•							449,128
29	326	Employee Pension & Benefits				•	•					1,069,129
8	878	Regulatory Commission Expenses			•		•				,	199'89
69	828	Duplicate Charges - Credit										
2	9301	General Advertising Expenses							•		•	77,800
Σ :	530.5	Miscellaneous General Expenses					•					1,108,025
7	93	- Yearing				•	•			•		/4,558
£ :	28	Mantenance of General Plant										35,937
ŧ		Toward the second and maintenance Expense		•	•				•			\$ 24,704,841
ĸ	403/404/405	Intercept Plant	•	•s	•	•⁄1		•	4		ų.	\$ 078.366
2 2	403/404/406	Other Broth of the Black						•	•	•	•	200,000
2 4	403/404/406	Transmission Disch								•		508,800
: P	403/404/406	Distriction District										1,100,0047
£ 5	403404406	Canara Plant										5,7,55,515 170,076
2 6		Total Depreciation & Amertization - All						•				\$ 11.218 KIR
3		Taxes Other Than Income Taxes										
8	408	Property Tax - Other Production		•		•					s	\$ 158.264
88	408	Property Tax - Transmission				•		•			•	252,550
88	408	Property Tax - Distribution			•		•				,	1,801,680
85	408	Property Tax - General				•				•		234,283
88	408	Payroll Taxes - FUTA, SUTA, FICA & Medicare						•	•	•	•	339,768
96	408	Medical and Dental			•			•	•	,	•	2,773
26	408	Other	,		,							(2,096)
88		Total Taxes Other Than Income Taxes			•		•			•		\$ 2,787,219
1	400	Income Taxes			4	•	•	•	•			
88 8	405	Current Income Tax - State & recertal									\$ 1,359,207	\$ 2,702,025
8 8	044	Deferred II - rederal & State (dept)				•	•		•			10,602,572
5 6	-	Cerement - Federal a State (Clear)										
76		I OTAL I INCOME I AXES	•				•	ا،	•		1,359,207	3,196,546
83	Total Operating Expense	Expense	\$ (14,251)	\$ (49,920)		3					\$ 1,359,207	\$ 148,131,156
8	OPERATING INCOME	COME										\$ 10,404,382

Schedule RLM-9 Page 1 of 1

OPERATING INCOME ADJUSTMENT NO. 8 NORMALIZATION OF POSTAGE EXPENSES

(A)

LINE			()
NO.	DESCRIPTION REFERENCE		POSTAGE
	Calculation To Annualize Postage Costs To Recognize January 2006 Postal Increase		
1	Actual Test-Year Postal Costs Company Workpapers	\$	275,038
2	Actual Postal Costs January Thru June (Including Postal Increase) Company Workpapers		146,957
3	RUCO Estimate Of Postage Costs Prior January Postal Increase Line 1 - Line 2	\$	128,081
4	January 8, 2006 Postage Increase		5.00%
5	Annualized Postage Cost For January Postal Increase Line 3 + 5.00% Increase	\$	134,485
6	RUCO Total Annualized Test-Year Postage Cost Line 2 + Line 5	\$	281,442
7	Calculation To Normalize Postage Costs To Recognize May 2007 Postal Increase May 14, 2007 Postage Increase		5.13%
8	RUCO Adjusted Postage Cost To Recognize January 2006 Increase Line 6 + 5.13% Increase		295,875
	Calculation To Annualize Postage Costs To Recognize Annualized Customer Base		
9	RUCO Adjusted Postage Cost To Recognize January 2006 Increase Line 8	\$	295,875
10	Actual Number Of Test-Year Customer Bills Company Schedule H-2		89,596
11	Cost Per Customer Bill Line 9 / Line 10	\$	3.3023
12	RUCO Annualized Number Of Test-Year Customer Bills Company Workpapers		91,864
13	RUCO Adjusted Postage Costs For Annualized Customer Base Line 11 X Line 12	\$	303,365
14	Company As Filed Company Workpapers	_	341,321
15	Difference Line 13 - Line 14	\$	(37,956)
16	RUCO Adjustment (See RLM-8, Pages 1 & 2, Column (I))	\$	(37,956)

OPERATING INCOME ADJUSTMENT NO. 13 TEST-YEAR DEPRECIATION EXPENSE ON GROSS PLANT IN SERVICE

		TEST-YEAR DEF	RECIATION EXP		DSS P		RVICE			
			(A)	(B)		(C)		(D)		(E)
			RUCO	COMPANY		RUCO		. COMPUTED		
LINE	ACCT.		TOTAL PLANT	PROP'D	[DEPREC'N	NI	ET OF CWIP		
NO.	<u>NO.</u>	DESCRIPTION	AS ADJUSTED	DEP. RATE		EXPENSE		DEP. EXP.	DIF	FERENCE
		Intangible:			•	470				
1	302	Franchises & Consents	\$ 11,908	4.00%	\$	476				
2	303	Miscellaneous Intangible	10,522,654 \$ 10,534,562	6.59%	-\$	693,592 694,069	\$	701,891	\$	(7,822)
3		Total Intangible Plant Other Production	\$ 10,554,562		Ψ_	094,009	Ψ_	701,031	Ψ	(7,022)
	340	Land & Rights	\$ 765,874	0.00%	\$	_				
7	341	Structures & Improvements	1,141,496	2.07%	Ψ	23,629				
8	342	Fuel Holders, Producers & Acc.	1,163,837	2.51%		29,212				
9	343	Prime Movers	15,413,970	2,53%		389,973				
10	344	Generators	4,850,577	2.33%		113,018				
11	345	Accessory Electric Equipment	3,106,440	2.35%		73,001				
12	346	Misc. Power Plant Equipment	910,585	2.64%		24,039				
13		Total Other Production	\$ 27,352,778		\$	652,874	\$	662,514	\$	(9,640)
14		Transmission :								
	350	Land & Rights	\$ 957,990	0.55%	\$	5,239				
15	352	Structures & Improvements	191,668	3.13%		5,999				
	353	Station Equipment	17,749,373	3.15%		559,105				
16	354	Towers & Fixtures	521,825	5.03%		26,248				
17	355	Poles & Fixtures	12,270,355	4.48%		549,712				
18	356	Overhead Conductors & Devices	11,237,573	2.66%		298,919				
19	359	Roads & Trails	183,860	2.02%	-	3,714	-	1 112 012	- -	E 005
20		Total Transmission Plant	\$ 43,112,645		\$	1,448,937	\$	1,442,942	\$	5,995
21	200	Distribution:	\$ 1.117.885	0.15%	\$	- 1,654				
22 23	360 361	Land & Rights	\$ 1,117,885 4,079,498	2.96%	Φ	120,753				
23 24	362	Structures & Improvements Station Equipment	32,948,470	4.09%		1,347,592				
25	364	Poles, Towers & Fixtures	76,284,703	4.14%		3,158,187				
26	365	Overhead Conductors & Devices	49,720,736	4.13%		2,053,466				
27	366	Underground Conduit	12,601,063	3.79%		477,580				
28	367	UG Conductors & Devices	27,259,007	4.40%		1,199,396				
29	368	Line Transformers	47,499,187	4.63%		2,199,212				
30	369	Services	10,695,563	3.76%		402,553				
	370	Meters	9,796,742	3.11%		304,679				
31	373	Street Lights & Signal Systems	3,811,071	4.04%		153,967				
		Total Distribution Plant	\$275,813,925		\$	11,419,040	\$	11,378,813	\$	40,227
32		General:						_		
33	389	Land & Rights	\$ 57,580	0.00%	\$	-				
34	390	Structures & Improvements	1,852,506	2.65%		49,091				
35	391	Office Furniture & Equipment	3,220,489	9.11%		293,529				
36	392	Transportation Equipment	10,340,406	13.20%		1,365,407				
37	393	Stores Equipment	122,871	3.03%		3,723				
38	394	Tools, Shop And Garage Equip.	2,442,774	3.45%		84,276				
39	395	Laboratory Equipment	1,307,729	2.50% 6.92%		32,693 83,685				
40 41	396 397	Power Operated Equipment	1,209,326	4.35%		98,432				
42	398	Communication Equipment Miscellaneous Equipment	2,262,795 121,811	5.56%		6,773				
43	330	Total General Plant	\$ 22,938,287	3.3070	\$	2,017,609	\$	2,188,453	\$	(170,844)
,0		rotal Contrain land	V 22,000,201		<u> </u>		Ť		<u> </u>	(,,,,,,,,
		SUB TOTALS			\$	16,232,528	\$	16,374,613	\$	(142,085)
44		Annualized Amortization - Acquisition	n Discount		-	(3,781,656)		(3,781,656)		
45		Vehicle Depreciation Charged To C				(897,691)		(897,691)		
46		Adjustment Difference - Booked Va	ue To Company Co	mputation		117,308		117,308		
47		TOTALS	\$379,752,198		\$	11,670,489	\$	11,812,574	\$	(142,085)
48		Company Test-Year Depreciation A	s Filed		\$	11,812,574				
49		Difference			\$	(142,085)				
50		RUCO Adjustment (See RLM-8, Page	s 3 & 4, Column (N))		\$	(142,085)				

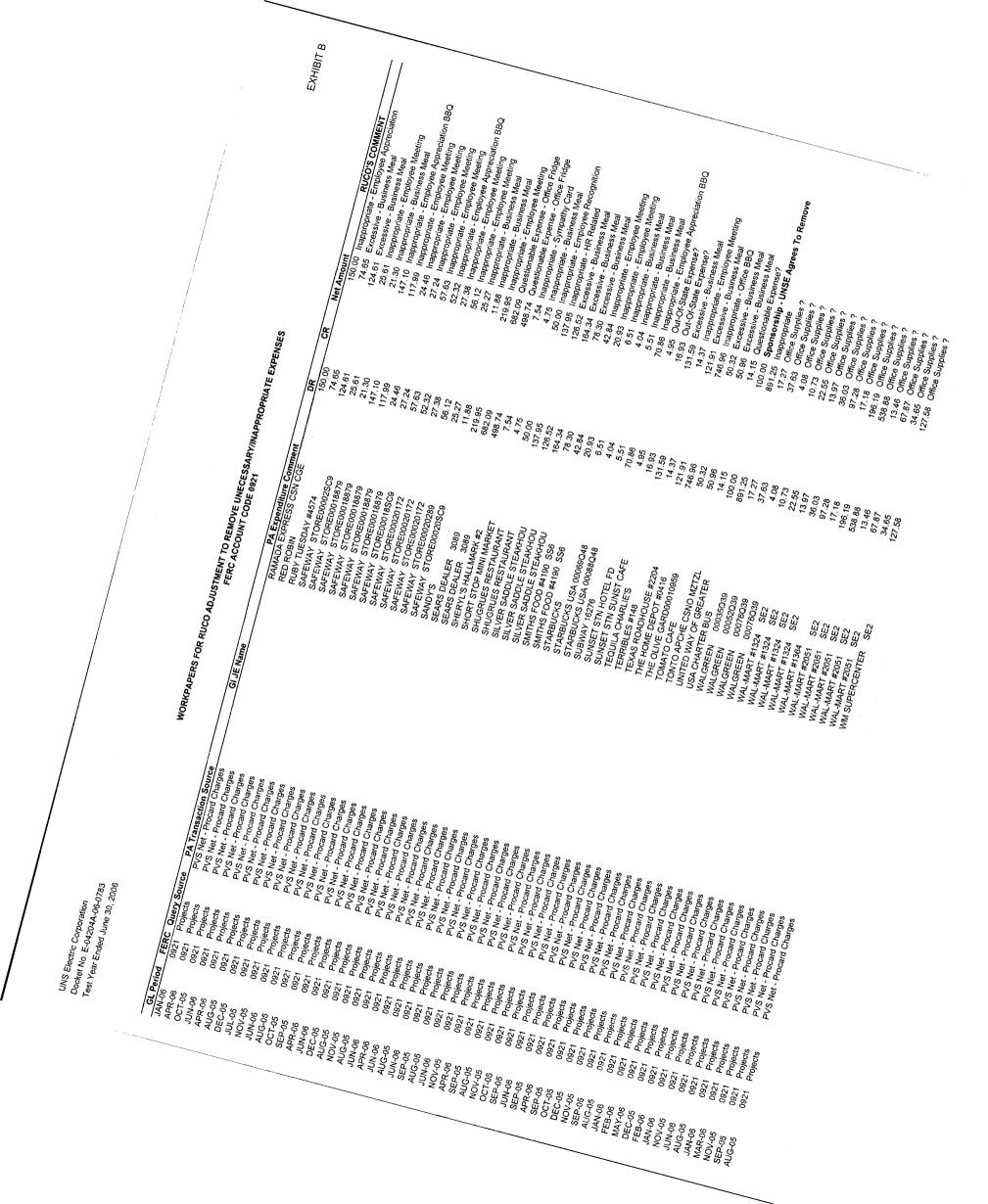
OPERATING INCOME ADJUSTMENT NO. 15 PROPERTY TAX COMPUTATION

LINE NO.	DESCRIF	PTION			(A)	 (B)
	Calculation Of The Company's Full Cash Value:					
1	Net Plant In Service (RLM-4, Column (H), Line	7)				\$ 135,883,118
2	Licensed Transportation (Company Workpa	pers)		\$	(3,834,788)	
3	Land Cost And Rights (Company Workpape	rs)			(1,816,844)	
4	Environmental Property (Company Workpap	pers)			(5,563,286)	
5	Non-Taxable WAPA Portion Of N Havasu St	ıp			(4,674,822)	
6	CWIP In Rate Base				(10,802,316)	
7	Net Book Value Of Generation				(17,285,854)	
8	Full Cash Value Of Generation				7,943,440	
9	Land FCV Per ADOR (Company Workpaper	s)			1,551,539	
10	Material And Supplies (Company Workpaper	rs)			5,650,559	
11	COMPANY'S FULL CASH VALUE (Sum Of Line	es 1 Thru 10)				\$ 107,050,746
	Calculation Of The Company's Tax Liability:					
8	Assessment Ratio (Per House Bill 2779)				23.0%	d
9	Assessed Value (Line 7 X Line 8)			\$	24,621,672	
10	Average Tax Rate (Company Workpapers)				9.69%	
13	PROPERTY TAX Excluding Environmental Pro	operty (Line 9 X Line 10)				\$ 2,384,806
14	Environmental Property (Line 4)			\$	5,563,286	
15	Statutory FCV Adjustment (Company Workpar	ers)			50%	
16	Environmental Property FVC (Line14 X Line	15)		\$	2,781,643	
17	Asessment Ratio Line 8)				23.0%	
18	Taxable Value (Line 16 X Line 17)			\$	639,778	
19	Average Tax Rate (Company Workpapers)			_	9.69%	
20	PROPERTY TAX On Environmental Property	(Line 18 X Line 19)				\$ 61,968
21	PROPERTY TAX On Leased Property (Compa	any Workpapers)				
22	COMPANY PROPERTY TAX LIABILITY (Sum C	of Lines 13, 20 & 21)				\$ 2,446,773
23	Total Test Year Adjusted Property Tax Expense	Per Company's Filing		\$	3,096,371	
24	Property Tax Associated With CWIP				(239,696)	
25	Rounding				(8)	
26	Net Test Year Adjusted Property Tax Expe	ense Per Company's Filing		\$	2,856,667	
27	Decrease In Property Tax Expense (Line 22 -	Line 26)		\$	(409,893)	
		COMPANY	ALLOCATION		RUCO	
	Distribution Of Property Tax Adjustment	WORKPAPERS	FACTOR	Δ	LLOCATION	
28	Generation	\$ 184,653	6.44%	\$	(26,392)	
29	Transmission	305,868	10.67%	*	(43,718)	
30	Distribution	2,106,338	73.45%		(301,058)	
31	General/Intangible	270,993	9.45%		(38,733)	
32	Totals	\$ 2,867,852	100.00%	\$	(409,902)	
					(5))	 (40 = = = = =
33	RUCO ADJUSTMENT TO PROPERTY TAX EX	PENSE (Line 24) (See RLM	1-8, Pages 3 & 4, Co	olumn	(P))	 (409,902)

OPERATING INCOME ADJUSTMENT NO. 17 RUCO ADJUSTMENT TO REMOVE UNECESSARY/INAPPROPRIATE EXPENSES

LINE			(A)
NO.	DESCRIPTION	REFERENCE	AMOUNT
	Expenses Removed		
1	Account 921 - A & G Expense - Office Supplies:	RUCO Workpapers - Exhibit B 0921	(21,320)
2	Account 923 - A & G Expense - Outside Services Employed:	RUCO Workpapers - Exhibit B 0923	(20,311)
3	Account 930 - A & G Expense - Miscellaneous General Expenses:	RUCO Workpapers - Exhibit B 0930	(28,451)
4	Total Expenses Removed	Sum Of Lines 1 Thru 6	\$ (70,081)
5	RUCO Adjustment (See RLM-8, Pages 3 & 4, Column (R) For Distribution)	Line 7	\$ (70,081)

Designation of the second		Contract Care		CDEAT I AV 94646491103706	127.00	127.00	
ى ر	Projects PvS Net - Procard Charges	ard Charges		GREAT LAN 04013401 193793	85.721	85.89	Questionable Expense:
J		ard Charges		HII TON SEDONA RESORTIP	437.42	437.42	
, c		ard Charges		HMS HOST-LAS-AIRPT#241	3.01	3.01	Out-Of-State Expense?
0		ard Charges		HMS HOST-LAS-AIRPT#241	1.93	1.93	
ਹ		ard Charges		HMSHOST-LAS-AIRPT #008	10.75	10.75	
, U		ard Charges		HMSHOST-LAS-AIRPT #033	1.92	1.92	
ਹ		ard Charges		HOME DEPOT #0416	137.76	137.76	
Projects		ard Charges		HOME DEPOT #0416	200.00	200.00	
Pavables	u		Purchase Invoices USD	HUALAPAI TRIBE	250.00	250.00	Inappropriate - UNSE Agrees To Remove
Drointe	DI/S Not - Procend Charges			IVARS 25 SEATAC AIRPOR	19.51	19 51	
žŧ		ard Charges		IA STEAKHOLISE	0.0.0	0.09	
riojects		ald Clariges			42.00	00.00	
Projects		ard Charges		SACROCING GRIEF	12.00	112.80	
Projects		ard Charges		JACKSONS GRILL	51.13	51.13	
Projects		ard Charges		JACKSONS GRILL	210.60	210.60	Excessive - Business Meal
Projects		ard Charges		JAVELINA CANTINA	55.83	55.83	Excessive - Business Meal
Projects		ard Charges		KINGMAN CHAMBER OF COM	357.50	357.50	Dues
Projects		ard Charges		KINGMAN CHAMBER OF COM	30.00		
Projecte		ard Charges		KINDMAN DEL THE	222 22		
Drojecto		ard Charges		KINDMAN DEL THE	27.77	74.72	
3 1		ard Charges		MONON DELL' TELE	2/:1/	21.17	
Projects	PVS Net - Procard Charges			KINGIMAN DELL, LAE	55.73	55.73	
Payables	S	_	Purchase Invoices USD	KINGMAN MOHAVE LIONS CLUB	00.09	00.09	
Payables	Si		Purchase Invoices USD	KINGMAN ROTARY CLUB	125.00	125.00	Dues
Payables	S		Purchase Invoices USD	KINGMAN ROTARY CLUB	133.00	133.00	Dues
Pavables			Purchase Invoices USD	KINGMAN ROUTE 66 ROTARY CLUB	250.00	250 00	
Drojonte	Sylva Not - Drocard Charges			KINGMAN-CHI PODO10482	75.63	75.63	
Drojecto		ard Charges		KMADT 00005284	10.00	20.07	
3 8		ard Charges			7 70	10.70	
Liojects		ard Changes		TO YEAR OLD CANADER OF	13.00	00.61	
Projects		ard Charges		LAKE HAVASO-CHOOOTOASS	41.79	41.79	
Projects		ard Charges		LK HAVASU CITY CHMBR	35.00	35.00	
Projects		ard Charges		LOVE AND WAR IN TEXAS	49.52	49.52	Out-Of-State Expense?
Projects	PVS Net -	ard Charges		MACARONI GR30100003012	94.49	94.49	Excessive - Business Meal
Projects		Procard Charges		MAD DOGS BAR & GRILL	27.28	27.28	
Projects	PVS Net -	ard Charges		MCCARRAN INT L AVIATIO	12.00	12 00	_
Drojecte		and Changes		MCCARRAN INT LAVIATIO	84.00	00.18	
í		ard Charges			5 6	45.00	
Projects	PVS Net - Procard Charges			MCCARRAN IN I L AVIATIO	12.00	12.00	_
Payables			Purchase Invoices USD	MINKUS ADVERTISING SPECIALTIES	2,357.86	2,357.86	Inappropriate - UNSE Agrees To Remove
Projects		ard Charges		MOHAVE COMMUNITY C	35.00	35.00	
Projects		ard Charges		MR. C'S RESTAURANT	193.49	193.49	Inappropriate - HR Related
Projects		ard Charges		MUDSHARK BREWING CO	27.23	27.23	
Drojecte		and Charage		MINSHAPK BPEWING CO	50.08	60.03	
Drojecte		ard Charges			172 54	170 64	
; †					500	+ C. C. C.	
riojecus	rvalvet - riocalu cilaiges			MACHANIELE GINIELE	23.00	23.00	
rayaules			ruiciiase ilivoices OSD	NOGALEG INTERNAL ORVORATER	49.00	00.84	
Projects		ard Charges		NOKZAGAKAY FOOD MARKET	166.79	166.79	Excessive - Business Meal
Projects	PVS Net - Procard Charges	ard Charges		OMNI HOTELS TUCSON RES	350.16	350.16	Excessive Choice Of Hotel
Projects		ard Charges		ORB*M57ZGF	901.20	901.20	
Projects		ard Charges		OUTBACK #0315	76.73	76 73	
Projects		ard Charges		D F CHANG'S #8000	104 09	104 00	
Drojecte		ard Charges			7.68	7.69	
3 3	-				00.0	00'	
Payables	σ.		Purchase Invoices USD	PERFECTION ENTER AINMENT	350.00	350.00	
Projects		ard Charges		PLN*NO REFUNDS	452.01	452.01	
Projects		ard Charges		PLN*NO REFUNDS	894.50	894.50	Questionable Expense?
Projects		ard Charges		PRESCOTT CONVENTION CT	95.96	95 96	
Projects		ard Charges		CHIK MABT #33	30.67	30.52	
3 1		ard Oranges			70.00	20.00	Illappiopiiate - busilless ivieal
Projects		ard Charges					
		000); i	508.40	608.40	Inappropriate



e O	ry Source	GL Period FERC Query Source PA Transaction Source	GI JE Name	PA Expenditure Comment	8	2 2	CR Net Amount RUCO'S COMMENT	MMENT
921 Projects	ects	PVS Net - Procard Charges		WM SUPERCENTER SE2	80.46		80.46 Office Supplies ?	
P.	ects	PVS Net - Procard Charges		WM SUPERCENTER SE2	54.67		54.67 Office Supplies?	
<u>R</u>	jects	PVS Net - Procard Charges		WM SUPERCENTER SE2	10.50		10.50 Office Supplies?	
F.	Projects	PVS Net - Procard Charges		WM SUPERCENTER SE2	200.92		200.92 Office Supplies?	
<u>Б</u>	Projects	PVS Net - Procard Charges		ZIVAZ	51.43		51.43 Excessive - Business Mea	
							21,320.24	

Net Amount RUCO'S COMMENT	54.83 Office Supplies?	_					4 15.80 Inappropriate - Drinking Water							_	_	21.62 Office Supplies?						2:00 Out-Of-State Expense?		10.70 Inappropriate - business meal		_	_	178.98 Inappropriate - Employee Meeting	-			754 86 Pomoring 20 W For John de Administra				1,000.98 Removing 20 % For Lobbying Activities		_					15.11 Excessive - business Meal						332 00 Questionable Expense?		
DR CR	54.83	62.07	8.25	1,953.13	1,990.63	1,106.46	337.87	964 73	789.57	27.04	574.94	608.92	829.62	1,309.22	58.82	21.62	126.44	19.34	22.28	83.93	245.57	22.00	18 70	17.77	20.65	37.50	22.00	178.98	151.52	28.93	62.08 3 0.00	3 824 30	3.824.30	3.824.30	5,004.89	5,004.89	7,648.60	3,824.30	3,824.30	3,824.30	3,824.30	105.41	15.31	26.63	103.52	11,54	62.16 62.16	136.18	332.00	235.00)
PA Expenditure Comment Invoice Number	AMZ*SUPERSTORE	BELLA DONNA RESTAURANT	CINNABON	DANCES WITH OPPORTUNITY LLCA11906) 	US WATERS OF AMERICA INC 4/49208-50							DS WATERS OF AMERICA INC 4053444-50	DS WATERS OF AMERICA INC 3701642-50	EDGEWATER HOTEL F/B	FTD*SUTCLIFFE FLORAL	HARRAHS CASINO ADV DEP	HARRAHS CASINO FOOD &	HARRAHS CASINO FOOD &	HARRATIS CASINO LAUGHEI	HARRAHS CASINO ESTAII	HOUSE OF BREAD	HOLISE OF BREAD	HOUSE OF BREAD	HOUSE OF BREAD	LOWNS COSTUMES AND NOV	LUXOR PYRAMID CAFE	MAIN STREET CATERING	MARRIOTT HOTELS WEST L	MERRIBELL CORPORATION	MOHAVE CORPORATION	NORTHWEST PLEID POWER ASSOCIATED	NORTHWEST PUBLIC POWER ASS 00046571	NORTHWEST PUBLIC POWER ASS 00046839	NORTHWEST PUBLIC POWER ASS 0021660-IN	NORTHWEST PUBLIC POWER ASS 0021788-IN	NORTHWEST PUBLIC POWER ASS 0047740	NORTHWEST PUBLIC POWER ASS 00045422	NORTHWEST FUBLIC FOWER ASS 00044934	NORTHWEN FUBLIC FOWER ASSUDING	NORTHWEST PUBLIC POWER ASS 0022150-IN		OUR DAILY BREAD	OUR DAILY BREAD	PASTO	SAFEWAY STORE00020289	SMITHS FOOD #4190 SS6	WESTIN KIERLAND RESTIP	WINDROCK AVIATION	YAVAPAI BUS TOURS	
1 1	PVS Net - Procard Charges	PVS Net - Procard Charges		Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD Directors Inviving IISD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	PVS Net - Procard Charges	TVS IVEC TILICATU CITATURES	PVS Net - Proceed Charges	PVS Net - Proceed Charges	PVS Net - Procent Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Proced Charges	Directory assertion Directory	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase invoices USD	Purchase Invoices USD	Purchase invoices USD DVS Not - Process Charaes	PVS Net - Process Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges					
GL Period FERC Query Source	0923	0923	0923	0923	0923	APR-05 0923 Payables A110-05 0923 Payables	0923	0923	0923	0923	0923		0923		0923	0923	0923	0923	NOV-05 USZ3 Projects	0000	0923	0923	0923	0923	0923	0923	0923	0923	0923	APR-06 U923 Projects		0923	0923	0923	0923	0923	0923		CC1-US USZS Payables	0000		0300	0923	SEP-05 0923 Projects	0923	0923	NOV-05 0923 Projects	0923	0923	0923	

									Sponsorship - UNSE Agrees To Remove						Excessive - Business Meal			Inappropriate - Safety Meeting								Highpropriate - publicas Netated						Out-Of-State Expense?					EXCESSIVE			Dues								Inappropriate - UNSE Agrees To Remove						Inappropriate - 6 Employees Meals								Inappropriate - Refreshments For Meeting				Questionable Expense - Employee Lunches
Net Amount		2,500.00 R		50.00		7.20 R				1,856.25 R							47.57 R		10.09					560.38 R							229.61 R				56.96 R				132.50 R											340.71 R			142.86 R			171.74 R										65.35 R
DR CR	250.00	2,500.00	94.78	50.00	10.17	7.20	13.76	4.54	35.00	3,712.50	974.00	4,017.75	711.00	191.25	79.53	54.17	47.57	107.58	48.30	103.36	101.74	77.52	24,071.00	2,801.90	11.65	168 20	59.64	250.00	35.00	35.00	229.61	7.29	1.330.98	80.59	56.96	325.00	50.00	125.00	132.50	125.00	666.00	30.44	505.00	96.21	567.80	41.00	536.50	1,118.00	200.00	340.71	00:09	210.00	142.86	158.88	174.00	171.74	27.01	50.00	32.21	250.42	23.76	31.01	30.79	85.76	28.76	65.35
Invoice Number	F 2006-25	072705 500000							110805 3500	15944	16252	17808	18010			062506 5417							1-000025467C	1-000038367					JULY 2005	07/2005						207916A	1376	102605 12500	100105 13250	060506 12500	110305 66600						052917	052918	080305 20000		0009 906090 10															
151.	ALBERTSONS #1027 S9H ARISONA INDEPENDENT SCHEDILL ING ADMINIST	ARIZONA UTILITY INVESTORS ASSOC 072705 500000	BARLEY BROTHERS BREWER	BARLEY BROTHERS BREWER	BASHAS #116 SYW	BASHAS #116 SYW	BASHAS #116 SYW	BASHAS 60 SYW	BOYS & GIRLS CLUB OF NOGALES	BUSINESS TRAINING LIBRARY	BUSINESS TRAINING LIBRARY	BUSINESS IRAINING LIBRARY	BUSINESS TRAINING LIBRARY	CHA-BONES	CHILI'S GRI04900010496	CITY OF BULLHEAD CITY	DIAMOND BACKS MERCHNDI	DONUT DEPOT	DONO TOPOCO	DONUT DEPOT	DONUT DEPOT	DONUT DEPOT	EDISON ELECTRIC INSTITUTE	EDISON ELECTRIC INSTITUTE	ELEPTANI BAN # 219 EXPRESS STOP	FIREBIDOS OF CHANDLER	FLAMINGO ALTA VILLA	FRESH PRODUCE ASSOC	GOLDEN VALLEY CHAMBER OF COMMERCE	GOLDEN VALLEY CHAMBER OF COMMERCE	H.L.A FRONT DESK #1	HMS HOST-LAS-AIRPT#241	HOTEL CONTESSA-HOTEL	IHOP #3033	JAVELINA CANTINA	KINGMAN CHAMBER OF COMMERCE	KINGMAN DELL, THE KINGMAN MOHAVE LIONS CLUB	KINGMAN ROTARY CLUB	KINGMAN ROUTE 66 ROTARY CLUB	KINGMAN ROUTE 66 ROTARY CLUB	KIWANIS CLUB OF LAKE HAVASU	KMART 00037077	LAKE HAVASU CHAMBER OF	LOS PRIMOS BAR & GRILL	MARIE CALLENDER'S #245	MCCARRAN INT LAVIATIO	MINKUS ADVERTISING SPECIALTIES	MINKUS ADVERTISING SPECIALTIES	MOHAVE MUSEUM OF HISTORY & ARTS	N AWLINS ON MONTEZUMA	NOGALES-SANTA CRUZ CHAMBER OF COMMERCI 060906 6000	NORTHWEST PUBLIC POW	OUTBACK #0317	PIZZA HUT #00942700034	PLUSH AND INC	PRESCOTT CONVENTION CT	PRONTO MARKET	R A W SPORTS	SAFEWAY STORE00002162	SAFEWAY STORE00012294	SAFEWAY STORED0018879	SAFEWAY STORE00018879	SAFEWAY STORE00018879	SAFEWAY STORE00018879	SAFEWAY STOREOUTES/9	SANDY'S
GI JE Name	Coll socional eschario	Furchase invoices USD Purchase Invoices USD							Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD			Purchase Invoices USD							Purchase Invoices USD							Purchase Invoices USD						Purchase Invoices USD	USI secional escharid	Purchase Invoices USD	Purchase Invoices USD	Furchase Invoices USD	Purchase Invoices USD						Purchase Invoices USD	Purchase Invoices USD	Purchase Invoices USD		Purchase Invoices USD															
PA Transaction Source	PVS Net - Procard Charges		PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procest Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	safileu					PVS Net - Procard Champs	PVS Net - Procard Charges		Procard	PVS Net - Procard Charges	rocard	PVS Net - Procent Chames	PVS Net - Procard Charges	PVS Net - Procard Charges			PVS Net - Procard Charges	DVS Not - Process Charges	PVS Net - Procard Charges	PVS Net - Procard Charges			PVS Net - Procard Charges	0.00	PVS Net - Procard Charges					PVS Net - Procard Charges			ć	PVS Net - Procard Charges	200	Procard C	nocard	PVS Net - Procard Charges	meand	Procard	rocard	PVS Net - Procard Charges	Procard	rocard	Procard	Procard C	Procard	rocard	PVS Net - Procard Chames	PVS Net - Procard Charges								
FERC Query Source	0830	0930 Payables 0930 Payables	0930 Projects	0930 Projects	0930 Frojects	0930 Projects	0930 Projects	0930 Projects	0930 Payables		0830	0830		0830	0830	0830	0830		0830	0630	0830	0830	0830	0830	0830	000		0830	0830	0930 Payables	0930 Projects	0930 Payables	0880	0930	0830	0880	0830	0930 Projects	0930 Pavables	0830	0930	0930		0830	0830		0830	0630		0930	0830	0830	0630	0830	0830	0830	0830									
GL Period																																																																		

THE CONTRACT	RUCU & COMMENT	Questionable Expense - Employee Lunches	Inappropriate - Refreshments For Meeting	Questionable Expense - Employee Meals	Questionable Expense - 2 Employee Meals	Inappropriate - Refreshments For Meeting	Inappropriate - Refreshments For Meeting	Out-Of-State Expense?	Questionable Expense - UNSE Agrees To Remove	Questionable Expense - UNSE Agrees To Remove	Questionable Expense - 3 Employee Lunches	Inappropriate - Pot Luck For Retirement	inappropriate - Pot Luck For Retirement	Inappropriate - Gatorade	Inappropriate - Gatorade	Office Supplies?	Inappropriate - Gatorade	Inappropriate - Gatorade	Inappropriate - Gatorade	Inappropriate - March Of Dimes	Inappropriate - Air Freshners For Fridge	Inappropriate									
		œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	O.	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	œ	<u>م</u>	
Mad Amenint	Met Alliount	133.73	52.88	60.73	45.88	45.89	64.44	41.41	29.44	38.23	43.90	91.23	62.56	14.98	23.67	71.79	323.26	30.73	35.30	40.67	9.37	45.50	36.66	47.55	24.90	23.70	41.11	262.83	1.78	25.43	28,450.51
9	5																														
2	2	133.73	52.88	60.73	45.88	45.89	64.44	41.41	29.44	38.23	43.90	91.23	62.56	14.98	23.67	71.79	323.26	30.73	35.30	40.67	9.37	45.50	36.66	47.55	24.90	23.70	41.11	262.83	1.78	25.43	
ferroico Mambos	IIIAGICE IAGIIIDEI																														
Vondor Namo		SANDYS	SMITHS FOOD #4188 SS6	SOTO'S P/K OUTPOST	STEERS AND BEERS	TERRIBLES #148	TERRIBLES #148	TEXAS LAND & CATTLE#71	THE HOME DEPOT #0416	THE HOME DEPOT 403	TOMATO CAFE	VILLA S FOOD MARKET	VILLA S FOOD MARKET	WALMART		WAL-MART #1324 SE2	WAL-MART #1364	WAL-MART #1364	WAL-MART #1364	WAL-MART #2051 SE2		WM SUPERCENTER SE2									
CI IE Name	GI JE Mallie																														
A Transcription Course	ļ	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PvS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PvS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	PVS Net - Procard Charges	
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1000	OL Period	APR-06	JUL-05	AUG-05	SEP-05	OCT-05	NOV-05	DEC-05	JAN-06	FEB-06	MAR-06	MAY-06	APR-06	FEB-06	APR-06	APR-06	90-NOC	DEC-06	NOV-05	FEB-06	MAY-06	JUL-05	SEP-05	SEP-05	JUL-05	AUG-05	SEP-05	90-NOC	SEP-05	FEB-06	

Schedule RLM-13 Page 1 of 1

OPERATING INCOME ADJUSTMENT NO. 18 OVERHEAD LINE MAINTENANCE

LINE NO.	ACCT NO. 593	ACCOUNT DESCRIPTION 2003 Year-End Overhead Line Maintenance	(A) COMPANY DATA PER RUCO D.R. 2.12 \$ 334,755		(B) DJUSTMENT PLINFLATION 366,775	(C) RUCO ADJUSTMENT
2	593	2004 Year-End Overhead Line Maintenance	916,869		978,511	
3	593	2005 Year-End Overhead Line Maintenance	1,136,346		1,173,312	
4	593	2006 Year-End Overhead Line Maintenance	1,010,101		1,010,101	
5		Four Year Total (Sum Of Lines 1 Thru 4)	\$ 3,398,070	\$	3,528,699	
6		Average (Line 5 / 4Years)		\$	882,175	
7	593	Test-Year Ending June 30, 2006 Overhea	ad Line Maintenance (Per 2	\$	1,149,853	
8		Difference (Line 6 - Line 7)				\$ (267,678)
9		RUCO Adjustment (Line 8) (See RLM-	-8, Pages 5 & 6, Column (S	i))		\$ (267,678)

OPERATING INCOME ADJUSTMENT NO. 19 CUSTOMER SERVICE COST ALLOCATION

LINE NO.	ACCT NO.	ACCOUNT DESCRIPTION		(A) UNS GAS AS FILED	Al	(B) LOCATION FACTOR		(C) RUCO ADJUSTED
110.		710000111 DEGULATION				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
1	403	Depreciation Expense	\$	30,202		3.23%	\$	(2,156)
2	408	Taxes Other Than Income Tax		33,577		3.59%		(2,397)
3	903	Customer Records & Collection Expenses		633,713		67.71%		(45,230)
4	920	A & G - Salaries		32,869		3.51%		(2,346)
5	921	Office Supplies & Expenses		14,416		1.54%		(1,029)
6	922	Administrative Expenses Transferred		172		0.02%		(12)
7	923	Outside Services		3,307		0.35%		(236)
8	924	Property Insurance		1,717		0.18%		(123)
9	925	Injuries & Damages		379		0.04%		(27)
10	926	Pensions & Benefits		185,531		19.82%		(13,242)
11		TOTAL	\$	935,884		100.00%	\$	(66,797)
12		RUCO Adjustment (See RLM-8, Pages 5 & 6	6, Colun	nn (T) For Distributi	on)		\$	(66,797)
		Company Determined Allocation Percentage	es					
		2005		UNS GAS	UN	IS ELECTRIC	TC	TAL UES
13		May		20.20%		13.90%	;	34.10%
14		June		18.90%		13.00%	;	31.90%
15		July		16.80%		12.20%		29.00%
16		August		15.90%		12.30%		28.20%
17		September		16.40%		13.50%		29.90%
18		October		18.70%		14.70%	;	33.40%
19		November		19.90%		15.20%	;	35,10%
20		December		20.70%		15.50%		36.20%
21		Average		18.44%		13.79%		32.23%
		RUCO Calculation Of Adjustment						
				NTHLY COSTS		RUCO		
				RUCO D.R. 2.12		ALCULATED		ALLOCATED
		UNS	<u>T</u>	OTAL UNS	AN	NUAL COSTS	TO UN	IS ELECTRIC
22		Pre Consolidation Estimated UNS Labor and Long Distance:	\$	321,640	\$	3,859,684	\$	532,154
00		Post Consolidation	•	200.042	ď	4.244.400	C	E09.054
23		UNS Labor and Long Distance Cost:	\$	362,013	\$	4,344,160	\$	598,951
24		Difference Between Pre & Post Consolidation	n				\$	(66,797)
25		RUCO Adjustment To Test-Year Customer S	Servic e	Cost Allocation			\$	(66,797)

References:

Column (A): Company UNS Gas Workpapers

Column (B): Individual Account Allocation Based On Percentage Of Each UNS Gas Account To Total Column (C): RUCO Adjustment To Customer Service Cost Allocated By Allocation Factors In Column (B)

OPERATING INCOME ADJUSTMENT NO. 22 INCOME TAX EXPENSE

		(A)		(B)
LINE				
NO.	DESCRIPTION	REFERENCE		AMOUNT
	FEDERAL INCOME TAXES:			
1	Operating Income Before Taxes LESS:	Schedule RLM-7, Column (C), Line 11 + Line 9	\$	13,600,927
2	Arizona State Tax	Line 11		(577,051)
3	Interest Expense	Note (A) Line 22		(5,319,481)
4	Federal Taxable Income	Sum Of Lines 1, 2 & 3	\$	7,704,395
5 6	Federal Tax Rate Federal Income Tax Expense	Schedule RLM-1, Page 2, Column (A), Line 9 Line 4 X line 5	\$	34.00% 2,619,494
	STATE INCOME TAXES:			
7	Operating Income Before Taxes LESS:	Line 1	\$	13,600,927
8	Interest Expense	Note (A) Line 22		(5,319,481)
9	State Taxable Income	Line 7 + Line 8	\$	8,281,447
10	State Tax Rate	Tax Rate		6.9680%
11	State Income Tax Expense	Line 9 X Line 10	\$	577,051
	TOTAL INCOME TAX EXPENSE:			
12	Federal Income Tax Expense	Line 6	\$	2.619.494
13	State Income Tax Expense	Line 11	•	577,051
14	Total Income Tax Expense Per RUCO	Sum Of Lines 12 & 13	\$	3,196,546
15	Total Income Tax Expense Per Company	Filing (Schedule C-1)		1,837,339
16	Difference	Line 14 - Line 15	\$	1,359,207
17	RUCO ADJUSTMENT TO INCOME TAX EXPE	ENSE (See RLM 8, Pages 5 & 6, Column (AC)) Line 16	\$	1,359,207
18 19 20	NOTE (A): Interest Synchronization: Adjusted Rate Base (Schedule RLM-3, Colu Weighted Cost Of Debt (Schedule RLM-16, Interest Expense (Line 20 X Line 21)			

RATE DESIGN AND PROOF OF RUCO RECOMMENDED REQUIRED REVENUE

		(A)	(B)		(C)		(D)		(E)
			RUCO ADJ'D		RUCO ADJ'D		RUCO PI	ROPOS	ED
LINE		RATE	BILL		RATES AND		REVENUE	R	EVENUE BY
NO.	DESCRIPTION Residential Service	SCH. R-01	DETERM'TS		CHARGES		ALCULATION	<u>C</u>	UST. CLASS
1	Customer Charge per Month	14-01	929,088	\$	7.65	\$	7,108,311		
2	Energy Charge, First 400 kWhs		320,682,178	\$	0.01207		3,869,707		
3	Energy Charge, All Additional kWhs		481,023,266	\$	0.02163		10,404,947		
4	Base Power Supply Charge, All kWhs		801,705,444	\$	0.07381		59,173,596	•	80,556,562
5	SUB-TOTAL RESIDENTIAL SERVICE							<u> </u>	60,556,562
	Small General Service	GS-10							
6	Customer Charge per Month		89,914	\$	11.47627	\$	1,031,878		
7	Energy Charge, First 400 kWhs		36,412,013	\$ \$	0.02656		967,031 1.972.993		
8 9	Energy Charge, All Additional kWhs Base Power Supply Charge, All kWhs		54,618,021 91,030,034	\$	0.03612 0.07168		6,524,670		
10	SUB-TOTAL SMALL GENERAL SERVICE		31,000,004	Ψ	0.07 100		0,024,070	\$	10,496,571
	Law Constitution	1.00							
11	Large General Service Customer Charge per Month	LGS	24,301	\$	10.61555	\$	257,969		
12	Demand Charge, Per kW		1,426,880	\$	10.04174	Ψ	14,328,356		
13	Energy Charge, Per kWh		491,246,281	\$	0.00717		3,522,138		
14	Base Power Supply Charge, All kWhs		491,246,281	\$	0.06347		31,177,289		
15	Total Large General Service					\$	49,285,752		
	Large General Service - TOU	LGS							
16	Customer Charge per Month		120	\$	15.30170	\$	1,836		
17	Demand Charge, Per kW		11,084	\$	10.04174		111,303		
18	Energy Charge, Per kWh		2,903,715	\$	0.00717		20,819		
19 20	Base Power Supply Charge, All kWhs Total Large General Service - TOU		2,903,715	\$	0.06347	-\$	184,286 318,244		
21	SUB-TOTAL LARGE GENERAL SERVICE					<u> </u>	310,244	\$	49,603,996
									, , , , , , , , , , , , , , , , , , , ,
	Large Power Service - < 69KV	LPS		_		_			
22	Customer Charge per Month		75 81,047	\$ \$	349.06996 20.59035	\$	26,180 1,668,786		
23 25	Demand Charge, Per kW Base Power Supply Charge, All kWhs		41,382,039	\$	0.05040		2,085,812		
26	Total Large General Service - < 69KV		41,502,500	•	0.00010	\$	3,780,778		
	D. O. J. 20104	1.00							
27	Large Power Service - > 69KV Customer Charge per Month	LPS	69	\$	382.54242	S	26,395		
28	Demand Charge, Per kW		288,524	\$	11.98314	Ψ	3,457,424		
30	Base Power Supply Charge, All kWhs		157,244,717	\$	0.05040		7,925,730		
31	Total Large General Service - > 69KV					\$	11,409,549		
32	SUB-TOTAL LARGE POWER SERVICE							\$	15,190,326
	Interruptible Power Service	IPS							
33	Customer Charge per Month		235	\$	10.61555	\$	2,495		
34	Demand Charge, Per kW		63,585	\$	3.34725		212,835		
35	Energy Charge, Per kWh Base Power Supply Charge, All kWhs		17,598,914 17,598,914	\$ \$	0.01747 0.05251		307,466 924,198		
37 38	Total Interruptible Service		17,550,514	Ψ	0.03231		324,130		
39	SUB-TOTAL INTERUPTIBLE SERVICE							\$	1,446,992
40	Lighting Dusk To Dawn Service - O/H Service Existing Wood Pole	LTG	39,277	\$	_	\$	_		
41	New 30' Wood Pole (Class 6)		8,220	\$	4.30360	Ψ	35,376		
42	New 30' Metal Or Fiberglass		2,385	\$	8.62633		20,574		
	Lighting Dusk To Dawn Service - U/G Service								
43	Existing Wood Pole		686	\$	2.15180		1,476		
44	New 30' Wood Pole (Class 6)		347	\$	6.46497		2,243		
45	New 30' Metal Or Fiberglass		7,646	\$	10.77813		82,410		
46 48	Per Watt SUB-TOTAL LIGHTING DUSK TO DAWN SERVICE		7,866,778	\$	0.05956		468,567		610,646
40	COD-TOTAL EIGHTING DOOR TO DAWN SERVICE							<u> </u>	010,040
49	TOTAL REVENUE PER RUCO BILL DETERMINE	NTS						\$	157,905,093
50 51	Sales For Resale Other Operating Revenue								246,016 1,637,662
31	Other Operating Adventue								
52	TOTAL PROPOSED REVENUE							\$	159,788,771
53	Proposed Annual Revenue Requirement							\$	159,788,771
54	Difference							\$	0

TYPICAL RESIDENTIAL BILL ANALYSIS

		(A)	(B)		(C)		(D)		(E)	(F)
LINE NO.	DESCRIPTION	PRESENT REVENUE			COMPANY PROPOSED			RUCO PROPOSED		
	REVENUE ALLOCATION									
1	RESIDENTIAL	\$ 81,247,060	51.48%		84,232,815		51.02%		80,556,562	51.02%
2	OTHER	\$ 76,580,097	48.52%		80,878,384		48.98%		77,348,532	48.98%
3	TOTAL	\$ 157,827,157	100.00%	\$ ^	165,111,199	_	00.00%	\$ 1	57,905,093	100.00%
	ALLOCATION RATIOS									
4	FIX REVENUE	7,403,038	4.69%		8,989,479		5.44%		8,597,143	5.44%
5	VARIABLE REVENUE	150,424,119	95.31%		156,121,720		94.56%		49,307,951	94.56%
6	TOTAL	157,827,157	100.00%		165,111,199	_	00.00%	\$ 1	57,905,093	100.00%
	RESIDENTIAL RATE DESIGN	PRESENT RATES			COMPANY PROPOSED			RUCO PROPOSED		
	Residential Service - Mohave County									
7	Customer Charge per Month	\$ 6.50		\$	8.00			\$	7.65	
8	Energy Charge, First 400 kWhs	\$ 0.07490		\$	0.0126178			\$	0.01207	
9	Energy Charge, All Additional kWhs	\$ 0.07490		\$	0.0226180			\$	0.02163	
10	PPFAC Charge	\$ 0.018250								
11	Residential Service Base Power Supply Charge, All kWhs	5		\$	0.0771780			\$	0.07381	
	Residential Service - Santa Cruz County									
12	Customer Charge per Month	\$ 6.50		\$	8.00			\$	7.65	
13	Energy Charge, First 400 kWhs	\$ 0.07930		\$	0.0126178			\$	0.01207	
14	Energy Charge, All Additional kWhs	\$ 0.07930		\$	0.0226180			\$	0.02163	
15	PPFAC Charge	\$ 0.018250			0 0774700			•	0.07004	
16	Residential Service Base Power Supply Charge, All kWhs	3		\$	0.0771780			\$	0.07381	
	RESIDENTIAL BILL COMPARISONS									
	MONTHLY ELECTRIC BILLS	% OF AVERAGE	ACTUAL	PRESENT		RUCO PROP'D		RUCO PROP'D		RUCO PROP'D
	AT DIFFERENT LEVELS OF USAGE	MONTH USAGE	MONTH USAGE	N	MONTHLY		MONTHLY		ONTHLY	MONTHLY
	WITH PERCENTAGE INCREASE IN BILL	OF 10,334 kWh	OF 10,334 kWh		COST		COST		CREASE	% INCREASE
	Residential Service - Mohave County									
17	Customer Charge per Month	25.00%	2,584	\$	247.15	\$	250.40	\$	3.24	1.31%
18	Energy Charge, First 400 kWhs	50.00%	5,167	\$	487.81	\$	496.97	\$	9.16	1.88%
19	Energy Charge, All Additional kWhs	100.00%	10,334	\$	969.11	\$	990.11	\$	21.00	2.17%
20	PPFAC Charge	150.00%	15,501	\$	1,450.42	\$	1,483.25	\$	32.83	2.26%
21	Residential Service Base Power Supply Charge, All kWhs	200.00%	20,668	\$	1,931.72	\$	1,976.39	\$	44.67	2.31%
	Residential Service - Santa Cruz County			_						
22	Customer Charge per Month	25.00%	2,584	\$	258.52	\$	250.40	\$	(8.12)	-3.14%
23	Energy Charge, First 400 kWhs	50.00%	5,167	\$	510.54	\$	496.97	\$	(13.57)	-2.66%
24	Energy Charge, All Additional kWhs	100.00%	10,334	\$	1,014.58	\$	990.11	\$	(24.47)	-2.41%
25	PPFAC Charge	150.00%	15,501	\$	1,518.62	\$	1,483.25	\$	(35.37)	-2.33%
26	Residential Service Base Power Supply Charge, All kWhs	200.00%	20,668	\$	2,022.66	\$	1,976.39	\$	(46.27)	-2.29%

COST OF CAPITAL

		((A) COMPANY		(B)		(C) RUCO	(D)	(E)	(F) WEIGHTED
LINE		AS FILED		RUCO ADJUSTMENTS		AS ADJUSTED			COST	COST
NO.	DESCRIPTION							PERCENT	RATE	RATE
1	Short-term Debt	\$	5,000	\$	-	\$	5,000	3.97%	6.36%	0.25%
2	Long-term Debt	\$	59,486	\$	-	\$	59,486	47.18%	8.22%	3.88%
3	Preferred Stock		N/A	\$	-	\$	-	0.00%	0.00%	0.00%
4	Common Equity	_\$_	61,587	\$	-	\$	61,587	48.85%	9.30%	4.54%
5	TOTAL CAPITAL	\$	126,073	\$	-	\$	126,073	100.00%		
6	WEIGHTED COS	CAPITAL							8.67%	

References:

ces:
Column (A): Company Schedule D-1
Column (B): Testimony, WAR
Column (C): Column (A) + Column (B)
Column (D): Column (C), Line Item / Total Capital (L5)
Column (E): Testimony, WAR
Column (F): Column (D) X Column (E)